



Annual Report 2010

RE DESIGN

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The theme of Sponda's Annual Report 2010 is ReDesign, which highlights the significance of design in the tailoring of business premises. Thoughtful design creates a positive perception of a company and increases functionality and efficiency.

In the urban environment, design is always present in the architecture of buildings and city districts. Sponda contributes to the construction of a more harmonious cityscape by renovating old and developing new properties. We present some of the most interesting sites in the Annual Report's ReDesign theme insert.

The Annual Report comprises the financial statements, strategy review, report by the Board of Directors and corporate responsibility report and principles of corporate governance. Responsibility is an important part of Sponda's strategy and it is also afforded greater prominence in this year's Annual Report. Sponda's responsibility can be crystallised as Spondability, and it means comprehensive responsibility which shines through in all our operations.

Sponda as an investment

Sponda is a property investment company that specialises in commercial properties in the largest cities in Finland and Russia.

Sponda aims at profitable growth through customer-focused operations, active property development, by purchasing properties and through real estate funds. For its owners, Sponda is a good investment that looks to increase shareholder value and pay a regular annual dividend. Dividends are distributed at approximately 50 per cent of the operating cash flow per share for the financial year, taking financial circumstances and the company's development needs into consideration.

The company's strengths are a property portfolio largely concentrated in the best locations in the Helsinki metropolitan area, a high quality, diverse tenant base and a balanced lease portfolio. Active property development operations and experienced, committed management and personnel give the company an even more significant competitive edge.

Sponda's property portfolio comprises a broad selection of office, retail, shopping centre and logistics properties. The company aims to maximise cash flow from operations through active management of the existing property portfolio. A diverse tenant base and balanced leasing contract portfolio strengthen the stability of Sponda's rental income. The company has a considerable land bank and numerous potential sites for property development.

Shares and share ownership

Sponda's shares are quoted on NASDAQ OMX Helsinki Ltd. The share's trading code is SDAIV.

Sponda's weighted average share price in 2010 was EUR 3.07. The highest price quoted for the share during the year was

EUR 3.88 and the lowest was EUR 2.42. The share price rose from EUR 2.90 at the beginning of the year to EUR 3.88 at year's end. This corresponds to a price increase of approximately 34 per cent. The total turnover of Sponda's shares was 137 million shares for a total of EUR 420 million during the year. The closing price of the share on 31 December 2010 was EUR 3.88 and the market capitalisation of Sponda's share stock at the end of the year stood at EUR 1,077 million.

At the end of 2010, Sponda had a total of 9,644 shareholders. Nominee-registered and foreign shareholders accounted for 50.7 per cent of these.

Annual General Meeting

The 2011 Annual General Meeting of Sponda Plc will be held in the Congress Hall A at Finlandia Hall (Mannerheimintie 13 e, Helsinki, door M1 or K1) on Tuesday, 16 March 2011, starting at 2.00 pm. Instructions for registering for the AGM are given on Sponda's website at www.sponda.com> Investors

To attend the meeting, shareholders must be entered in the company's shareholder register maintained by Euroclear Finland Ltd no later than 4 March 2011.

Dividend payment

The Board of Directors proposes to the Annual General Meeting that a dividend of EUR 0.15 per share be distributed for the 2010 financial year. The dividend approved by the AGM will be paid to shareholders registered in the company's shareholder register maintained by Euroclear Finland Ltd on 21 March 2011, the settlement

date confirmed by the Board. The Board proposes to the Annual General meeting that the dividend be paid at the close of the settlement period on 28 March 2011.

Changes of name and address

Shareholders are kindly requested to notify their bank or Euroclear Finland Ltd, whichever holds the shareholder's book-entry securities account, of any changes of address.

Financial information 2011

Sponda will publish its interim reports in 2011 on the following dates:

- Interim report
January–March 2011
on Friday, 6 May 2011
- Interim report
January–June 2011
on Friday, 5 August 2011
- Interim report
January–September 2011
on Thursday, 3 November 2011

Sponda publishes all of its material for investors in Finnish and English. The material is available on the company website at: www.sponda.com> Investors.

Releases can be ordered at www.sponda.com> Media> Order releases, or by contacting:

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Sponda's Investor Relations

The main task of Sponda's Investor Relations is to provide the market with sufficient and accurate information so that investors can assess the company's appeal as an investment today and in the future. Investor Relations ensures that the company's communications are balanced, timely and transparent.

Sponda's Board of Directors is responsible for the publication of the company's interim and annual financial statements. The President, the Chief Financial Officer and the Senior Vice President, Corporate Communications and IR are responsible for communications with Sponda's investors. The quiet period begins three weeks before the publication date of the financial results. This means that Sponda does not issue comments during this period and does not meet with representatives of the capital markets.

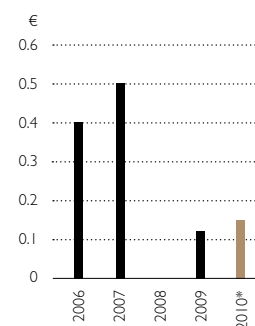
Information on the banks and stock-brokers who have announced that they conduct investment analyses of Sponda's business operations is provided on the company website at www.sponda.com. The list may be incomplete and Sponda takes no responsibility for the assessments contained in these analyses.

Capital Markets Day

Sponda organised a capital markets day in Helsinki on 21 September 2010. The main themes of the event were the Finnish and Russian property markets and property markets from the perspective of investors and financiers. Some 80 investors from Finland and abroad took part in the capital markets day.

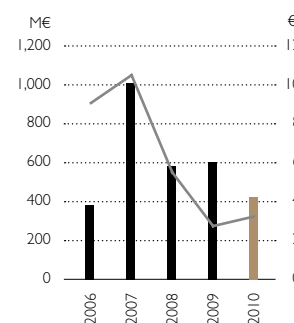
The programme included economic review of both Finland and Russia as well as insights to both property markets. The CMD material are available at www.sponda.com.

Dividend/share



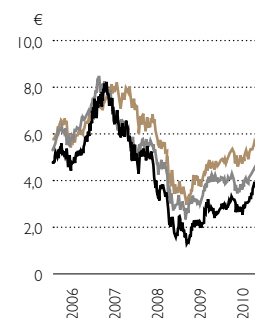
* Board's proposal

Share price and turnover



■ Turnover, M€
■ Share price, €
(weighted average price)

Sponda share price compared to indices



■ Sponda
■ OMX Helsinki CAP index
■ EPRA Europe index

Source: Sponda's website and Investis

REDESIGN Sponda is converting Helsinki's City-Center, originally completed in the late 1960s, into a modern business complex with office and retail space on ten floors of spacious premises. The goal is to create an appealing urban meeting and shopping venue that serves both visitors and local businesses.



Read more about the facelift of the legendary City-Center on pages 10–11 of the ReDesign insert.

A customer-focused and stable property investor

Sponda is a property investment company that specializes in leasing business premises and developing and owning properties. By developing business premises into attractive, tailored business environments, Sponda promotes the customer's success.

Sponda's office, retail, shopping centre and logistics properties are located in the largest cities in Finland and Russia. The properties in Finland are mainly located in the Helsinki metropolitan area and in Oulu, Tampere and Turku. In Russia Sponda owns properties in St. Petersburg and Moscow.

Sponda is a financially stable real estate investor with a long-term commitment, and as such we offer our customers reliable, long-lasting partnership. Our extensive property portfolio provides an answer to the space requirements of large and small companies. One option is also new premises, precisely tailored to the customer's needs, in one of our new-build properties.

With its innovative, customer-oriented solutions, Sponda actively creates best practices in the sector and acts with responsibility in developing the environment and the cityscape. Sponda's goal is to operate transparently, observing the principles of sustainable development.

The company's investment properties in Finland and Russia have a combined leasable area of 1.5 million square metres, comprising 119 office and retail properties, 7 shopping centre properties and 51 logistics properties and 7 properties in Russia. The property portfolio including Property Development had a fair value on 31 December 2010 of EUR 2.9 billion.

Sponda's Customer Service Centre is a national centre that supports the com-

Sponda is celebrating its 20th anniversary in 2011.

pany's regional business units in Finland. The company also has offices in St. Petersburg and Moscow.

Four business units

Sponda is organized into four business units: Investment Properties, Property Development, Real Estate Funds and Russia.

The Investment Properties business unit specializes in leasing Sponda's office, retail, shopping centre and logistics properties in Finland and in buying and selling properties. The properties are located in the largest cities in Finland.

The Property Development business unit focuses on implementing new property projects based on customer needs. Activities concentrate primarily on Sponda's undeveloped sites and buildings needing renovation.

The Real Estate Funds business unit manages holdings and retail, office and logistics properties of the real estate funds. The real estate funds operate in medium-sized towns in Finland.

The Russia business unit operates in Russia by leasing, managing and developing business premises for companies and organizations operating in that country. Sponda's properties in Russia are located in Moscow and St. Petersburg.

Business in Finland and Russia

Business structure 2010

BUSINESS UNIT	DESCRIPTION OF UNIT'S BUSINESS	2010 KEY FIGURES
 Investment Properties Office and Retail Properties	Office and Retail Properties leases, purchases and sells office and retail premises in Finland.	Net operating income M€ 88.6 Occupancy rate 87.7% Office and retail premises 737,000 m ²
 Shopping Centres	Shopping Centres leases retail premises in Finland.	Net operating income M€ 31.4 Occupancy rate 98.1% Retail premises 141,000 m ²
 Logistics Properties	Logistics Properties leases, purchases and sells logistics premises in Finland.	Net operating income M€ 24.8 Occupancy rate 75.8% Logistics premises 514,000 m ²
 Russia	Russia leases and purchases commercial premises in Russia.	Net operating income M€ 17.7 Occupancy rate 96.4% Premises 46,500 m ² Land areas 66 hectares
 Property Development	Property Development carries out property development projects.	Investments M€ 30.6 Balance sheet value of property development portfolio M€ 227.7
 Real Estate Funds	Real Estate Funds manages holdings in retail, office and logistics properties through real estate funds.	Total revenue M€ 7.2 Net operating income M€ 5.7 Sponda's investments in the real estate funds M€ 59.8

GEOGRAPHICAL LOCATION OF PROPERTIES BY FAIR VALUE

SHARE OF TOTAL PORTFOLIO BY FAIR VALUE

33% Helsinki, CBD
 26% Helsinki, Ruoholahti
 31% elsewhere in Helsinki Metropolitan Area
 7% Tampere
 2% Turku
 1% Oulu



Properties are located in Helsinki, Kempele and Ylöjärvi.



Properties are located mainly in Helsinki Metropolitan Area.



9% St. Petersburg
 91% Moscow



Undeveloped land areas and potential property development sites are located mainly in the Helsinki Metropolitan Area.



Properties are located in medium-sized cities in Finland, including Jyväskylä, Lappeenranta and Hämeenlinna.



2010 – a year of recovery in the market

Key figures (IFRS)	31 Dec 2010	31 Dec 2009	31 Dec 2008 ³⁾	31 Dec 2008	31 Dec 2007	31 Dec 2006
Total revenue, M€ ¹⁾	232.1	237.2	219.6	219.6	207.7	117.2
Operating profit, M€	216.2	-13.3	117.3	126.2	256.7	103.9
Profit before taxes, M€	157.7	-78.3	42.2	38.7	184.4	65.4
Cash flow from operations/share, €	0.37	0.45	0.78	0.78	0.81	0.56
NAV/share, €	3.86	3.54	4.93	4.90	5.24	4.65
Earnings/share, €	0.40	-0.40	0.13	0.09	0.79	0.38
Return on investment, %	7.9	-0.4	4.4	4.7	10.1	7.2 ²⁾
P/E ratio	9.60	-6.79	14.69	12.89	6.45	19.68
Equity ratio, %	39.0	37.3	31.9	31.8	32.3	20.2
Gearing, %	128.7	140.9	179.6	180.7	174.9	334.3
Dividend, €	0.15 ¹⁾	0.12	0.00	0.00	0.50	0.40
Payout ratio, %	37.12 ¹⁾	-29.83	0.00	0.00	39.49	65.60
Effective dividend yield, %	3.87 ¹⁾	4.40	0.00	0.00	6.12	3.33

Key figures according to EPRA Best Practices Recommendations	31 Dec 2010	31 Dec 2009	31 Dec 2008 ³⁾	31 Dec 2008	31 Dec 2007	31 Dec 2006
EPRA Earnings, M€	74.0	67.4	38.9	-	-	-
EPRA Earnings per share, €	0.27	0.29	0.22	-	-	-
EPRA NAV/share, €	4.59	4.18	6.04	6.01	6.26	5.95
EPRA Net Initial Yield (NIY), %	6.37	-	-	-	-	-
EPRA "topped-up" NIY, %	6.38	-	-	-	-	-

1) Board's proposal

2) The key figure has been calculated using the quarterly weighted average figures in the balance sheet

3) 2008 figures adjusted following adopting of IAS 23

4) The figures from 2006–2009 are adjusted by recording the share of profit for real estate funds under change in fair value instead of total revenue.

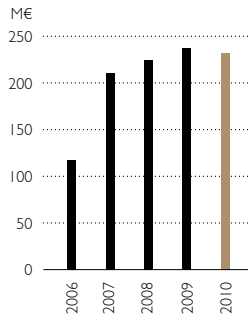
Sponda Plc's total revenue in 2010 was EUR 232.1 million (31 December 2009: EUR 237.2 million). Net operating income after property maintenance costs and direct costs for funds decreased, as expected, to EUR 168.7 (175.8) million. Sales of properties executed in 2009 and 2010 and higher maintenance costs were significant factors in the decrease in net operating income. Sponda's operating profit was EUR 216.2 (-13.3) million.

Recording the share of profits from property funds under change in fair value instead of revenue had an effect on the revenue shown on the income statement. The share of profits in 2010 was EUR 5.6 million for the full year.

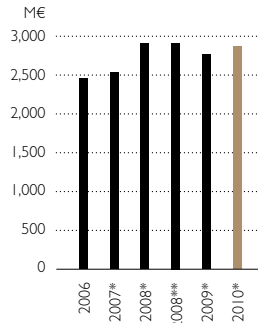
Result of operations and financial position January – December 2010 (compared with figures for January – December 2009)

- Total revenue was EUR 232.1 (237.2) million. The decrease from the previous year was caused by sales of properties and a rise in vacancy rates at the beginning of the year.
- Net operating income was EUR 168.7 (175.8) million.
- Operating profit was EUR 216.2 (-13.3) million. The figure includes a change in fair value of EUR 44.4 (-169.3) million.
- The result after tax was EUR 120.4 (-81.6) million.
- Earnings per share were EUR 0.40 (-0.40).
- Cash flow from operations per share was EUR 0.37 (0.45).
- The fair value of investment properties amounted to EUR 2,870.6 (2,767.5) million.
- Net assets per share totalled EUR 3.86 (3.54).
- The economic occupancy rate was 88.0 (86.6) per cent.
- The Board of Directors proposes to the AGM that a dividend of EUR 0.15 per share be paid for the 2010 financial year.

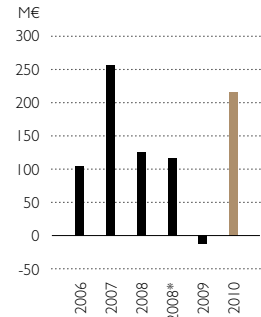
Total revenue



Fair value of investment properties



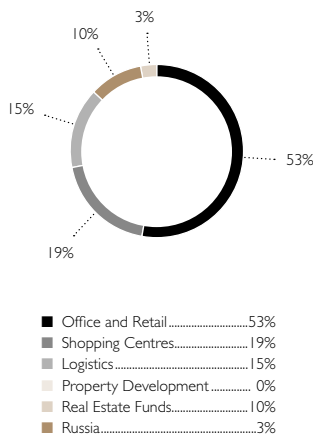
Operating profit



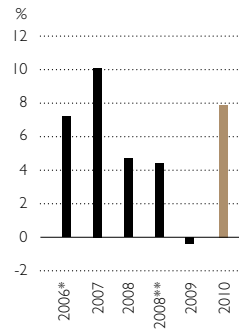
* Does not include trading properties
 ** 2008 figure adjusted following adoption of IAS 23

* 2008 figure adjusted following adoption of IAS 23

Net operating income by business unit 2010

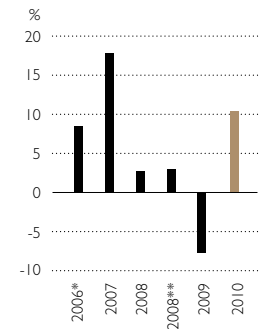


Return on investment



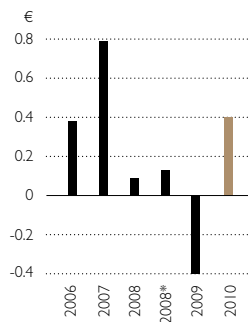
* The key figures for balance sheet items 2006 are calculated using the quarterly weighted average figures
 ** 2008 figure adjusted following adoption of IAS 23

Return on shareholders' equity (ROE)



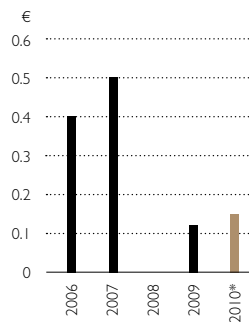
* The key figures for balance sheet items 2006 are calculated using the quarterly weighted average figures
 ** 2008 figure adjusted following adoption of IAS 23

Earnings/share



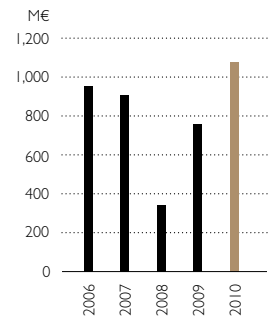
* 2008 figures adjusted following adopting of IAS 23

Dividend/share



* Board's proposal

Market capitalization



Economic recovery contributed to the pick-up in the real estate market

The economic recovery towards the end of 2010 contributed to the pick-up in the real estate market. Sponda's economic occupancy rate developed above the market level both domestically and in Russia. The company's financing position strengthened and property transactions increased.



After the summer, the economy took a distinct turn for the better. During the last part of the year, increasing confidence in the future and general optimism were reflected in business activities, and after a few quiet years, companies were again ready to map their future needs for premises. This could be seen clearly in the growth of leasing demand for both Sponda's new-build projects and existing properties.

Challenges in the leasing market continue

During the year the occupancy rate in Sponda's investment properties rose as expected. Occupancy rates in our office properties remained stable even though an abundance of premises pulled occupancy rates down in the market. The impacts of the economic situation were not so apparent in the occupancy rates of retail properties and our occupancy rates also remained high in 2010. The greatest chal-

lenges were posed by logistics properties where demand is gradually picking up as the recession is easing and import and export flows of goods are increasing.

As the demand recovered towards the end of 2010, downward pressures on rents also started to decrease slightly. Positive rent trends could be observed particularly in the centre of Helsinki where most of Sponda's property portfolio is located.

In the Russian market, occupancy rates took an upward turn during the year, in the Moscow region in particular. In Russia our occupancy rates developed above the market as well and in practical terms all our premises are fully leased. Russian rent levels were relatively stable during the year.

In spite of the recovery in demand towards the end of the year, an abundance of premises and high vacancy rates made leasing operations challenging and put our

operation models and expertise to the test. With our wealth of experience and highly professional operations, we were able to tackle the market challenges. Our position was further strengthened by the optimal location and high-quality nature of our property portfolio.

Interest in the Nordic real estate market

In 2010, property investors showed particular interest in Nordic countries where economic recovery added momentum to property transactions and to the positive development in the market. This positive development which began in Sweden started to show in Finland late last year. International investors returned to the Finnish real estate market and carried out transactions actively before the end of the year.

In Russia too, property transactions are on the rise after the recession. The

extensive real estate market in Moscow in particular attracts international investors. The rise in the price of oil stimulated Russia's recovery from the economic crisis, which also had an impact on the real estate market. During the review period, we did not increase our property ownership in Russia. However, we are monitoring the Russian market closely and looking for properties that would comply with our strategy and support growth.

The increase of property transactions in the domestic market showed in our business operations, too. During the year, we sold several properties outside our strategy for a good profit. Some of these transactions took place early in the year when the market situation was still subdued, which created additional challenges for the transactions. The sale of these properties forms part of the active management of our property portfolio, aiming to focus our ownership on optimally located high-quality office and retail properties and shopping centres.

Our Real Estate Funds unit was also active in property transactions. During the year, we grew Sponda Fund II with several property acquisitions.

Financing readily available again

One of the background factors for the increase in activity on the investment market is the recovery of the financial market. In 2010, the availability of debt financing returned to normal when banks were again willing to finance stable and reliable companies. This offered companies new possibilities for increasing their investments.

The financial market was favourable for us as well. During the year, we reorganised nearly half of our debt financing. Refinancing was arranged mainly as bank loans and through a bond that was issued in the spring when the market situation was still challenging.

A solid financing foundation and the recovery in the demand for premises made it possible to activate our property development. Early in the year, we began building projects for the City-Center office

building and a production facility and office premises in Vantaa's Hakkila district. New retail premises were built on Koulukatu in Turku, and the major renovation project of the Court House in Salmisaari, Helsinki, was completed.

In addition to new-build projects, we invest annually in the maintenance and refurbishment of the property portfolio. By taking care of the condition of our properties, we can offer our customers high-quality premises and extend the life cycle of properties. Our maintenance investments also improve the energy efficiency of our properties.

Operations developed during the recession

We have consistently focused on customer service and increasing customer satisfaction by pursuing a more systematic and transparent approach to customer relations and by developing common ways of working. In 2010, we further fine-tuned and deepened our customer relations strategy which defines the account management model and process. Strategy-related operation models are already being utilised in our customer relations programmes.

Another dominant theme for Sponda in 2010 was expanding environmental responsibility and expertise. Our aim is to become the leading environmental expert in our industry. We seek environmentally benign practices in all our operations and share our expertise with our customers as well. In addition, we also work actively to increase environmental responsibility in the entire real estate sector.

Through our energy efficiency scheme, initiated in 2009, we pursue energy savings in cooperation with our customers. In 2010, the scheme was expanded to 84 properties. During the year, we launched several certification initiatives in properties and property development projects as well as established planning guidelines for low energy buildings.

Green values also steer our operations at our head office, which was granted the Green Office certificate by WWF in the autumn 2010. Through this pro-

gramme, developed by WWF Finland, we promote our environmental expertise and encourage our personnel to make environmentally friendly choices in their everyday lives.

The reduction in environmental load is an important goal also in 2011. This is further enhanced by the cooperation agreement signed with WWF Finland where we commit to improving energy efficiency and the environmentally responsible use of our properties with WWF.

The need for premises expected to grow

The positive development of the economy is expected to strengthen in 2011, and with this, companies' need for premises is also expected to grow. We are prepared to respond to the changing needs of companies by offering high-quality premises either in our existing property portfolio or by developing new premises according to business needs.

We will continue active property development operations in 2011 and launch more new-build and renovation projects. In addition, we will continue the development of our property portfolio in 2011.

As the economic situation changes, companies have to be ready to change. At Sponda, the company's strategy has been adjusted to the changing business environment whenever necessary, even at a short notice. Indeed, flexibility and quick reactions are some of our organisation's strengths in the face of constant changes. We keep a keen eye on the reviving market and new opportunities for growth which become available.

I would like to thank our customers and shareholders warmly for the confidence and interest they have shown in Sponda. I would also like to thank our personnel in particular for the good results and contribution in the development of our customer-centric operation model.



Kari Inkinen

Demand for premises on the rise

In 2010, the economic situation in Finland improved faster than expected. Based on the economic bulletin published by the Ministry of Finance in December, the Finnish economy has recovered from the 2009 financial crisis on a broad front. Trends in industrial production and exports turned positive in the early part of the year and unemployment remained stable.

Finland's gross domestic product recovered from an 8 per cent decline in 2009 to an increase of 2.6 per cent last year (forecast of Bank of Finland). According to Statistics Finland, the value of new orders in manufacturing grew by 23.7 per cent in the January to November period compared to the previous year. Average inflation in Finland was 1.2 per cent in 2010.

The effects of the improving economy began to be felt in the property sector in the second half of 2010. The leasing of office, retail and logistics properties is a late-cycle business, in which changes in a client's business operations have a delayed effect on the need for business premises. This explains the rise in vacancy rates in 2010. The increase in vacancy rates did, however, slow down towards the end of the year. As the number of new property development investments is expected to be fairly low in 2011, the industry expects vacancy rates to gradually fall as the increase in demand brought about by economic growth leads to higher demand. At present, few companies are growing at a rate that would lead to a need for additional space in the immediate future. On the other hand, companies are now more confident in their prospects than they were in early 2010, and many are already making plans for property solutions to facilitate future growth.

In 2010 the total volume of property transactions in Finland grew slightly from the previous year, amounting to approximately EUR 1.8 billion. The rate of property transactions picked up towards the

end of the year. The gradual improvement of the economic outlook, low interest rates and the recovery of property financing were the key factors increasing interest in property investment. In the early part of the year, Finnish pension insurance companies were particularly active in increasing their property portfolios. There are also signs that activity among international investors is increasing again. In 2010 they accounted for 36 per cent of the volume of property transactions in Finland, up some 112 per cent from the previous year. Finland's positive economic outlook increases the current appeal of its property market. Finnish property is considered to be relatively low in risk, based on the fact that fluctuations in property values and rental yields have been smaller in Finland than in many other countries.

The Ministry of Finance forecasts a gross domestic product increase of slightly below 3 per cent for 2011. Exports are expected to continue to be the primary engine of growth. The property investment sector will also benefit from this growth as a result of its customer base seeing its business return to normal. While the need for new business premises has not increased much as of yet, the economic recovery is expected to result in a rise in demand.

Increased revenue from office premises

Vacancy rates for offices increased in 2010. However, rental levels are no longer falling and, particularly in central business districts, they are beginning to increase slightly.





Read more about the Altia head office and the importance of interior design on pages 14–17 of the ReDesign insert.



Sponda developed Altia's offices to reflect the company's changing operating model and corporate culture. The cosy seating area in the lounge and the light shaft opened through the ceiling create a warm atmosphere.

Vacancy rates for offices in the Helsinki central business district rose in the review year to 6.4 per cent. For the Helsinki metropolitan area as a whole, the vacancy rate was 12.2 per cent, in Turku it was 7.2 per cent, in Tampere 7.1 per cent and in Oulu 8.3 per cent. The increase in vacancy rates in the Helsinki metropolitan area is expected to level off as the effects of economic growth are reflected in property demand. The total quantity of new office space scheduled for completion in 2011 in the Helsinki metropolitan area is only approximately 50,000 square metres. Assuming a concurrent increase in demand, excess supply and vacancy rates will begin to decline.

The market for office premises in Tampere, Turku and Oulu has traditionally been very stable. In those cities, economic trends are not reflected in rental levels and vacancy rates as strongly as they are in the Helsinki metropolitan area, where there are major differences between markets in vacancy rates, for instance.

In 2010, rental levels for the highest quality offices in the Helsinki central business district stood at EUR 336 per square metre per year. In the Helsinki metropolitan area as a whole, rental levels in 2010 ranged from EUR 144 to EUR 336 per square metre per year; in Turku they were between EUR 132–168, in Tampere EUR 156–180 and in Oulu EUR 144–162 per square metre per year.

Retail property market remained stable

Developments in retail properties were stable in 2010. In the Helsinki metropolitan area, there was no significant increase in retail premises despite the population and purchasing power increasing.

Rental levels for retail properties in 2010 were largely unchanged from the previous year and vacancy rates were fairly low. The vacancy rate for retail properties in the Helsinki metropolitan area was 2.6 per cent in 2010. The average rental rate for retail premises in the Helsinki central business district was EUR 960 per square metre per year. In Turku rental levels ranged

As the number of new property development investments is expected to be fairly low in 2011, the industry expects vacancy rates to gradually fall as the increase in demand brought about by economic growth leads to higher demand.



from EUR 420 to 780 per square metre per year in 2010, in Tampere they were between EUR 600–960 and in Oulu EUR 480–1,020 per square metre per year.

Increase in flow of goods boosts demand for logistics properties

The market for logistics properties in Finland was relatively stable in 2010. Vacancy rates increased somewhat, but the

sector's financial difficulties caused by the recession appear to be a thing of the past. The outlook for the industry is expected to improve as the economy continues to recover and the flow of goods in the export and import sectors increases.

In 2010 the rental levels for logistics properties increased approximately 6 per cent. In the Helsinki metropolitan area, the average rent for logistics properties was

EUR 102 per square metre per year. The vacancy rate for logistics properties in the Helsinki metropolitan area stood at 5.2 per cent at the end of 2010. Occupancy rates are expected to remain on the same level in 2011.

Russian recovery led by Moscow

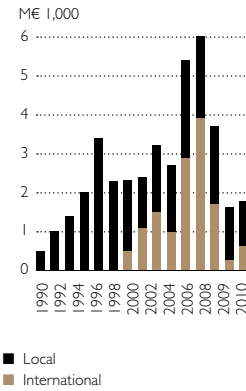
Compared to Finland, the Russian economy is characterised by greater depth and speed in both recessions and boom periods. In 2009, the recession brought the Russian real estate market to a complete standstill and development projects were suspended. Previously frozen property development projects have been restarted in 2010 and the market has clearly moved on from the disarray of the previous year. By the end of 2010, Russia's gross domestic product was up 4 per cent, which gave a boost particularly to the large property market in the Moscow area. The St. Petersburg region has not recovered as quickly. It is a significantly smaller market with fewer international property investment companies involved.

According to CB Richard Ellis vacancy rates for office properties in the Moscow area ranged between 16–18 per cent and the rental levels rose moderately. In St. Petersburg the vacancy rate of office premises decreased towards the end of the year to slightly under 20 per cent. The office rental levels remained stable in St. Petersburg. The market for retail properties was more stable. In Moscow's retail property market the vacancy rate decreased to 7 per cent. The vacancy rate for A-class logistics properties in 2010 was approximately 18 per cent in St. Petersburg. The expectations are that there will still be demand for modern logistics properties.

The 2011 forecasts for the Russian economy are quite encouraging. Nevertheless, the property market in Moscow and St. Petersburg remains somewhat subdued due to the low levels of property values. Most recent transactions have been between Russian companies.

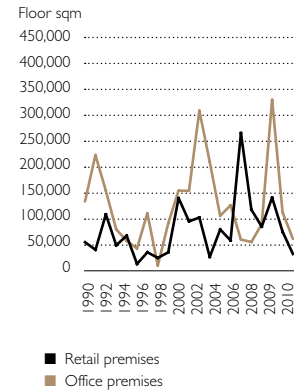
Source: Catella Property Group, CB Richard Ellis

Transactions in Finland



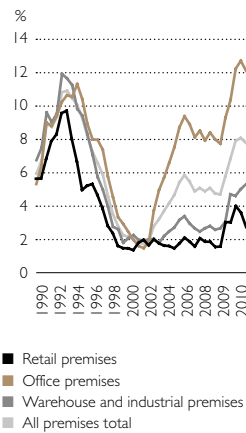
Source: Catella Property Group

Construction activity in Helsinki metropolitan area



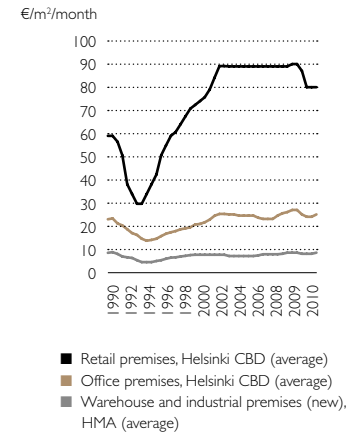
Source: Statistics Finland / KTI and Reed Business Information, Catella Property Group

Vacancy rates in Helsinki metropolitan area



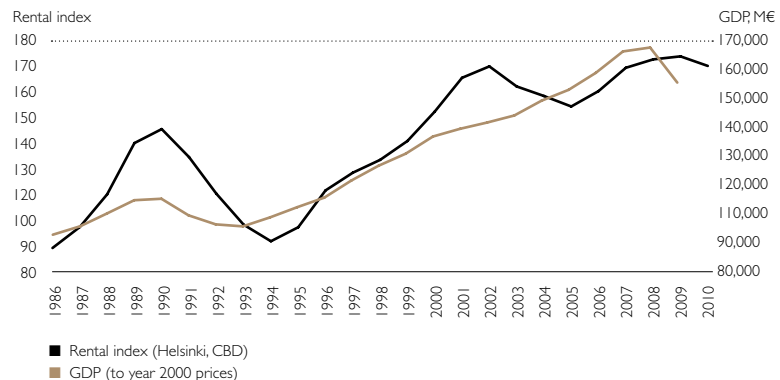
Source: Catella Property Group

Rental levels in Helsinki metropolitan area



Source: Catella Property Group

Rental index and GDP in Finland



Source: KTI and Statistics Finland

The first choice for customers looking for business premises



BUSINESS CONCEPT

Sponda's business concept is to own, lease and develop office, retail, shopping centre and logistics properties, making them into business environments that promote the success of customers. Sponda operates in the largest cities in Finland and Russia.



VISION

Sponda's vision is to be the first choice of business premise customers.



STRATEGY

Sponda's strategic goal is to seek growth and profitability through customer-focused operations and active property development, by purchasing property, and through operating real estate funds in Finland and Russia. Sponda's long-term growth target for Russia is to raise the share of its real estate investments in Russia to 10–20 per cent of the company's balance sheet.

Sponda sold properties outside its strategic core in 2010 for EUR 57 million. These divestments were made in order to increase the concentration on office and retail properties and shopping centres whilst reducing the share of logistics properties. The goal is to optimise the rental income from property in the portfolio.

Sponda reviews its strategy regularly so that it can, if necessary, adjust its operations to prevailing market conditions.



FINANCIAL TARGETS

Sponda has set financial targets for its equity ratio and dividend. The Group's long-term goal is to raise the equity ratio to 40 per cent from the previous target level of 33 per cent.

Sponda aims to pay a stable dividend. The dividend is approximately 50 per cent of the cash flow from operations per share for the financial period, taking into account, however, the economic situation and the company's development needs.



SPONDA'S VALUES

Our values are part of our every day work. How we act towards our customers and each other. Important values for Sponda are innovation, professionalism and reliability.

Innovation

Sponda grows and develops through innovations and by questioning the old way of doing things. For us, innovation means seeing the opportunities, understanding the needs of our customers, and thinking up solutions – being actively inventive. We aim to do things better and be trail-blazers – to see more than others and perceive things before everyone else.

Professionalism

At Sponda professionalism means continuous learning, so that we are the best at what we do. It is ambition and uncompromising professional pride. It is having insight, experience, ideas and communication. The benefits we bring our customers – the added value we generate – make us valued partners.

Reliability

We do what we promise our customers. Always. When we notice that a customer has a problem, we take up the matter straight away, even if the customer is unaware of it. We eliminate risks before they become a problem. We observe good business practice in all our activities. We work openly and uprightly, as befits a reliable partner.

Sponda's operations

Sponda owns, leases and develops office, retail, shopping centre and logistics premises in the largest cities in Finland and Russia. The company's operations are based on long-term ownership and leasing, focused on the Helsinki Metropolitan Area, Oulu, Tampere and Turku in Finland, and on St. Petersburg and Moscow in Russia.

The company's properties are located in central areas accessible by public transportation. Most of the company's investment properties are in the Helsinki Metropolitan Area (84 per cent by fair value). Approximately 65 per cent (by fair value) of Sponda's retail and business premises are located in the highly valued Helsinki central business district and Ruoholahti area.

Sponda's business premises solutions take into account customers' needs, operating culture and the nature of their work. Individually tailored solutions create the ideal setting for the client's business.

We wish to be a long-term partner to our clients by taking good care of the maintenance of properties and by responding to our clients' changing needs. Our flexible premises solutions and high-quality service are based on Sponda's factors for success: a customer-oriented and responsible way of working, skilled personnel and a large property portfolio.

The company's operations are organized in four business units: *Investment Properties*, *Property Development*, *Real*

Estate Funds and Russia. The Investment Properties business unit is the largest of these and is further divided into three segments: Office and Retail Properties, Shopping Centres and Logistics Properties.

Sponda's largest customer groups operate in the retail sector, the public sector and in banking and investment. The ten largest clients account for 32 per cent of rental income. At the end of 2010, Sponda had 2,003 clients and 3,111 lease agreements. The company's largest clients and their share of rental income are: public sector (11.2 per cent), Kesko Group (5.9 per cent), HOK-Elanto (3.9 per cent), Sampo Bank Plc (3.9 per cent) and Nordea Bank Finland Plc (1.7 per cent).



Profitable growth through customer-focused operations

Sponda's strategic goal is to achieve profitable growth through customer-focused operations, active property development, property acquisitions and real estate funds in Finland and Russia. The strategy is assessed regularly to ensure that the operations can be adjusted to the prevailing market situation if need arises.

Sponda's financial objectives are linked to its equity ratio and distribution of dividend. The long-term equity ratio goal is 40 per cent, which was nearly attained in 2010, with the equity ratio at 39 per cent at the end of the year.

In accordance with its dividend policy, Sponda pays a dividend of about 50 per cent of the cash flow from operations per share for the period, nevertheless taking into account the financial situation and development needs. The dividend policy aims at a stable dividend payment.

Economic recovery evident in real estate market

The global economy saw an upturn in 2010 as the economic slump and financial crisis eased. The Finnish economy also underwent a robust recovery with an increase in GDP, a decrease in unemployment and a rise in exports.

The availability of credit returned to normal and companies were ready to invest and develop their operations again. The general optimism was also reflected in the demand for premises, which picked up towards the end of the year and restrained the increase in vacant office premises in the market.

The market recovered slowly despite good economic growth, and the oversupply of office premises continued to keep vacancy rates at a high level in the market. In the highly competitive lease property market Sponda's success factors and strong competence created a solid

foundation for operations and strengthened its market position. The company's vacancy rates developed more favourably than the market average in both Finland and Russia.

The easier availability of credit gave a boost to the Nordic and Finnish real estate markets. In late 2010 property trading in Finland in particular received a boost from international investors whose interest in the Nordic real estate markets was reawakened. Revived trading volumes increased property values in central Helsinki and in popular office districts within the Helsinki Metropolitan Area.

Property trading in Russia also recovered and real estate values developed positively in the Moscow region. In St. Petersburg, the office market is still waiting for recovery.

Sponda concentrated its holdings

Sponda sold properties outside its strategic core in 2010 with a sales profit of over EUR 16 million on sales of EUR 57 million. These divestments were made in order to increase the concentration on office and retail properties and shopping centres whilst reducing the share of logistics properties. The goal is to optimise the rental income from property in the portfolio.

Property sales financed Sponda's property development activities, among other things. A strong balance sheet and the recovering demand for rental premises allowed Sponda to reactivate its property

development operations. Work began in early 2010 on an industrial production facility and office premises in Hakkila, Vantaa, and on the development of an office building in the City-Center complex in Helsinki. The City-Center complex, a landmark of the central district since the late 1960s, is Sponda's most prominent property development project. Sponda's goal is to convert the popular location into an airy, pleasant shopping complex. The main parts of the project will be completed at the end of 2012.

New energy-efficient premises for an ABC service station and S-market were completed in Koulukatu, in Turku, in early 2010. The new premises of the Court of Appeal of Helsinki were completed in the Salmisaari Court House in summer 2010. The premises of the building, built in the functionalist style, were modernized in a way which honours the building's historical architecture.

Customer service improved

Sponda's business was restructured from early 2009 by combining the units in charge of leasing domestic properties into a single business unit. This increased the flexibility and strategic response capacity of operations, which was required when the economic cycle turned in 2010. The new business structure created a good basis for renewal and the development of operating methods. The company's competitiveness and profitability were further developed in

Sponda's key strengths

Property portfolio that is focused on the best locations in the Helsinki metropolitan area

Sponda's property portfolio includes some of the highest quality and best known properties in the Helsinki metropolitan area, especially in the central business and Ruoholahti districts of Helsinki.

Diversified property portfolio that offers clients a wide choice of premises

Sponda's property portfolio includes a wide range of office, retail, shopping centre and logistics properties. Thanks to its extensive business premise offering, Sponda is also able to offer its clients alternative premises if their space requirements change.

High quality, diverse tenant base and balanced lease portfolio

Sponda's biggest clients include major retail stores, the finance sector and the public sector. The company has a diverse tenant base, which reduces the risks relating to individual customer segments or tenants.

Leading property development operations

Sponda has a considerable amount of landed property and numerous potential property development sites. The company is not committed to major development projects, but is able to flexibly begin developing its sites when market conditions pick up and demand increases.

Experienced, committed management and personnel

The members of Sponda's Executive Board have long-term operations experience of the company or elsewhere in the real estate business. In addition, Sponda's personnel and organization have solid experience and in-depth knowledge of the property markets in which the company operates. This means that Sponda can offer its clients the best expertise and competitive solutions and services.

Responsible business operations.

Responsibility is a natural part of Sponda's daily operations and business expertise. It supports the company's profitability and long term operating conditions. The company's operations are planned and assessed from the perspectives of financial, social and environmental responsibility.

2010 by boosting the efficiency of operations and operative models.

The customer relations strategy introduced in 2009 was expanded and specified in 2010. The operating models and processes of the customer relations strategy aim to support well-organised customer relations work and uniform practices, which will allow Sponda to offer its customers high-quality services aligned with their needs. The goal is to deepen customer relationships towards long-standing partnerships. Uniform operating models also boost the efficiency of company operations and promote internal cooperation.

Sponda's customer relations staff participated in customer relations training in 2010, aiming to improve customer service and satisfaction by developing new methods for customer relations work. The training focused on practical customer relations work.

Environmental responsibility as a focus area

Another of the year's key focus areas was responsibility, which is a natural part of Sponda's daily operations. Developing responsible ways of working also strengthens the company's profitability and long-term viability. Sponda's seal of responsibility is 'Spondability', which covers financial, social and environmental responsibility. Environmental responsibility and the development of environmental expertise is a key strategic focus area of corporate responsibility. Sponda's goal is to develop as an expert in environmental matters and to share its expertise with clients and cooperation partners.

Energy efficiency requirements and environmental legislation become stricter by the year, and operators in the property sector are required to monitor environmental issues continuously and to take increasing action to reduce environmental loads. Stricter requirements focus par-

ticularly on property maintenance and improving the efficiency of energy consumption.

Sponda is active in environmental organisations and projects in the real estate sector which aim to reduce the environmental load of properties. Sponda is a member in the Finnish Green Building Council and Russian Green Building Council, and has also joined in the energy efficiency initiative for business premises (TETS) launched in early 2011. The initiative strives to reduce energy consumption by real estate operators and premises. From the beginning of 2011 Sponda also initiated cooperation with WWF Finland to promote the energy efficiency of its properties and their environmentally responsible use.

Sponda strives to find environmentally sound solutions in property development as well as in property management and maintenance, and to promote the energy-efficient and environmentally friendly use

In the challenging market situation of 2010, Sponda's sound expertise, high-quality tenant base and balanced lease agreement base strengthened the company's market position.

of properties in cooperation with its clients. Environmental values also rate high in property investment decisions, where the location and available transport connections are significant factors. Sponda's properties are located in the central areas of cities and are accessible by public transportation.

More energy efficient properties

Sponda's energy efficiency programme launched in 2009 strives to achieve energy savings together with clients. The property-specific energy efficiency goals and measures to achieve them are laid down in an audit conducted at the start of the programme. Clients operating in the premises are also advised on how to use their premises in a more energy efficient manner.

The impacts and goals of these measures are monitored in regular client meetings. The programme expanded in 2010, and by the end of the year 84 Sponda properties in Finland were involved. The energy consumption of the company's Russian properties was also charted. The properties were incorporated in the energy efficiency programme and energy efficiency goals and measures will be laid down for them in 2011.

Rising property values

The fair value of Sponda's properties at the end of 2010 was measured at EUR 2.9 billion. Based on the fair value measurements, office and retail premises in Finland accounted for 51 per cent, shopping centre premises for 19 per cent, logistics properties for 15 per cent and Russian properties for 7 per cent of the property portfolio. The property development



operations accounted for 8 per cent of the portfolio.

Sponda's property portfolio was valued by an external valuer in the second and fourth quarters of 2010. The properties in Finland were valued by Catella Property Group and the investment properties in Russia by CB Richard Ellis. The value of Sponda's properties in prime locations both in Helsinki and Moscow rose at the end of 2010, which was almost solely due to a decrease in yield requirements. The fair value of the property portfolio rose by EUR 40.5 million in 2010. The share of Finnish properties was EUR 18.9 million and the share of properties located in Russia EUR 21.7 million.

Sponda's revenue consists mainly of rental income from business properties. The revenue sank, as expected, by 2.2 per cent to EUR 232.1 million and the net operating income by 4 per cent to EUR 168.7 million in 2010. The decrease was in part due to the strategy-aligned property divestments in 2009 and 2010.

Despite the challenging market situation, the economic occupancy rate increased from 2009 and stood at 88.0 per cent at the end of 2010. Sponda's occupancy rates improved although the oversupply of office premises had an adverse effect on the occupancy rates in that market. Occupancy rates held their own better in the Helsinki business district and in Ruoholahti.

The occupancy rates of shopping centre properties remained on par with 2009 figures and stood at 98.1 per cent at the end of 2010. The occupancy rates of office and retail premises also remained stable at 87.7 per cent. The recovery of exports in the second half of the year increased the occupancy rate of logistics properties to 75.8 per cent. Development was particularly positive in Russia, where the economic occupancy rate of Sponda's property portfolio rose to 96.4 per cent.

Sponda Fund II was grown by property acquisitions worth EUR 27.2 million.

Non-strategic properties were sold at a value of EUR 56.8 million. These property divestments strengthened the company's equity ratio and financed its property development projects.

In 2010 Sponda carried out financial arrangements over EUR 800 million to refinance expiring loans. In January Sponda signed an extension agreement for a loan of EUR 57.6 million. In May, a EUR 100 million bond was issued and in November credit facilities worth EUR 650 million were signed.

Positive prospects in 2011

As the economy picks up, the demand for business premises is expected to continue its rise in 2011. The number of new office premises due for completion in 2011 is quite small, and this will offer some remedy to the oversupply situation in the market. As demand increases and the oversupply of office premises subsides, the vacancy rates in the market will also see a positive turn.

Our focus continues to be on strengthening the occupancy rate and on property development, which we will continue to actively pursue in 2011. We are launching two property development projects in early 2011. We will expand the Zeppelin shopping complex in the Oulu region and in Tampere we will modernise an office and retail property in the city centre.

We will also continue developing our property portfolio. As the property market picks up, it is likely that the supply of properties potentially aligned with the company strategy will also increase. We are actively monitoring the market in both Finland and Russia.

In the challenging market situation of 2010, Sponda's sound expertise, high-quality tenant base and balanced lease agreement base strengthened the company's market position. As the cycle turns, Sponda's high-quality, optimally located properties and developed operating models place the company in an excellent position to respond to the increasing demand by customers.

Investment properties of Sponda 1 Jan–31 Dec 2010 M€						Russia
	Total	Office and Retail Properties	Shopping Centres	Logistics Properties	Property Develop- ment	
Operating income	222.2	122.0	39.7	36.6	0.3	23.6
Maintenance costs	-61.1	-33.7	-8.3	-11.8	-1.4	-5.9
Net operating income	161.1	88.3	31.4	24.8	-1.1	17.7
Investment properties on 1 Jan 2010, including cum. capitalized interest	2,767.5	1,425.8	543.6	396.1	220.6	181.4
Capitalized interest 2010	4.5	0.0	0.0	0.2	3.5	0.8
Acquisitions	0.8	0.0	0.8	0.0	0.0	0.0
Investments	76.4	25.1	0.7	19.7	30.5	0.4
Other transfers between segments	18.4	16.5	10.9	8.0	-17.1	0.0
Sales	-37.5	-23.2	0.0	-4.7	-9.6	0.0
Valuation gains/losses	40.5	14.9	1.1	3.1	-0.2	21.7
Fair value of investment properties at 31 Dec 2010	2,870.6	1,459.1	557.1	422.5	227.7	204.2
Change in fair value %	1.5	1.0	0.2	0.8	-0.1	12.0
Annual net operating income/fair value of investment properties at 31 Dec 2010^{*)}	6.3%	6.1%	6.1%	5.9%		9.6%

*) excluding property development

Maintenance investments	29.9	25.0	0.7	3.7	0.5	0.0
Property development	46.5	0.1	0.0	16.0	30.1	0.4
Acquisitions	0.8	0.0	0.8	0.0	0.0	0.0
Sales	-37.5	-23.2	0.0	-4.7	-9.6	0.0
Investments total	39.7	1.9	1.5	15.0	21.0	0.4

Yield requirements used in valuation of properties 31 Dec 2010, %	Helsinki CBD	Other Helsinki	Espoo/ Vantaa	Other Finland	Russia
Office- and retail properties	5.9	6.2	8.1	7.3	10.7
Logistics properties		7.7	8.3	10.4	11.0

The average yield requirement for Shopping Centres was 6.1 per cent.

Sensitivity analysis Change in investment property fair value, M€ and %	-10%		-5%		0%		5%		10%	
	Change, M€	Change, %	Change, M€	Change, %	Change, M€	Change, %	Change, M€	Change, %	Change, M€	Change, %
Yield requirement	299	10.9	141	5.1	0		-128	-4.7	-245	-8.9
Rental income (contractual rents)	-67	-2.4	-34	-1.2	0		33	1.2	67	2.4
Maintenance expenses	71	2.6	35	1.3	0		-36	-1.3	-71	-2.6
Economic occupancy rate (1 st year)	-22	-0.8	-11	-0.4	0		11	0.4	21	0.8

The sensitivity analysis has been carried out as a quantitative analysis of the investment properties in Finland calculating the 15 year cash flow and of the properties in Russia calculating the 10 year cash flow.

The changes in yield requirements and economic occupancy rates have been calculated for average figures. The analysis includes only investment properties generating cash flows.

Implementation of strategy in 2010

JANUARY–MARCH

Investments:

Construction work began on a 4 200 m² office building within the City-Center retail complex.

The construction of a production facility and the renovation of office premises began in Hakkila, Vantaa.

Property sales:

Sponda sold office and retail premises for EUR 9.0 million and logistics premises for EUR 0.3 million.

Financial arrangements:

Sponda signed an agreement on a EUR 57.6 million loan.

Business development:

The energy efficiency programme expanded to cover 77 properties.

APRIL–JUNE

Completed property development projects:

In early May the new premises for the ABC service station and S-market in Koulukatu in Turku were completed.

The extensive renovation of the Salmisaari office property for the Court of Appeal of Helsinki was completed.

Property sales:

Property sales amounted to EUR 1.4 million.

Sponda also sold a two-hectare area of land in Hakuninmaa, Helsinki for EUR 6.5 million.

Sponda sold another area of land for housing production in Kauniainen for approximately EUR 3 million.

Financial arrangements:

In May, Sponda issued a EUR 100 million domestic bond.

Business development:

The clients participating in the energy efficiency programme were advised on how to use their premises more energy efficiently.

JULY–SEPTEMBER

Business development:

The decision was made to concentrate holdings more in office and retail premises and shopping centres.

Training of the customer interface staff on new, efficient customer work practices was completed in September.

Sponda's head office complied with the requirements of the Green Office certificate in the audit performed by WWF in August.

Property sales:

Sponda sold properties not aligned with its strategy for EUR 22.3 million.

OCTOBER–DECEMBER

Property sales:

Sponda sold properties not aligned with its strategy for EUR 4.5 million.

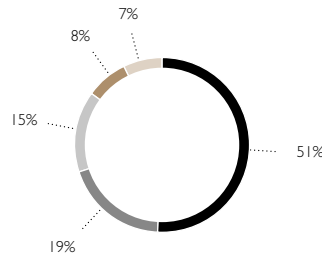
Financial arrangements:

Sponda signed a EUR 550 million syndicated loan agreement and a EUR 100 million credit limit agreement

Business development:

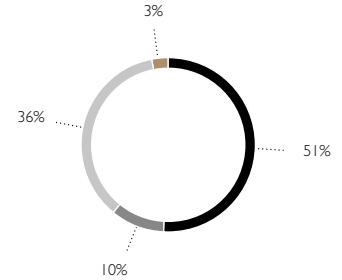
The energy efficiency programme expanded to cover 84 properties.

Investment properties by business unit (by fair value) 31 Dec 2010



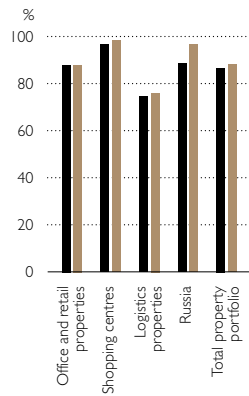
■ Office and Retail Properties	...51%
■ Shopping Centres19%
■ Logistics Properties15%
■ Property Development8%
■ Russia7%

Leasable area by business unit, 31 Dec 2010



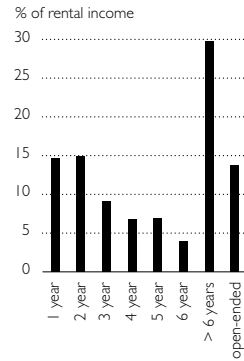
■ Office and Retail Properties	...51%
■ Shopping Centres10%
■ Logistics Properties36%
■ Russia3%

Economic occupancy rate



■ 31 Dec 2010
■ 31 Dec 2009

Expiry of lease agreements



REDESIGN

The refurbished Salmisaari building, former Alko production plant and head office, now houses the Helsinki Court of Appeal. The refurbishment of the historic site had to preserve the parts listed as historic in the town plan: the facade, former executive rooms and the stairwells.



Read more about this renovation project on pages 6–9 of the ReDesign insert.

Solutions that support the customer's business operations

The Investment Properties business unit is Sponda's largest business unit. It leases office, retail and logistics properties and purchases and sells properties in accordance with the company's strategy.

Investment Properties is divided into three segments: Office and Retail Properties, Shopping Centres and Logistics Properties. Combining the three segments into one business unit has made the management of operations more effective, improved customer service and helped to make operating models consistent.

The fair value of Sponda's property portfolio comprises 51 per cent Finnish office and retail properties, 19 per cent Finnish shopping centres and 15 per cent Finnish logistics properties. The properties are located in the largest cities in Finland: Helsinki, Espoo, Vantaa, Tampere, Turku and Oulu.

Solutions for changing requirements

Sponda's extensive property portfolio and customer-focused approach allows the company to effectively respond to its customers' changing property needs. Sponda's Account Managers are familiar with the features of different types of properties and understand the requirements related to the customer's line of business, making them uniquely qualified to offer clients business premises that support their business in the best possible way. They have the expertise to recognise the impacts of changes in the customer's business on their space needs. When a customer's requirements change, Sponda responds by developing the existing property, offering alternative properties from its portfolio

or carrying out a new property development project.

Sponda's customer relations strategy defines the models, processes and channels used to serve customers in the best way possible. The operating model is constantly developed and it is an integral part of the company's daily operations. All of Sponda's employees working with customers participated in a training programme in 2010 with the aim of improving customer service.

Challenges in 2010

The oversupply of office properties, increased vacancy rates and rising maintenance costs posed considerable challenges for the Investment Properties business unit. The key challenges were linked to maintaining occupancy rates and rental levels. The company responded to these challenges through active leasing operations and by improving customer service. The company coped with the challenge of rising maintenance costs through inviting extensive competitive bidding from service suppliers.

The total revenue of the Investment Properties business unit in 2010 was EUR 198.9 million. Of this, 62 per cent was from Office and Retail Properties, 20 per cent from Shopping Centres and 18 per cent from Logistics Properties.

Sponda looks after the business premises it owns by investing in the maintenance

INVESTMENT PROPERTIES

of the properties and in improving their quality. In 2010 Sponda invested EUR 29.4 million in maintaining and modernising investment properties. The Investment Properties business unit sold properties that did not fall within the company's strategic assets for a total of EUR 35.5 million. The majority of these were office and retail properties.

Energy efficiency as a key theme

One of Sponda's key themes in customer encounters and property maintenance in 2010 was energy efficiency. The energy efficiency programme launched in 2009 was expanded in 2010, extending from the original ten pilot sites to cover 84 properties by the end of the year. The aim of the programme is to improve the energy efficiency of properties and identify opportunities for energy savings in co-operation with tenants.

The energy programme involves an initial energy survey of the property in question to measure total energy consumption and discover the causes of possible high energy consumption. The survey also involves a review of the technical systems related to energy consumption. Based on the initial review, property-specific energy efficiency targets and the measures needed to reach those targets are determined. The impacts of these measures and the achievement of the targets are monitored in regular meetings with customers.

In 2010 a total of ten pilot sites implemented measures to reduce energy consumption. The energy conservation measures are property-specific and depend on the age and condition of the property. The measures cover a wide range of factors for conserving electric, heating and cooling energy in properties. In 2011 the company aims to set priorities for and implement measures to improve energy efficiency at other sites as well.

As part of the energy efficiency programme, Sponda concluded a framework agreement with Helsingin Energia in November 2010 pertaining to the adoption of district cooling in properties owned

Sponda's Account Managers are familiar with the features of different types of properties and understand the requirements related to the customer's line of business, making them uniquely qualified to offer clients business premises that support their business in the best possible way.



by Sponda in Helsinki's central business district and Ruoholahti that are within the coverage area of the district cooling network. Cooling systems will be replaced at these properties gradually as new cooling solutions become necessary or existing cooling equipment nears the end of its life cycle. After the signing of the framework agreement, three further

properties in Helsinki's central business district were connected to the district cooling network.

District cooling is an ecological and sustainable cooling solution where cooling is based on cold seawater and other energy sources that would otherwise not be taken advantage of.

A broad selection of office and retail premises



Sponda's office and retail properties are primarily located in the central areas of Finland's largest cities. Approximately 90 per cent of the properties by fair value are in the Helsinki metropolitan area and 65 per cent in prime locations in the central business district and Ruoholahti. In Ruoholahti Sponda owns 130,000 square metres of office and retail premises as well as the Kaupakeskus Ruoholahti shopping complex and its parking facility, which makes Sponda the largest provider of business property in the area.

The total revenue of the Office and Retail Properties segment was EUR 122,6 million in 2010 and the economic occupancy rate was 87.7 per cent.

Sponda did not purchase any new office and retail properties in 2010. The company sold office and retail properties for EUR 29.2 million (includes capital gains). The largest transactions were the sale of Koy Vanhajämerä in the Kamppi district of Helsinki, concluded in January, and the sale of Kauppiaskatu 9 b in Turku in September. The proceeds from the sale of the properties were used to fund property development investments.

At the end of 2010 Sponda owned 119 office and retail properties in Finland with a combined leasable area of 737,000 square metres. The properties had a fair value of EUR 1.5 billion at the end of the year.

At the end of the year the company's office and retail properties had 1,030 tenant clients and 1,824 leasing agreements. The largest clients are the Ministry of Justice, Sampo Bank Plc and the Na-



tional Board of Patents and Registration of Finland.

New premises for the Helsinki Court of Appeal - the most significant refurbishment project of the year

Sponda looks after its clients' business premises and working conditions by investing in the maintenance of its properties and in improving their quality. In 2010 the company invested EUR 25.0 million in maintaining and modernising office and retail properties.

The most significant refurbishment project completed in 2010 was the Salmisaarentalo building in Ruoholahti. Some 8,000 square metres of premises were renovated in co-operation with the National Board of Antiquities and the building was back in use in May 2010. The former Alko headquarters and industrial building, known simply as the Helsinki Court House, has been home to the Helsinki District Court and the Prosecutor's Office of Helsinki from 2004.

Sponda concluded a long-term lease agreement with the Finnish Transport Safety Agency for a property with some 7,500 square metres of space on Kumpulantie in the Vallila district of Helsinki. The building is currently being renovated and adapted to the tenant's needs, with work set to be completed in March 2011.

Refurbishment work began on a property at Unioninkatu 20–22 in Helsinki.

The project involves the renovation of 20,000 square metres of space, with the first phase scheduled for completion in spring 2011 and the second phase by the end of the year. Work on the property will be fully completed in spring 2012.

The renovation of the Tiistilän Miilu property in the Matinkylä district of Espoo was completed in spring 2010. The former office building was renovated to provide new premises for the City of Espoo Substance Abuse Care Unit.

Energy efficient service station store in Turku

In spring 2010 work was completed on the construction of a service station store for Turun Osuuskauppa, with particular attention paid to energy efficient solutions during construction. The service station store on Koulukatu features some 1,000 square metres of floor space for a restaurant, an ABC market and a service station. The same building is also home to a S-market with approximately 2,000 square metres of floor space. The objective is to achieve up to 25 per cent lower energy consumption than in comparable buildings. The solutions employed in the design of the property make use of waste heat from refrigeration equipment and use solar cells to heat tap water and air heat pumps to heat the restaurant area.

Strong demand for shopping centre premises



Sponda owns five shopping centres in Finland with a total floor area of 141,000 square metres. The largest of these is the City-Center property in Helsinki's central business district, comprising Kaivokatu 8, the Kaivokatu tunnel and the Alekski-Hermes complex. Sponda's other shopping centres are located in Ruoholahti, Itäkeskus, Kempele and Ylöjärvi. The fair value of the shopping centres stood at EUR 557.1 million at the end of 2010.

The total revenue of the Shopping Centres segment in 2010 was EUR 39.7 million. The economic occupancy rate of Sponda's shopping centres remained high, standing at 98.1 per cent at the end of 2010. The demand for premises was high and economic trends did not have an impact on the occupancy rate for shopping centres.

At the end of 2010 the shopping centre properties had 178 tenant customers and 292 leasing agreements. The largest clients are Kesko Group, HOK-Elanto Liiketoiminta Oy and Stockmann Plc.

Aside from the considerable investment in the City-Center property in Helsinki, there were no significant investments in shopping centre properties during the year.

City-Center shopping complex reaches rooftop height

Construction on the historically significant City-Center shopping complex at the very heart of Helsinki proceeded as planned. The office building in the inner court and the core part of the shopping complex, complete with a distinctive opening for natural light, reached rooftop height in October.

On completion of the construction phase in autumn 2011, the building will have a total of about 3,700 square me-

tres of new commercial space on four floors. The central foyer of the shopping complex and the light shaft are scheduled for completion at the same time. An office building with 4,200 square metres of floor space, leased to Evli Bank Plc, is also being constructed in the inner court of the complex. Energy efficiency and environmentally sound solutions have been a particular point of emphasis in the design of the office building.

The retail premises in the shopping centre will be on five floors, two of which below ground level. Most of the project will be completed by the end of 2012. The project will increase the leasable area of the City-Center property from 41,000 square metres to 55,000 square metres.

The retail premises in City-Center will remain open to customers throughout the construction phase.

Zeppelin shopping centre expanded

In late 2010, Sponda made the decision to invest in an expansion of the Zeppelin shopping centre in Kempele. The Prisma hypermarket in the shopping centre will be expanded by 4,000 square metres and another 4,700 square metres of specialty retail space will also be added. The expansion project is scheduled to be completed by the end of 2011.

The Elo shopping centre in Ylöjärvi, opened in April 2009, saw a positive development in customer traffic in 2010. The main tenant in the 24,500 square metre shopping centre is the K-Citymarket store. The shopping centre is located in the Elovainio district of Ylöjärvi, in the immediate vicinity of Highway 3 from Tampere to Vaasa. The shopping centre primarily serves the needs of the local population and supplements the service offering in western Tampere and the surrounding municipalities.



Focus on energy efficiency

The significance of energy efficiency in retail premises has increased among tenants operating in shopping centres. Improving the energy efficiency of business premises and reducing their environmental impact play an important role in supporting the client companies' own environmental objectives. As such, more and more tenants are actively co-operating with Sponda to identify solutions for improving the energy efficiency of properties.

The Ruoholahti shopping centre is participating in Sponda's energy efficiency programme. The premises have been leased to Kesko, which has paid particular attention to the energy consumption of the K-Citymarket that operates in the shopping centre. Energy efficiency has also played a key role in the design, implementation and maintenance of the Prisma hypermarket in Itäkeskus in Helsinki.



Flexible logistics premises in a central location

S Sponda is one of the major owners of logistics properties in Finland and the largest provider of logistics premises in the Helsinki metropolitan area. The company's largest logistics properties are located in Vuosaari harbour, the Akseli business park in Vantaa's Hakkila district and in Konala in Helsinki.

Sponda's extensive property portfolio comprises a wide range of diverse logistics properties, including high warehousing, temporary storage premises and premises suitable for processing goods. Sponda also offers specialty premises for example archives and the storage of pharmaceutical products. Flexible and adaptable premises can be converted into versatile business premises solutions that meet customer requirements, for example by converting warehouse premises into refrigerated or freezer storage.

Increased demand for logistics properties

At the end of 2010 Sponda owned 51 logistics properties with a combined leaseable area of 514,000 square metres. The fair value of the logistics properties stood at EUR 422.5 million at the end of 2010.

The total revenue of the Logistics Properties business unit was EUR 36.6 million. As the flow of goods in export and import begins to increase after the previous year's

slowdown, demand for logistics properties is picking up. The occupancy rate of Sponda's logistics properties was 75.8 per cent at the end of 2010.

At the end of the year the company's logistics properties had 309 clients and 396 leasing agreements. The largest clients at present are Fujitsu Services Oy, Finnsteve Oy Ab, Nordea Bank Finland Plc and Metso Group.

Sponda invested EUR 3.7 million in logistics properties in 2010. The majority of the investments were in Metso Group's new industrial valve factory in Vantaa's Hakkila district.

Modern production facility for Metso in Hakkila

Construction on the industrial valve production facility developed by Sponda for Metso Automation Oy started in the beginning of 2010 at the Akseli business park in Vantaa, halfway between Helsinki-Vantaa airport and Vuosaari Harbour. Environmental aspects and energy efficiency were key considerations in the design of the building. The newly constructed facility will have a total floor space of approximately 22,000 square metres, located next to the Vantaan Honkatalo logistics centre owned by Sponda. The project is scheduled for completion in February 2011, at which

time the tenant will begin the installation of production equipment in the facility. In addition to the development of the new production facility, Sponda is leasing approximately 12,000 square metres of office space to Metso in the Honkatalo building. The premises are currently being renovated, with work scheduled to be completed in spring 2011. Sponda has further opportunities to develop new facilities in the Vantaan Akseli business park. The area offers excellent operating conditions for logistics and manufacturing businesses. Located in the immediate vicinity of Ring III and Lahdenväylä highway, the business park offers a wide range of business services including customs, personnel and freight forwarding services.

A wide range of space solutions in Vuosaari

Sponda's largest logistics site, the PortGate logistics complex in Vuosaari Harbour, contains altogether some 70,000 square metres of logistics premises. The premises are suitable for both long term storage and for rapid through flow of goods. The buildings comprise units of roughly 5,500 square metres, which can be combined or divided and fitted out in different ways to create a variety of different space solutions.

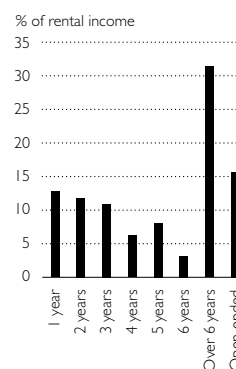
The location of the PortGate logistics complex in the harbour at the hub of the sea, road and rail networks particularly benefits export and import companies with a fast turnover of goods. The location in the harbour eliminates the need for intermediate warehousing and results in cost and time savings. Transported goods can be loaded on ships and moved from ships to warehouses without the need for multiple movements of goods. The Gate Centre, the nerve centre of the harbour, comprises an office building, parking facilities and a passenger terminal. It provides companies with attractive office premises, restaurant facilities, conference rooms and various support services for the tenants' business operations.

Office and Retail Properties

Profit from leasing operations, Office and Retail Properties	2010	2009	2008	2007*	2006*
Rental income, M€	122.6	129.0	125.7	154.4	84.7
Operating expenses, M€	-34.0	-32.7	-32.8	-40.6	-21.6
Net operating income, M€	88.6	96.3	92.9	113.8	63.1
Fair value of properties, M€	1,459.1	1,425.8	1,460.6	1,883.9	2,073.0
Yield %	6.1	6.7	5.5	5.9	5.8

*) includes segments Office and Retail Properties and Shopping Centres

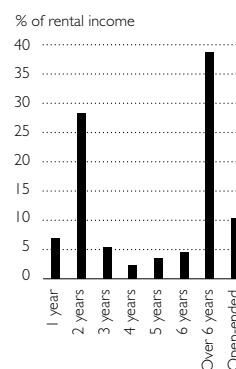
Expiry of lease agreements, Office and Retail Properties



Shopping Centres

Profit from leasing operations, Shopping Centres	2010	2009	2008
Rental income, M€	39.7	39.3	29.3
Operating expenses, M€	-8.3	-8.0	-7.1
Net operating income, M€	31.4	31.4	22.2
Fair value of properties, M€	557.1	543.6	541.7
Yield %	6.1	6.6	6.6

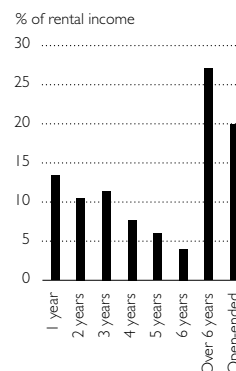
Expiry of lease agreements, Shopping Centres



Logistics Properties

Profit from leasing operations, Logistics Properties	2010	2009	2008	2007	2006
Rental income, M€	36.6	38.6	37.9	32.0	28.7
Operating expenses, M€	-11.8	-11.2	-9.4	-7.8	-6.5
Net operating income, M€	24.8	27.4	28.5	24.2	22.2
Fair value of properties, M€	422.5	396.1	462.8	327.6	245.6
Yield %	5.9	6.7	8.5	8.4	8.9

Expiry of lease agreements, Logistics Properties



10 largest office and retail properties by area

Property	Location		Area m ² , total
Helsingin Salmisaarentalo Koy	Porkkalankatu 13	Helsinki	48,764
Kaupintie 3 Koy	Kaupintie 3	Helsinki	44,103
Kilon Ritari	Kutojantie 2	Espoo	28,615
Arkadiankatu 4–6 Koy	Arkadiankatu 6	Helsinki	25,369
Unioninkatu 20–22 Koy	Unioninkatu 20–22	Helsinki	24,931
Upseerinkatu 1 Koy	Upseerinkatu 1–3	Espoo	19,809
Kasarmikatu 36 Koy	Kasarmikatu 36	Helsinki	17,008
Kumpulantie 11 Koy	Kumpulantie 11	Helsinki	16,272
Länsi-Keskus Koy	Pihatörmä 1	Espoo	15,835
Ratapihantie 11 Koy	Ratapihantie 11	Helsinki	15,553

Shopping Centres

Property	Location		Area m ² , total
Helsingin Kaivokatu 8 Koy	Kaivokatu 8	Helsinki	37,554
Helsingin Itämerenkatu 21 Koy	Itämerenkatu 21	Helsinki	32,458
Elovainion Kauppakiinteistöt Koy	Elotie 1	Ylöjärvi	24,065
Helsingin Vanhanlinnantie 3 Koy	Vanhanlinnantie 3	Helsinki	20,050
Zeppelinin Kauppakeskus	Zeppeliinintie 1	Kempele	15,637
Aleksi-Hermes Koy	Aleksanterinkatu 19	Helsinki	8,354
Kaivokadun Tunneli Oy	Asematunneli	Helsinki	3,160

10 largest logistics properties by area

Property	Location		Area m ² , total
Vuosaaren Logistiikkakeskus Koy	Seilorinkatu 1	Helsinki	64,501
Ruosilantie 16 Koy	Ruosilantie 16	Helsinki	40,727
Vantaan Honkatalo Koy	Vanha Porvoontie 229	Vantaa	38,280
Vantaan Vanha Porvoontie 231 Koy	Vanha Porvoontie 231	Vantaa	35,946
Messukylän Castrulli Koy	Etu-Hankkionkatu 1	Tampere	26,649
Kuninkaankaari Koy	Heidehofintie 2	Vantaa	17,949
Ruosilantie 14 Koy	Ruosilantie 14	Helsinki	16,795
Vuosaaren Porttikeskus Koy	Komentosilta 1	Helsinki	14,922
Vantaan Omega Koy	Virkatie 12–14	Vantaa	14,914
Espoon Juvanpuisto Koy	Juvan Teollisuuskatu 23	Espoo	14,154

Property development projects proceeding as planned

Sponda's Property Development business unit carries out the company's property development projects in Finland and Russia.



The Property Development unit develops properties according to customer needs by modernising the company's existing properties or contracting the construction of a new property on land owned by the company. Sponda's property development portfolio includes numerous properties in excellent locations with good transport connections. The company is also active in the markets to find new potential development properties that fit the company's strategy. Sponda is increasingly paying particular attention to energy efficiency and environmentally sound solutions in designing and developing new properties.

The aim of property development is to extend the life cycle of the company's properties to make them pleasant and effective spaces for its customers while improving their profitability to Sponda as investments. Extending the lifespan and improving the profitability of a property is possible when the property is designed to be adaptable and flexible right from the beginning.

Development projects proceeded as the economy recovers

The year 2010 was a positive one for the Property Development business unit. Economic recovery resulted in increased demand for property development projects. The unit achieved the objectives set for it for 2010. Existing development projects also proceeded according to plan, on schedule and within budget.

In 2010, the company sold land in Kauhaniemi, Hakuninmaa in Helsinki, Tapiola in Espoo, Pakkala in Vantaa and in Oulu

for a total of EUR 21.3 million. The sales decisions were made based on the plots of land not matching Sponda's strategy due to their location or size.

The balance sheet value of Sponda's property development portfolio stood at EUR 227.7 million at year's end 2010. Of this amount, land value represented EUR 81.4 million and the remaining EUR 146.3 million, was tied to existing property development projects. The company has unused building rights in Helsinki's Vuosaari Harbour, Aviapolis and Tikkurila in Vantaa, as well as in Tampere and Oulu, among other locations.

The resources of the Property Development unit were focused on both new projects and renovation of existing investment properties.

The largest investments were those related to the City-Center project and the Metso production facility in Vantaa's Hakkila district. Sponda's objective is to achieve a 15 per cent margin on project investment costs.

City-Center project proceeding as planned

Construction of the City-Center commercial property at the very heart of Helsinki, across from the railway station, proceeded as planned in 2010. The office building and the core part of the retail block, complete with a distinctive opening for natural light, reached rooftop height in October.

On completion of the construction phase in autumn 2011, the building will have a total of some 3,700 square metres of new commercial space on four floors. Scheduled for completion at the same

time are the City-Center service facilities below ground level, linked to Helsinki's central maintenance tunnel, and the light shaft that will bring daylight right down into the station tunnel.

An office building with 4,200 square metres of floor space, leased to Evli Bank Plc, is also being constructed in the inner court of the complex. Energy efficiency and environmentally sound solutions have been a particular point of emphasis in the design of the office building. The lighting of the building will employ energy efficient LED technology, the use of which remains fairly rare in office buildings at present. The company will also apply for LEED certification for the building. LEED is one of the most widely recognised international environmental classifications for buildings.

In the next phase of construction, the existing service area will be converted into retail premises and the facade facing Keskuskatu will be renovated. The retail premises in the shopping centre will be on five floors, two of which below ground level.

The development project will increase the leasable area of the property from 41,000 to 55,000 square metres. Most of the project is expected to be fully completed in the end of 2012 and its total investment is estimated at EUR 125 million. Most of the retail premises are being kept open and pedestrian access through the complex is guaranteed throughout the time of construction, which poses certain special challenges.

Sponda Plc was given an award in the national "Safety starts with me" occupa-

Sponda's property development portfolio includes numerous properties in excellent locations with good transport connections. The company is also active in the markets to find new potential development properties that fit the company's strategy.



tional safety competition in recognition of successfully carrying out tasks related to occupational safety in the construction phase of the City-Center project in 2010.

Energy efficient production facilities for Metso

Metso Automation Oy is moving to a modern and energy efficient industrial valve manufacturing facility in Vantaa's Hakkila district. The newly constructed building with 22,000 square metres of floor space is located next to the Vantaan Honkatalo logistics centre owned by Sponda.

Construction began in early 2010. The project is expected to be completed in February 2011. The total investment in the project is approximately EUR 40 million. In addition to the development of the new production facility, Metso will lease approximately 12,000 square metres of office and warehouse space from Sponda in the adjacent Honkatalo office building. Renovation of the office and warehouse facilities will be completed in spring 2011.

Sponda also has further capacity to develop the area. The industrial area known as Vantaan Akseli offers excellent operating

Development Properties¹

ready-to-start projects in the marketing:

Floor m²

<i>Office properties</i>		
Forum Virium Center	Helsinki	14,000
Estradi	Helsinki	9,000
Aviapolis	Vantaa	14,000
Energiakatu	Helsinki	10,000
Harkkokuja	Vantaa	18,000
Naulakatu	Tampere	6,000
<i>Retail properties</i>		
Väilvainio	Oulu	13,000
<i>Shopping centres</i>		
Shopping centre Ratina	Tampere	55,000
<i>Logistics properties</i>		
Vuosaari harbour	Helsinki	30,000
Hakkila	Vantaa	6,000

The start of the projects requires at least a pre-let of 50 per cent and an investment decision of the company.

Investments to active property development projects

	City-Center	Hakkila production facility
Total investment, M€	125.0 ^{*)}	40
Invested by 31 December 2010, M€	84.0 ^{*)}	20.5
Capitalised interest expenses by 31 December 2010, M€	10.1	0.2
Time of completion	mainly, end of 2012	early 2011

^{*)} Figure does not include capitalised interest expenses

conditions for logistics and manufacturing companies. The area is in the immediate vicinity of Ring III and Lahdenväylä highway and offers customs, staffing and freight forwarding services.

Salmisaarentalo in Helsinki and ABC in Turku completed

The Court House in the Salmisaari district of Helsinki was Sponda's most significant renovation project in the past year. Work was completed in the summer of 2010. Helsinki Court of Appeal will operate in newly renovated premises of approximately 7,800 square metres in the building known as Court House. Rooms protected by the National Board of Antiquities were preserved with their original chattels.

In spring 2010, work was completed on a 2,000-square-metre S-market and a 1,000-square-metre ABC service Stations Store for Turun Osuuskauppa on Koulukatu in Turku. The properties were designed with particular attention paid to optimising energy consumption during use. The target was to have the retail property consume 25 per cent less energy than other ABC service station stores.

Preparations for Ratina project in Tampere proceeding on schedule

Sponda will carry out development projects for the Ratina shopping centre and related facilities in Tampere city centre. The plans are for a shopping complex with 55,000 square metres of attractive commercial

space. The designs have been drawn up to accommodate the needs of a hypermarket. The total investment is estimated to be EUR 200 million. Construction will begin when an adequate reservation rate has been reached.

Environmental perspectives playing an increasing role in development

All of Sponda's newly constructed projects are designed and implemented with an emphasis on energy efficiency and environmentally sound solutions.

In 2010, the company improved its capacity to develop low energy office buildings. The unit also prepared design guidelines for adaptable, flexible and energy efficient buildings. The guidelines describe the desired level of quality based on technical specifications and system descriptions. The values used exceed generally used standards and regulatory levels. Environmental factors will also be increasingly taken into consideration in the design guidelines for renovation projects.

Development investments on the rise

The company expects property development investments to increase in 2011. Zoning work for an office building adjacent to the Ratina shopping complex in Tampere is underway and the company is also looking into developing a commercial property in Oulu's Väilivainio district. Target is to launch new projects when the demand for office and logistics properties grows.



Read more about Metso's energy efficient solutions on pages 22–23 of the ReDesign insert.

DESIGN

Metso's industrial valve production and administrative functions move into new premises in Hakkila, Vantaa in early 2011.

In this massive project, Sponda developed 22,000 m² of brand new energy efficient premises for Metso. The project also involved renovation of 12,000 m² of office premises.

Solid regional know-how, an asset in Russia

Sponda's Russia unit leases, manages and develops business premises in Russia for companies and organizations operating there. Sponda's properties are in central locations in Moscow and St Petersburg.



Russia is an emerging property market, and there are only a few professional property investors that are able to invest in long-term property development like Sponda can. Sponda has been operating in the Russian market since 2006 and has established its position with attractive business premise offering, unique working methods and strong regional know-how.

Sponda owns nine properties in Russia: four office properties, two shopping centres, a logistics property and two land areas. Of these, two office properties, two shopping centres and one land area are located in Moscow, while in St. Petersburg Sponda owns two office properties, a logistics property and one land area.

The company's office properties are in central locations in Moscow and St. Petersburg, close to the services available in the cities and with excellent transport connections. The office buildings, which meet western quality requirements, provide clients with modern, attractive premises for their business operations.

Sponda's personnel comprise Finnish and Russian property sector professionals. They have in-depth knowledge of the company's business premise offering and are familiar with the Russian culture and the local way of doing things, which enables them to provide high-quality customer service. Having its own offices in Moscow and St. Petersburg strengthens Sponda's presence in the local market and makes it easier to monitor the local property market.

Economic occupancy rate above the market level

The Russia unit achieved its targets in 2010. The unit's total revenue was EUR 23.6 million. At the end of 2010 the business unit had 250 clients and 344 leasing agreements.

The rent level in 2010 in the market was relatively stable and the vacancy rate decreased. Sponda's economic occupancy rate developed above the market level. At the end of 2010, the occupancy rate of Sponda's property portfolio in Russia was 96.4 per cent. The Ancor office building in Moscow, which previously suffered from a high vacancy rate, was fully occupied at the end of 2010.

The transaction market was subdued in 2010 and Sponda made no new purchases of property in Russia. The Russian property portfolio had a fair value of EUR 204.2 million at the end of the year. This represented an increase of EUR 22.8 million from the previous year. The development of the ruble exchange rate and decreased yield requirements in Moscow influenced this change in the fair value. The fair value of the properties was assessed at the end of the year by CB Richard Ellis.

Excellent customer satisfaction

Sponda aims to reinforce its competitive edge in Russia. In 2010, Sponda focused on developing its business model and customer service. Sponda's customer relations strategy was adjusted in accordance with Russian business operations and Sponda implemented working methods that support local business. In addition, a systematic

approach was developed for refurbishments. Common business models have been used to enhance the operations and profitability of the unit as well as to support the daily work of the personnel.

Sponda monitors the quality of its service with annual customer satisfaction surveys. As in the previous years, in 2010 the feedback from clients was excellent and Sponda has been able to improve customer satisfaction further. In addition, during the financial crisis clients have been extremely satisfied with Sponda's activities as a landlord. Sponda has responded to the needs of its clients and focused on the right issues in its service.

The energy efficiency scheme extended to Russia

As a responsible property owner, Sponda looks after its clients' business premises by investing in the maintenance of the properties and in improving their quality.

The company observes the same business principles and corporate responsibility principles in Russia as in Finland.

In 2010, Sponda's energy efficiency scheme extended to Russia where energy reviews were carried out and energy consumption information was gathered from all properties. This information will be analyzed in 2011, and energy efficiency goals and measures for achieving them will be set for each property. The impact of the measures and how well targets are being met are monitored in regular meetings with clients. The aim is to draw tenants' attention to environmental issues in their other operations as well.

Sponda monitors the quality of its service with annual customer satisfaction surveys. As in the previous years, in 2010 the feedback from clients was excellent and Sponda has been able to improve customer satisfaction further.

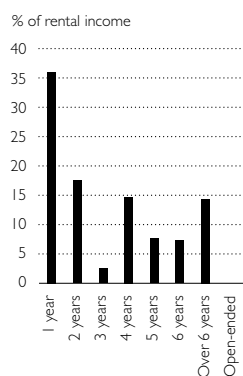
Growth and profitability in focus

In 2011, operations will emphasize growth and profitability improvement. Sponda monitors the property market closely to find suitable targets to purchase in order to support growth. Targets are chosen on the basis of how well suited they are to the company's existing property portfolio. There are properties for sale on the market but it is challenging to match the expectations of the seller and the buyer.

Profitability is enhanced through business development. The aim is to further develop common working methods in account management and to achieve a more systematic approach to customer relations.



Expiry of lease agreements, Russia



Profit from leasing operations, Russia

	2010	2009	2008	2007	2006
Rental income, M€	23.6	21.8	16.2	1.9	0.0
Operating expenses, M€	-5.9	-5.5	-4.1	-0.4	0.0
Net operating income, M€	17.7	16.4	12.0	1.5	0.0
Fair value of properties, M€	204.2	181.4	261.3	77.2	10.7
Yield %	9.6	10.1	10.1	10.4	0.0

Properties in Russia

Property	Location	Area m ²
Western Realty	Gasheka Street 7 Moscow	14,420
Sun Paradise 1	Borovskoe highway 6 Moscow	9,032
Adastra OOO	Zanevka village St Petersburg	7,872
Sun Paradise 2	Vokzalnaja ul. 4b, Ramenskoe Moscow	6,518
NRC	Kaluzhskij per. 3 St Petersburg	2,981
Ancor	Prospekt Mira 6 Moscow	2,968
Inform-Future	Ul. Tambovskaja 12 St Petersburg	2,659

Professionally managed funds for institutional investors

Through its real estate funds Sponda invests in office, retail and logistics properties located outside the company's core geographical area.



Sponda's real estate funds invests in office, retail and logistics properties in Finnish medium-sized towns. The Real Estate Funds business unit serves as the active manager and part-owner of the funds' real estate portfolios. The company's real estate funds are directed at international and Finnish institutional investors.

Sponda has a long experience in the management of real estate funds and sound expertise in the property market. A reliable partner for both its investors and tenants, Sponda knows the local markets and the needs of its clients well. The local organisation manages the properties efficiently. The company's progressive processes and systems support its solid expertise through the value chain of the real estate portfolios from tenancy and investment management to financing and good corporate governance.

The properties managed by the real estate funds take energy efficiency into account. By monitoring energy consumption and offering guidance to the tenants of its office and retail premises, Sponda strives to constrain consumption and achieve energy savings, which also increases the appeal of the properties.

Sponda involved in three real estate funds

Sponda is a minority shareholder in the three real estate funds it manages: Sponda Fund I, Sponda Fund II and First Top LuxCo. Sponda also manages the property and assets of the WH 2005 / NIAM III East Holding Oy real estate fund.

Sponda Fund I invests in logistics and production facilities outside the Helsinki Metropolitan Area. The total value of the fund's properties at the end of 2010 was EUR 185.3 million. Sponda owns approximately 46 per cent of Sponda Fund I.

Sponda Fund II mainly invests in logistics, warehouse and industrial properties in medium-sized towns in Finland. The fund's target value is EUR 200 million and the fair value of its portfolio at the end of 2010 amounted to EUR 125.2 million. Sponda owns roughly 44 per cent of the fund's assets.

First Top LuxCo invests in office and retail premises outside Finland's largest cities. At the end of 2010 the fair value of the portfolio was EUR 94.2 million. Sponda's holding is 20 per cent of the fund.

The net revenue of the funds totalled EUR 7.2. Recording the share of profits from property funds under change in fair

value instead of revenue had an effect on the revenue shown on the income statement. The share of profits in 2010 was EUR 5.6 million.

Property market shows signs of recovery

The property market recovery was evident in the increased number of deals in the second half of the year. The NIAM portfolio sold property in alignment with its strategy. The supply of properties in the target market of Sponda Fund II increased in the second half of the year: Five new properties were acquired.

Operations were guided by customers' needs

In February 2010, the factory extension of Novart Oy, Finland's leading kitchen and bathroom furniture manufacturer, was completed in Nastola. Novart Oy concentrated all its production operations to this modern, state-of-the-art facility owned by Sponda Fund I.

Sponda strives at active improvements in its customer service. New models are being developed for customer interaction to ensure high quality responses to customer needs and expectations. In 2010, the customer interface staff in the Real

Sponda offers institutional investors access to professionally managed real estate portfolios. This indirect investment method offers an easy way for property investments, with Sponda taking care of the leasing of the properties and management of the real estate portfolios.

Estate Funds business unit participated in a training programme which focused on customer relationship management and uniform practices.

Easy way for property investments

Indirect real estate instruments are expected to remain popular among investors. By selecting different funds or joint ventures investors can effectively and effortlessly allocate their property risk as they wish, and the professional management organisation ensures the profitability of the investment.

Sponda offers institutional investors access to professionally managed real estate portfolios. This indirect investment method offers an easy way for property investments, with Sponda taking care of the leasing of the properties and management of the real estate portfolios.

Sponda continues to buy property to increase the size of Sponda Fund II and investigates the possibilities for setting up new funds. Sponda Fund II still has approximately EUR 75 million of unused investment capacity. The liquidity of the real estate market and the supply of high-quality premises that suit the fund's strategy notably affect the fund's growth potential.



Profit from leasing operations, Real Estate Funds, M€	2010	2009	2008	2007	2006
Total revenue	7.2	6.9	13.2	14.5	2.7
Operating expenses	-1.5	-1.9	-1.8	-4.5	-1.4
Net operating income	5.7	5.0	11.3	10.0	1.3

Management fees and share of profit, M€	2010	2009
Management fees	6.9	6.6
Share of profit	5.6	5.8
Total	12.5	12.4

SPONDABILITY²

Comprehensive responsibility

Sponda's responsibility can be crystallised as Spondability. It refers to comprehensive everyday responsibility that is apparent in all our actions and is a central core of our business expertise that strengthens the company's profitability and long-term viability. Spondability embodies the vision of corporate responsibility in practical work.

S Sponda has a comprehensive approach to corporate responsibility, taking financial, social and environmental aspects into consideration. The strategic priority in corporate responsibility is environmental responsibility as the property sector plays a major role in mitigating climate change and improving energy efficiency. Also customer service and its development have received particular attention.

The vision for corporate responsibility: *Sponda is the most reliable, profitable and responsible player in the real estate sector - implementing sustainable development*, steers the development of the company's responsibility in its operations.

Spondability is the seal of Sponda's responsibility

At Sponda, we use the term Spondability. At its core is the vision for corporate responsibility, and it is the crystallisation of the company's responsibility in its operations. Spondability covers financial, social and environmental responsibilities. It embodies Sponda's commitment to responsible operations and communicates the message of a comprehensive approach.

In daily work Spondability can be seen in responsibility-related communications and discussions, appreciation and development of the personnel's skills and know-how, transparent and reliable management of finances, products and advice which

enhance energy efficiency as well as in our attention to our customer-focused operation model, amongst other things. Other signs include the strict goals set for environmental responsibility, and in the pursuit of better and more environmentally-friendly property solutions.

Environmental responsibility demonstrated in planning and operations

Sponda's vision is to be the environmental responsibility leader in the real estate sector. Sponda's goals and actions related to environmental responsibility are extensive: they cover products, services, customer relations, Sponda's own operations and participation in environmental projects within the industry. An environmental viewpoint is integrated into all processes, and environmental expertise is constantly developed.

In 2010, the most important activities were the expansion and deepening of the energy efficiency scheme, the launch of environmental certification processes in selected properties, the definition of a technical concept for a low energy office building, updating the corporate responsibility goals in design guidelines for property refurbishment, increasing environmental communications targeted at customers, the WWF's Green Office label for Sponda's head office and active participation in development projects in the industry.





Pages 20–21 of the ReDesign insert tell you more about the PortGate logistics centre.

Sponda leases warehouses, terminals and office premises to companies in the PortGate logistics centre. The location within the harbour area reduces emissions and cuts costs by eliminating the need to transport cargo away for intermediate storage.

Sponda's environmental responsibility goals 2011

-
- The energy efficiency scheme will be continued.
 - An environmental certificate will be applied for all new-build properties.
 - The low energy concept will be implemented in all new properties.
 - The aims include reducing the total volume of waste and improving the monitoring of waste volumes.
 - Further reduction of environmental impacts (consumption).
 - More extensive monitoring of environmental indicators in Russia.
-

Aiming at increasing customer satisfaction

A crucial part of Sponda's corporate responsibility is high-quality customer service that takes customers' needs and wishes into account. Sponda's customer service is guided by the principles of trust, long-term partnership, interaction and taking an active role. In customer relations, the goal is to achieve an interactive partnership.

Sponda endeavours to be a trustworthy property partner offering each customer premises that are precisely tailored to the customer's needs. One of the key aspects of customer service is developing a variety of solutions and ways of operating to support the energy efficiency of properties and mitigate their environmental impact in a way that supports the customers' own environmental goals.

The customer relations strategy created in 2009 was expanded and deepened in 2010. The customer relations strategy defines the models and processes used in customer relations management to meet customer needs and build deeper and enduring customer relationships.

Personnel skills and know-how are prerequisites for success

Reaching our goals and succeeding in daily work requires skilled, healthy and committed personnel. Investments are made in the personnel's training and well-being at work. In 2010, personnel training concentrated on enhancing customer service and communications training on environmental issues.

Job satisfaction amongst Sponda's personnel is measured regularly, and in 2010, the ratings were once again very high. Sponda's particular strong points include a positive corporate image, trust in the management's skills, clear operations, goal-oriented approach in the individual's own business unit and managers' leadership skills. The aim is to use continuous development for keeping job satisfaction at a high level in the future as well.

In addition to personnel, Sponda's social responsibility covers other stakeholders, such as authorities, subcontractors, organizations and the media. In addition to customer service, customer relations highlight creating a safe and healthy work environment for the customer.

Spondability applies to Russia as well

Sponda complies with the same corporate responsibility principles both in Russia and in Finland. The company's corporate governance, internal audit, risk management, human resources management and responsibility principles and guidelines also apply in Russia.

In 2010, the corporate operations handbook, defining Sponda's way of operating, was introduced in Russian offices. Significant progress has also been made in environmental issues: In 2010, Sponda's energy efficiency scheme extended to Russia where energy reviews were carried out and energy consumption information was gathered from properties. In 2011, properties will be set energy efficiency goals and required measures.

Areas of responsibility and action in 2010

Corporate responsibility vision	Sponda is the most reliable, profitable and responsible player in the real estate sector; implementing sustainable development.	
Targets	Sponda strives to operate in a transparent manner in compliance with the principles of sustainable development. The company wishes to be the first choice of customers, skilled professional employees and investors.	
Spondability	Sponda's seal of responsibility, the way Sponda implements its vision for corporate responsibility. Spondability covers all areas of responsibility.	
	SPONDA'S AREAS OF RESPONSIBILITY	MEASURES IN 2010
Financial responsibility	Financial responsibility means responding to the yield expectations of owners, providing and securing jobs, paying taxes and generating economic wellbeing for society. The financial result also has an impact on customers and subcontractors.	The financial reporting processes have been further developed to make them faster and more comprehensive. Sponda implemented the EPRA (European Public Real Estate Association) Best Practices Recommendations which increase the openness and transparency of financial reporting and clarify the figures related to real estate operations.
Environmental responsibility	Sponda is developing a wide range of solutions and business concepts to increase the energy efficiency and eco-friendliness of properties. Working with its clients, Sponda strives to find the most effective and user-friendly means, which also help clients achieve their own environmental goals. In addition to measures taken, Sponda engages in environmental communications with the aim of increasing the environmental awareness of customers as well as other stakeholders.	Sponda's energy efficiency scheme has been significantly expanded in both Finland and Russia. The low-energy office building concept has been laid out and will be implemented in all new future sites. The environmental certification process was initiated at selected properties. Environmental communications to customers increased significantly and Sponda's head office was awarded the WWF Green Office label.
Social responsibility	The human resources strategy is a management and development tool for Sponda. Human resources management is driven by the company's values: innovation, reliability and professionalism. Employees are motivated to maintain and develop their own expertise as well as Sponda's operating practices. Responsibility in customer relations means tailored, safe and environmentally friendly premises and excellent customer service.	The focus in human resources management was on good, supportive managerial work that enhances wellbeing at work, and on developing cooperation between units. Staff training focused on customer service, customer relations work and environmental issues. Company bicycles and a new company car policy were introduced. The customer relations strategy was deepened and expanded by defining and harmonising service processes, among other things. This way we ensure that our operations meet customer needs.

Reliable work with stakeholders

Sponda has several stakeholders, and the company engages in active cooperation with them. The company strives to meet their expectations in accordance with Sponda's values and procedures. Guiding principles for the work with stakeholders are trustworthiness and integrity.

Personnel – Committed, skilled and motivated personnel are a key resource for Sponda. Altogether, 119 people were working at Sponda at the end of 2010. The company invests heavily in maintaining and developing their professional skills and know-how. Sponda offers its employees a secure livelihood, safe working conditions and the opportunity for personal development at work. The personnel's job satisfaction is measured annually through a job satisfaction survey.

Customers – Sponda's customers operate in various industries and in different parts of Finland. The company's Russian customers also come from several different industries. The business operations of many Finnish and Russian customers are very international. In Finland, the largest customer groups operate in the retail and wholesale business, in the public sector and in the banking and investment sectors. At the end of 2010 Sponda had 2,003 customers. Customers expect Sponda to provide reliable, tailored and environmentally friendly business premise solutions. Good, reliable and long-term customer relations are the crucial cornerstone for Sponda's success. In 2010, special attention was paid to customer service and customer relationship management. Customer satisfaction is measured annually through a customer satisfaction survey.

Investors and owners – At the end of 2010 Sponda had 9,644 registered shareholders. Public sector entities owned 19.9 per cent of shares, nominee registered 50.1 per cent, companies 17.2 per cent, private households 9.0 per cent, non-profit-making organizations 1.5 per cent, and financial and insurance institutions 1.6 per cent. Altogether, 0.6 per cent of shares were in foreign ownership registered in Finland. Sponda strives to be a company with a stable financial standing and a good and profitable investment choice for investors. Sponda's target is to provide investors with reliable, unbiased, consistent and up-to-date information to support their decision-making.

Financiers – Sponda aims at being a reliable long-term partner for its financiers, which are mainly Nordic banks, including Nordea Bank Finland Plc, Sampo Bank Plc, Danske Bank, Skandinaviska Enskilda Bank and Pohjola Bank Plc among others. In financier relations, Sponda's corporate-level targets and their implementation are emphasized.

Subcontractors – Subcontractors and their responsible operations are of utmost importance for Sponda. Sponda requires all its subcontractor partners to have transparent, responsible operations that take environmental factors into account. Contracts



Sponda has several different stakeholders, and the company strives to meet their expectations in the best way possible.

aim at reliable long-term partnerships. Sponda's most important subcontractor is Ovenia Oy, which is responsible for the upkeep and maintenance of properties. Ovenia plays an important role in customer relations and in implementing and monitoring Sponda's corporate responsibility. Other subcontractors include construction companies, for instance.

Media – Media plays a key role as a means of communication. At Sponda, the foundation for media relations is a fast, active and open approach. Media relations are maintained through active communications and contact with journalists. For instance, the company property development projects and properties are introduced to media.

Society and the authorities – Through responsibility in corporate and environmental matters, Sponda strives to be a socially responsible company. Sponda maintains

Campaigns and support for charity

Earth Hour 2010

In March 2010 Sponda participated in the Earth Hour environmental awareness initiative organised by WWF. For one hour, participating organisations and private individuals around the world switched off the lights on their premises. The action symbolised the shared concern for climate change.

Sponda switched off the facade lighting of its City-Center retail and business complex in Helsinki for the duration of the event. Through its participation in Earth Hour, Sponda wished to express its concern for climate change and highlight the significance of the efforts taken to combat it. Sponda participated already for the second time.

Motiva's energy-saving week

In October 2010 Sponda participated in Motiva's national energy-saving week

by giving out green tips with Motiva experts at lunchtime at Restaurant Bank in Helsinki. Motiva's annual campaign aims to integrate energy-saving methods learned during the week into people's everyday lives, so that they become matters of course.

The theme was *Energy efficiency in the office*. Lunch guests at Bank received tips on how to reduce energy consumption at office premises by small actions. The guests were handed copies of Sponda's energy efficiency guide and had the opportunity to take part in a quiz.

Donation to Operation Mermaid in place of Christmas cards

For the third year in a row, Sponda donated the funds budgeted for Christmas cards and gifts to WWF's Operation Mermaid. This is a massive

campaign to safeguard the vitality of the Baltic Sea. Sponda wishes to support the protection efforts as the Baltic Sea region is essential for its operations.

Fun for kids at Moscow's Sun Paradise I shopping centre

In Russia, Moscow shopping centre Sun Paradise I has cooperated with a local children's charity for several years. A children's drawing competition and exhibition takes place in the centre three times a year. The shopping centre also awards small prizes to all participants.

good relations with the authorities and complies with statutory and other official requirements. Sponda actively monitors developments in regulations and cooperate with the authorities to express own aspects.

In the cities where Sponda operates, it also influences the cityscape and urban structure, which highlights the importance of open, active and reliable relations with the city authorities. Good relations with authorities are also of key importance for business in Russia.

Organizations – Sponda is actively involved in RAKLI (The Finnish Association of Building Owners and Construction Clients), EPRA (European Public Real Estate Association), INREV (European Association

for Investors in Non-listed Real Estate Vehicles) and the Finnish Green Building Council (FiGBC). In late 2010, Sponda initiated cooperation with WWF Finland. In the future, this cooperation will be seen in particular in improved service for Sponda's customers. The aim of cooperation is active communication about environmental issues, especially towards customers, which enables customers to operate in a more environmentally friendly manner. In Russia, Sponda belongs to the Association for European Businesses real estate forum and the Russian Green Building Council (RuGBC).

Other stakeholders – Other important stakeholders include educational institutions and various research and develop-

ment organizations. Every year Sponda provides opportunities for university students, for example, to work on a thesis related to the real estate sector.

REDESIGN

Furniture and interior design company Skanno's new flagship store in Mannerheimintie, Helsinki, is rich in lovingly-designed details. Skanno renovated the premises to create a magnificent design entity in this property owned by Sponda.



Read more about the renovation of the flagship store and its versatile functionality on pages 12–13 of the ReDesign insert.

High-quality service tailored to customer needs

Sponda has defined processes and models for customer service and customer relations with the objective of consistently providing high-quality services that take customer needs into consideration. The customer relations strategy created by Sponda in 2009 was expanded in 2010. Sponda's customer service is guided by the principles of trust, long-term partnership, interaction and taking an active role.

For many companies, business premises is a large long-term investment. Sponda is committed to helping its clients find the best possible solutions that are cost-effective and tailored to their needs. The company aims to build interactive partnerships with its clients for the benefit of both the tenant and the owner of the property.

The customer relations strategy supports daily work

Sponda's customer relations strategy has been expanded during 2010. The customer relations strategy defines the models and processes used in customer relations management to meet customer needs and build deeper and longer-term customer relationships.

Each customer has a dedicated team at Sponda responsible for the customer's business premises and operating environment meeting their business requirements. The team is also responsible for the quick and flexible resolution of any situations where there are changes in the customer's needs and circumstances. Each team includes at least one Account Manager, a customer service assistant and a Property Manager responsible for property maintenance. Teams maintain close contact to ensure that information moves quickly and customer needs are satisfied quickly and seamlessly.

Tailored service in response to diverse customer needs

At the end of 2010, Sponda had a total of 2,003 customers. The client companies operate in many different industries and areas and vary greatly in size. As a result, customer needs and requests are highly varied. For instance, the needs of a customer that is a tenant in a small office in central Helsinki are very different from the needs of a large client renting a logistics facility outside the city.

Sponda aims to be a reliable partner that provides each customer with business premises that support their business in the best possible way. The goal is to ensure that the client does not need to worry about anything related to their business premises; Sponda assumes full responsibility. This goal can be achieved only when customer relationships are based on active interaction and dialogue.

When a customer's requirements for business premises change, Sponda's extensive property portfolio and customer-focused approach help them find a solution. Sponda's Account Managers are familiar with both the attributes of different property types and the requirements related to the customer's line of business, making them uniquely qualified to offer clients business premises that support their business in the best possible way. When a

Sponda is committed to helping its clients find the best possible solutions that are cost-effective and tailored to their needs. The company aims to build interactive partnerships with its clients for the benefit of both the tenant and the owner of the property.

customer's requirements change, Sponda responds by developing the existing property, offering alternative properties from its portfolio or carrying out a new property development project.

Personnel trained in customer service

Sponda is constantly developing its customer relations work to make operations more systematic and consistent. In summer 2010, the company arranged training for key personnel in customer relations to identify new methods and ideas. The aim of the training was to improve customer service and customer satisfaction. Representatives of the employee groups that participated in the training were involved in outlining the contents of the training programme and in choosing the training partner to ensure that the training would provide maximum benefits for practical customer relations work.

Customer satisfaction is measured regularly

Sponda monitors customer satisfaction through surveys and as part of its regular interaction and open dialogue with its clients. Sponda participates in surveys conducted by the KTI Institute for Real Estate Economics and also carries out its own customer satisfaction surveys. During meetings, Sponda's personnel communicate with customers in order to be aware of their views on how smoothly things are currently going on a daily basis and to learn of possible needs for changes.

In spring 2011, the company will also launch an expanded extranet service



for customers. The extranet will enable more active distribution of information to customers on matters such as energy consumption.

Environmental responsibility is a focal point in customer relations

Sponda places a strong emphasis on environmental responsibility. One of the key aspects of Sponda's corporate responsibility is developing a variety of solutions and ways of operating to support the energy efficiency of properties and mitigate their environmental impact in a way that supports clients' own environmental

goals. Environmental measures also have an economic dimension; for instance, the cost savings from Sponda's energy efficiency programme are reinvested in properties.

Sponda has launched a partnership with WWF Finland. In the future, Sponda's customers will see the effects of this partnership particularly in the form of increased communications on environmental matters.

Sponda's customers by sector

Sector	% rental income
Professional, scientific and technical activities	8.4
Energy	0.6
Public sector	10.9
Wholesale/retail	26.9
Education	1.2
Logistics/Transport	7.0
Hotel and catering business	3.8
Media /Publishing	1.7
Other services	7.9

Sector	% rental income
Banking/Investment	10.2
Construction	1.8
Industry/manufacturing	6.4
Healthcare	3.9
Telecommunications	6.0
Others	3.3

Personnel development is guided by customers' needs

Sponda's personnel are a motivated team of professionals who understand the needs and wishes of customers and know the solutions to meet these requirements.

At the end of 2010, Sponda Group employed a total of 119 people (134 at the end of 2009). Of this amount, 107 (120) were employed at Sponda Plc and in Russia worked 12 employees. The average age of Sponda's personnel is 45.5 years. Overall employee turnover in Sponda Plc was 2 per cent in 2010.

The core competences of Sponda's personnel are customer relations, property leasing, property development, property investment and managing a partner network. Sponda's operations emphasise innovative and customer-focused solutions that take environmental values into consideration. The expertise of Sponda's personnel is based on diverse high quality education, experience in the property sector and strong local knowledge.

Customer expectations and needs determine the direction of the company's human resource development. Appraisal discussions are conducted to ensure that the link between one's own job and Sponda's strategy and objectives is clear to everyone in the organisation. The results of the human resources strategy are evaluated on the basis of performance and appraisal discussions as well as comparisons with competitors, investments in human resource development and an employee survey.

Sponda's personnel exceptionally satisfied

Job satisfaction and organisational effectiveness are assessed at Sponda on a regular basis. The most recent annual employee survey was carried out in October 2010 to collect information on the respondents'

level of satisfaction with their own work, their unit, managerial supervision and leadership and the company as a whole. The response rate was high at 96 per cent.

As in previous years, the overall results of the survey are excellent compared to those in similar surveys conducted in other Finnish organisations. The average score indicating job satisfaction was 3.85 (3.80) on the scale of 1–5.

Based on the results of the survey, Sponda's employees have a very positive view of the company. There is confidence in management and the management's vision, and employees are satisfied with internal communications. Employees also indicated that their confidence in their employment relationship is higher than in the previous year. Management continues to be one of Sponda's strengths and, in particular, the fairness and impartiality of managers was assessed to have improved. The challenges highlighted by the survey primarily concern questions related to the respondents' own jobs.

Based on the survey results, each unit prepares a development plan and the management team chooses broader themes to focus on in order to improve Sponda's working atmosphere and operations further.

The quality and effectiveness of internal services was also assessed in conjunction with the employee survey. Satisfaction with internal services was higher than in other Finnish companies on average, with the overall satisfaction rating being 4.36 (4.19) on the scale of 1–5. The positive development was reflected in all aspects of internal customer relationships: service motivation,

development motivation, efficiency, service flexibility and taking the needs of internal customers into consideration.

Work with customers is constantly improved

Sponda aims for continuous improvement and learning in all its operations. Employees are encouraged to be independent and active in their own work and in personal development. Common training programmes are arranged for personnel based on the needs identified in appraisal discussions and arising from the human resources strategy, or personnel may be offered the opportunity to participate in training outside the company. In 2010, there were 2.9 training days per person and training costs accounted for 6.0 per cent of salaries.

In 2010, Sponda continued and developed measures on the basis of the company's customer relations strategy. The goal is to make customer relations work more systematic, planned and transparent throughout the organisation and to develop common procedures for the work of those who operate at the customer interface. In summer 2010, the company organised training for all employees who operate at the customer interface to identify new methods for customer relations work. The objective of the training was to improve effectiveness in the leasing of properties, increase occupancy rates and improve customer satisfaction. The content of the training programme was developed with the involvement of the participants and they also had a say in the choice of the training provider used.

At the 2010 SponDay personnel day Sponda employees formed an eco-orchestra of over 100 musicians playing instruments made from recycled materials.



Green values guide operations

One of the major themes in 2010 was increasing environmental awareness and expertise. Employees were encouraged to think ecologically, emphasise energy efficiency and act in line with green values in many ways during the year.

One example of encouraging ecological choices is Sponda's company car policy. The goal is to promote the use of vehicles with low carbon dioxide emissions as company cars. By choosing a car with carbon dioxide emissions below 160g/km, the employee is compensated for each gram below 160 in the form of having less money deducted from their salary due to the car benefit.

Employees with company cars also attended training during the summer to assess the economy and safety of their driving style. The driving training is part of Sponda's Green Office environmental programme that, among other things, aims to reduce the environmental impact of commuting and other work-related travel.

Green values were also highlighted in as part of the annual SponDay personnel day organised for all employees. This year's themes were recycling and self management.

Green Office programme supports environmental expertise

Sponda Plc's head office in Helsinki was granted Green Office certification in autumn 2010. The environmental programme's energy saving goals are closely linked to Sponda's energy efficiency programme launched in 2009 to optimise the energy consumption of properties in partnership with the client companies that operate in them. Sponda's head office is one of the properties included in the energy efficiency programme.

Sponda uses the Green Office programme as part of its effort to improve the organisation's environmental expertise and guide its personnel in making environmentally sound choices in their daily activities.

Green Office is an environmental service developed for offices by WWF Finland to help them lower their environmental impact and achieve savings in material and energy costs. WWF grants a diploma and

the right to use the Green Office label to an office whose environmental management system meets the certificate's criteria and that commits to continuous improvement of its environmental programme.

Investing in personnel wellbeing on a broad front

Sponda invests in the wellbeing of its employees in many ways. The company provides comprehensive occupational health services to its personnel. Sponda and the occupational health service provider together make annual plans to help employees maintain their work fitness and emphasise proactive occupational health care.

Sponda also has a programme for wellbeing and maintaining work fitness, which helps those with longer careers behind them maintain work fitness. One of the key programmes designed to support occupational wellbeing is the Lifestyle Renovation project launched in 2010. In addition to

Key figures for the personnel	2010	2009	2008
Number of personnel, at the year-end (Group)	119	134	141
Average age, at the year-end	45.5	45.6	45.8
Days lost through sickness, in average	4	4.4	4.4
Training days per employee, in average	2.9	3.62	2.9

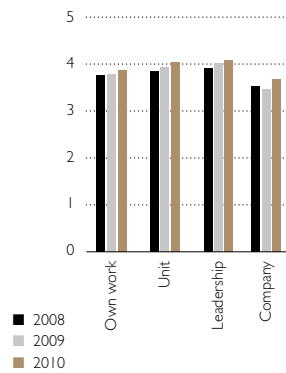
weight management, the groups participating in the programme focused on the importance of other aspects of healthy lifestyles such as stress, physical exercise and sufficient rest. The company also invests in occupational health and wellbeing by supporting its employees' physical exercise and cultural activities.

Sponda also invests in healthier and more environmentally sound options for commuting. Company bicycles are offered to all employees and their popularity is constantly increasing. Using a bicycle to commute provides the combined benefits of improving physical fitness and health and reducing CO₂ emissions.

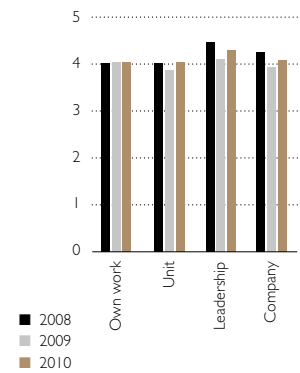
Rewards for good performance

Sponda uses an incentive scheme that covers all personnel and is based on both the company's common goals and on personal targets set for each employee. Key factors affecting the bonus in 2010 were profitability, success in selling properties and the development of business operations. The company's senior management are covered by a long-term, share-based incentive scheme. More details on the scheme are provided in the Corporate Governance section of the Annual Report on page 72.

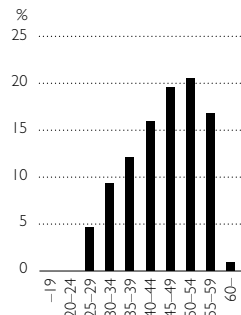
Personnel survey results, Sponda Plc



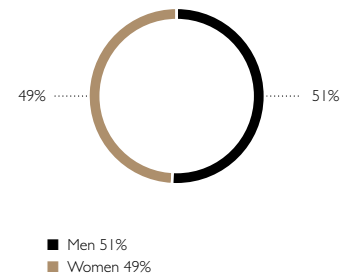
Personnel survey results, Sponda Russia



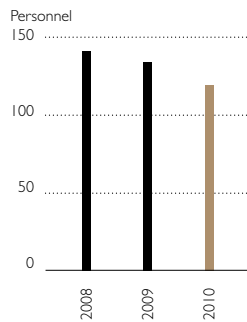
Age ratio 31 Dec 2010, Sponda Plc



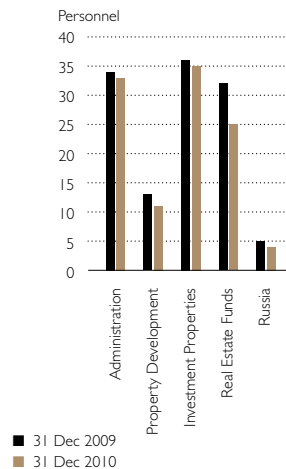
Sex ratio 31 Dec 2010, Sponda Plc



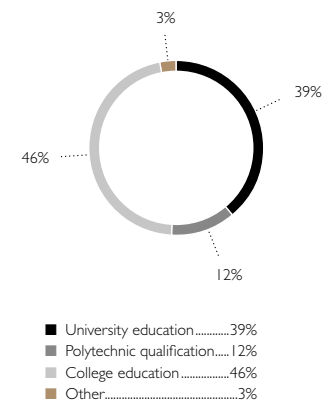
Personnel at the year-end, Sponda Group



Personnel groups, Sponda Plc



Educational structure 31 Dec 2010, Sponda Plc



Profitable and competitive operations create added value

Responsible and transparent management of finances is of prime importance for Sponda. Efficient, profitable and competitive operations ensure the company generates financial wellbeing for different stakeholders.

Financial responsibility means responding to the yield expectations of owners, providing and securing jobs, paying taxes and generating economic wellbeing for society. The financial result also has an impact on customers and subcontractors.

Financial targets

Sponda's long-term equity ratio target is 40 per cent. Sponda aims to pay a stable dividend. Dividends are approximately 50 per cent of the cash flow from operations per share for the financial year, while taking into account the economic situation and the company's development requirements.

Financial impact of business operations

Sponda's operations generate financial wellbeing through the cash flows between the company and its stakeholders. Direct financial impacts include rental income from clients, purchases from suppliers, personnel salaries, dividends paid to shareholders and investments to make the business grow. Sponda's operations also have an indirect impact, for example on the business of clients and suppliers.

Customers

95 per cent of Sponda's total revenue comes from rental income and about 5

per cent from management fees for real estate funds and from Sponda's share of their profits. Sponda aims to provide the best possible business environment for the business operations of customers and the most effective customer relationship on the market.

Personnel

Sponda's employee expenses totalled EUR 11.1 million in 2010. At year's end the company employed altogether 119 people, with 12 of these working at the offices in Russia. The company's personnel belong to an incentive scheme with bonuses linked to the company's targets.

Service suppliers

Sponda purchases services from partners and subcontractors that are not part of Sponda's core business. These include building management services, construc-

tion and maintenance services and certain administrative functions. Sponda indirectly employs many people through property maintenance and capital expenditure on property.

Sponda requires all its subcontractors and partners to have operations that are transparent and responsible and take environmental issues into account.

Financiers

Sponda's net financial costs totalled EUR 58.5 million in 2010. At the end of the year the company had EUR 1,572.6 million in interest-bearing loans and an equity ratio of 39 per cent.

Shareholders

At the end of 2010 Sponda had a total of 9,644 shareholders, with 50.1 per cent of these being nominee registered. The company's cash flow from operations per share

Cash flows between stakeholders, IFRS		2010 M€	% of revenue	2009 M€	% of revenue
Customers	+ Revenues	232.1	100.0	237.2	100.0
Suppliers	- Purchases	-58.0	-25.0	-62.0	-26.1
Personnel	- Personnel expenses	-11.1	-4.8	-12.1	-5.1
Shareholders	- Dividends	-33.3	-14.3	208.2	87.8
Financiers	- Net financing costs	-58.5	-25.2	-65.0	-27.4
Public sector	- Taxes	-13.8	-5.9	-9.5	-4.0

Sponda aims to pay a stable dividend. Dividends are approximately 50 per cent of the cash flow from operations per share for the financial year, while taking into account the economic situation and the company's development requirements.



was EUR 0.37. The Board of Directors proposes to the Annual General Meeting that a dividend of EUR 0.15 per share be paid for the 2010 financial year.

Public sector

Sponda paid EUR 2.7 million in income taxes and EUR 11.2 million in real estate taxes in 2010. The company received EUR 23.5 million in income from state-owned enterprises and companies in the form of rent.

Support of non-profit activities

Sponda donated the money reserved for traditional Christmas greetings to WWF's Operation Mermaid. Sponda has not provided financial support for political parties or for individuals standing for election to positions of trust.

Investments

Capital expenditure on property maintenance amounted to EUR 29.9 million. These investments ensure the wellbeing of tenants and provide the best possible conditions for business operations. A total of EUR 46.5 million was invested in the Group's property development during the year.



The new light well brings in daylight and creates a sense of space to all floors of the City-Center business complex. City-Center is being kept operational for the duration of the entire renovation, which adds a challenging dimension to the project.



The design engineers of the original City-Center look back and reminisce on the 1960s methods on pages 10–11 of the ReDesign insert.

The leading environmental expert in the real estate sector, implementing sustainable development

Sponda's vision is to be the environmental responsibility leader in the real estate sector. Sponda's goals and actions related to environmental responsibility are extensive: they cover products and services offered to customers, Sponda's own operations and participation in environmental projects within the industry. In addition to practical development projects and daily measures, efforts have been devoted to improving environment-related communications. Environmental responsibility will also be developed intensely in the future.

Vision: Sponda is the leading environmental expert in the real estate sector, implementing sustainable development.

Sponda has always taken environmental impacts of its operations into account. Environmental expertise was made a strategic priority in autumn 2009. To achieve the long-term environmental responsibility vision, annual goals are set for environmental responsibility and decisions are made about key measures, the execution of which is monitored regularly.

Sponda is a responsible landlord offering its customers premises tailored specifically to their needs and supporting customers' own environmental goals. Sponda is developing a wide range of solutions and business concepts to increase the energy efficiency and eco-friendliness of properties. Working with its customers it tries to find the best processes related to the daily use of premises that also correspond with customers' wishes and environmental goals. In addition, Sponda's aim is to pro-

motivate the consideration of environmental aspects in the entire procurement chain of new-build and renovation construction, from planning to construction, maintenance and refurbishment.

The energy efficiency scheme extends

The goal of Sponda's energy efficiency scheme, launched in 2009, is to work together with customers to reduce the energy consumption of properties. The scheme's objective is to identify potential areas for saving energy in collaboration with the users of properties.

At the beginning of the energy efficiency scheme, an energy review is carried out at the properties, to find out the energy consumption of each property and to examine the different technical systems relating to energy usage. Energy efficiency goals and measures for achieving them are set individually for each property based on the results of the energy review. The impact of the measures and how well targets are being met are monitored in regular meetings with customers. The costs saved through the scheme will be re-invested in the property.

Goals and actions for environmental responsibility

SPONDA'S ENVIRONMENTAL RESPONSIBILITY OBJECTIVES 2010

Taking the requirements of environmentally responsible operations into consideration in all construction and property maintenance

Reducing energy consumption in properties owned by Sponda

Reducing environmental impacts

Creating a healthy and pleasant working environment for the customer

Environmental objectives concerning Sponda's own operations



ACTIONS TAKEN TO ACHIEVE OBJECTIVES IN 2010

Updating the environmental responsibility objectives in the planning guidelines for property renovation

Half of the properties owned by Sponda included in the energy efficiency programme

Reducing consumption in properties owned by Sponda

- Total electricity consumption
- District heating energy consumption
- Water consumption

Reducing the carbon footprint of properties

Defining the technical concept for a low energy office building

Releasing energy efficiency guide to customers

WWF's Green Office label for Sponda's own head office

**SPONDA'S ENVIRONMENTAL
RESPONSIBILITY OBJECTIVES 2011**

Continue the energy efficiency programme

- Carry out the actions defined for the pilot sites as specified in the action plan and monitor their impact
- For other properties in the programme, continue work on the surveys and complete an action plan based on the energy survey.

Apply for environmental certification for all new-build properties

Adopt the low energy concept in all new properties

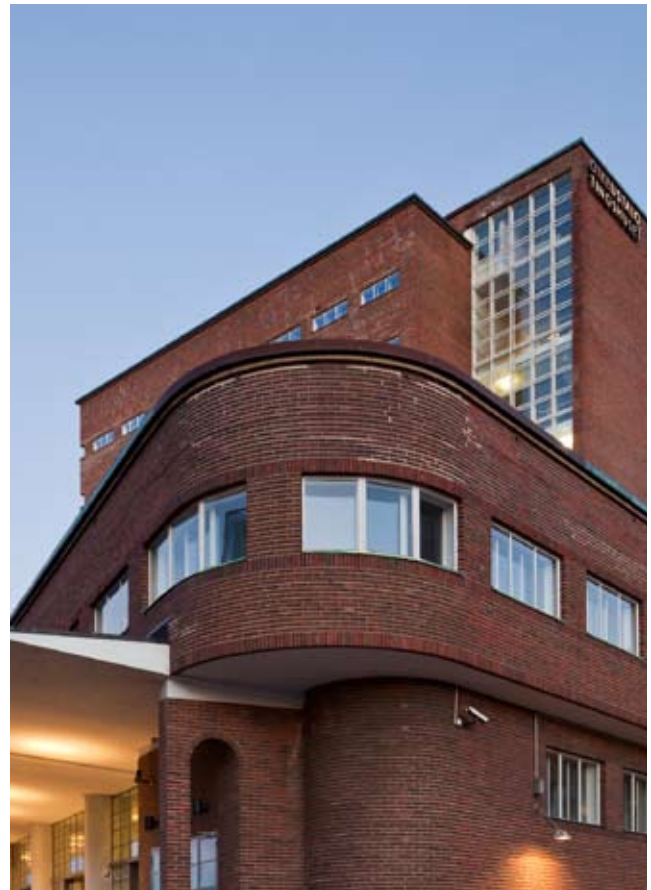
Waste

- Increase waste sorting and recycling
- Reduce total waste
- Improve the monitoring of total waste

Continue reducing environmental impact (consumption)

Russia

- Consumption monitoring (electricity and water) at all properties in Moscow



The energy efficiency scheme began in ten properties of different ages and types. In 2010, the scheme was extended so that by the end of the year, altogether 84 Sponda-owned properties were at different phases of the scheme. In 2011, the energy efficiency scheme will be continued for the properties included either by mapping the situation, carrying out measures or monitoring consumption according to the action plan defined for the property in question.

In 2010, Sponda's energy efficiency scheme extended to Russia, where energy consumption of properties was mapped. In 2011, the information gathered will be analysed and properties will be set energy efficiency goals and measures to decrease energy consumption.

Development of indicators and reporting of environmental impacts

Ovenia Oy is the operational partner for the properties participating the energy efficiency scheme and is responsible for the collection and monitoring of the environmental indicators for the properties. In 2010, the carbon footprint resulting from energy consumption in all Sponda's properties was 60,048 tonnes of CO₂, 5 per cent less than in the previous year.

The users of a property are responsible for sorting waste appropriately, while the property owner and its subcontractors handle the transportation and further processing of waste. Sponda handles waste

Sponda encourages energy efficiency among its clients by distributing energy efficiency guides with useful tips on how to reduce energy consumption in the workplace.



management in the properties it owns, with the exception of partially owned properties and those leased cold. The total amount of waste in 2010 was 4,611 tonnes, of which 45 per cent was mixed waste. The company aims to reduce the share of mixed waste by improving waste sorting. Sponda's goal is to encourage the users of properties to recycle and sort waste and to reduce the total volume of waste. In 2011, particular attention will be paid to waste sorting and recycling as well as monitoring the volume of waste.

Sponda participates in KTI Property Information Ltd's project for developing eco- and energy-efficiency indicators. The aim of the project is to develop measures and indicators that could be used in the systematic measurement of properties' eco- and energy-efficiency for the entire real estate sector. The project is centred on eco- and energy-efficiency improvements related to the use and ownership of properties and links with other indicators in the real estate business. Further-

more, Sponda participates in the Green Lease development project (Eco-efficient contractual practises), launched by RAKLI (The Finnish Association of Building Owners and Construction Clients), that aims to create environmentally friendly and customer-focused contractual practices for responsible leasing. Sponda participates also in a publication by the Association of Finnish Civil Engineers (RIL), discussing low energy construction of business premises.

Environmental requirements as a part of the entire new-build and renovation construction chain

Solutions and choices related to new-build construction and renovation of properties considerably affect both the environmental impact of properties and on how functional they are throughout their life cycle. Even at the planning stage several aspects need to be taken into account because of their impact on the energy efficiency and life of a property. These include preparing

Carbon footprint arising from energy consumption of Sponda's properties	Electricity 2008	Electricity 2009	Electricity 2010	Change, %	Heating 2008	Heating 2009	Heating 2010	Change, %	Cooling 2008	Cooling 2009	Cooling 2010	Change, %
	Total	16,294	25,651	25,950	1.2	27,927	36,864	33,460	-9.2	254	475	505
Property quantity (pcs)	134	140	142		130	141	141		5	9	9	
Specific emissions kg CO ₂ /m ²	11.73	18.24	13.44		19.39	24.34	22.10		2.19	2.27	2.41	
					Fuels 2008	Fuels 2009	Fuels 2010	Change, %	Total 2008	Total 2009	Total 2010	Change, %
Total					*	195	133	-31.8	44,474	63,185	60,048	-5.0
Property quantity (pcs)					*	2	2		141	145	146	
Specific emissions kg CO ₂ /m ²					*	16.42	11.20		29.08	41.58	39.37	

*) The share of fuels has not been defined for 2008.

The estimates of the carbon footprint from energy consumption in properties in 2009 and 2010 are based on the specific emissions coefficients reported by energy companies for 2009. Areas have been recalculated in 2010.

the ground, fitting the building in with its immediate surroundings, functionality of space utilisation and modifiability, housing solutions, choice of the energy source, materials used, furnishings and supplies.

Where new buildings are concerned, attention is paid both to the building itself, as well as its close surroundings and how it fits in with the surrounding urban structure. For Sponda, the fact that its properties are centrally located is important. A large part of Sponda's properties are located in areas that have good public transport connections. In the early stages of building projects (that is: in the feasibility study and planning stages) major decisions are made that will affect the energy efficiency of the property, its environmental impact and its functionality as a healthy working environment, throughout the life cycle of the building. Choices made in construction and renovation projects also have an impact on the users' ability to make energy efficient choices when operating in the property.

At Sponda, the starting point in designing office buildings are the planning guidelines. They play a key role in the de-

velopment of an adaptable and energy efficient building. The guidelines portray the desired quality with the aid of technical arguments and system descriptions, and in many areas their values exceed the general level required in building codes and regulations. The planning guidelines for renovation projects are being updated to include environmental aspects more specifically. The process for commissioned construction will also be revised, for instance by adding items related to environmental responsibility into documents.

In 2010, Sponda defined a technical concept for a low energy office building that will be implemented in all new properties. In order to achieve the national and international emission targets and to fulfil stricter requirements for new buildings, a passive energy building concept will be defined in 2011.

Increased demand for environmental certificates in properties

Interest in property-specific international environmental certificates has increased significantly. Sponda applies either LEED or BREEAM certificates for its properties.

Waste volume report

Sponda Plc and Sponda Kiinteistöt Oy in total

2010 (Tons)

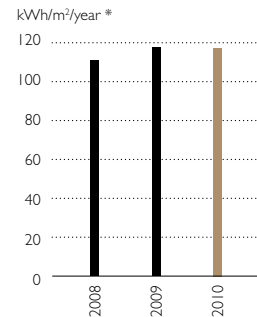
Mixed waste	2,096.5
Biowaste	307.7
Energy waste	262.3
Waste paper	595.5
Waste office paper	183.5
Retail and industrial packaging	435.7
Paperboard	558.1
Cardboard	97.1
Other waste	
Wood	30.5
Glass	15.7
Metal	13.6
Plastic	1.0
Construction waste	9.5
Data security	3.8
Other waste	0.6
Total	4,611.1

Number of sites 126

Includes those Sponda-owned properties where the property owner is responsible for waste management.



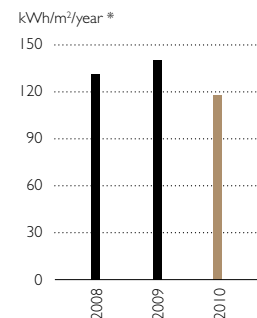
Electricity consumption



* Average consumption by Sponda's properties/m²/year
Areas have been recalculated in 2010



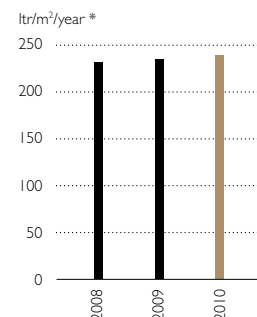
Heat consumption (weather-corrected)



* Average consumption by Sponda's properties/m²/year
Areas have been recalculated in 2010



Water consumption



* Average consumption by Sponda's properties/m²/year
Areas have been recalculated in 2010

The LEED (Leadership in Energy and Environmental Design) certification system, originating from the United States, has quickly become an international environmental classification for buildings, offering a model for guiding sustainable construction and for reducing costs incurred by maintenance of properties as well as environmental loads. Another similar environmental classification system is BREEAM (Building Research Establishment's Environmental Assessment Method), originating from Great Britain. BREEAM controls the planning, construction and use of a building and reviews environmental impacts considering management, consumption of energy and water, materials used, land use and traffic, for instance.

At the end of 2010, six of Sponda's properties were going through a certification process. In connection with the LEED certification process for the existing building at Sörnäistenkatu 2 in Helsinki, it became evident that Sponda's own criteria and requirements correspond to a large extent to the international higher level criteria of this certificate. From 2011 onwards, Sponda will apply for an environmental certificate for all its new-build properties.

Sponda and its personnel set an example

In its operations, Sponda has taken environmental aspects into account at many levels. In late 2010, Sponda's head office in Helsinki was granted the Green Office label by WWF Finland. The purpose of the Green Office concept is continuous improvement in environmental issues in offices. In order to be granted and able to retain the label, it is essential to reduce environmental load in workplaces, decrease the office's carbon footprint and encourage personnel to take part in environmentally friendly actions on a daily basis. In addition, it aims to improve the general environmental awareness and create cost savings through rationalisation. In Finland, there were 188 organizations in the scheme at

the end of 2010, 158 of which have been granted the labelling rights.

With the Green Office scheme, the head office has concentrated on energy savings and waste sorting as a part of daily activities. In addition to environmental aspects of office work, Sponda has devoted a great deal of effort to environmentally friendly commuting. Company bicycles are offered to all employees and their popularity is constantly increasing. Sponda's company car policy promotes the use of low-emission cars. Eco-driving training is provided to company car holders and it is available to other employees as well.

Sponda's account managers have participated in internal training on customer communications about the energy efficiency scheme. As a part of the energy efficiency scheme, energy saving guides have been compiled to support daily customer communications. They provide concrete instructions for all users of properties and more detailed guidelines for persons in charge for environmental responsibility.

In late 2010, Sponda initiated cooperation with WWF Finland. In the future, this cooperation will be evident in particular through increased communications on environmental issues for Sponda's customers. The aim of cooperation is active communication about environmental issues for customers, which enables them to operate in a more environmentally friendly manner in their premises.

Active participation in organizations and associations makes it possible to develop knowledge and expertise

Involvement in organizations and associations in the construction and real estate sector offers opportunities for sharing and developing environmental knowledge and expertise. Sponda was one of the founders of the Green Building Council Finland (FIGBC), an association that seeks to promote sustainable development practices related to the built environment and an environmental classification for properties, distribution of information and

expertise as well as establishing dialogue and discussion. The association aims to make sustainable development aspects a natural part of all operations in the real estate and construction sector.

Sponda also belongs to the Russian Green Building Council (RuGBC) that – like the corresponding organization in Finland – aims to develop and promote real estate and construction operations that conform to the principles of sustainable development. The objective is to speed up the introduction of market-driven, eco-friendly practices and models also in Russia.

In addition Sponda also participates, as mentioned above, in KTI Property Information Ltd's project for developing eco- and energy-efficiency indicators, RAKLI's Eco-efficient contractual practises development project and the low energy construction publication by the Association of Finnish Civil Engineers (RIL).





Read about a harbour operator's thoughts on the functionality of the PortGate premises on pages 20–21 of the ReDesign insert.

The PortGate logistics centre in the Vuosaari Harbour is Sponda's biggest project of all time. The landmark of the harbour, 13-floor Gate Centre provides office premises and services for companies operating in harbour.

Comprehensive risk management is a key part of operative management

Sponda's risk management decisions are based on the Group's risk-bearing capacity and willingness, a good knowledge of the Group's key risks and the risk management policy selected. Risk management is part of daily activities and operative management.

At Sponda, the objective of risk management is to identify the key uncertainties relating to achieving targets, to measure and assess previously identified uncertainties, and to determine how to respond to these uncertainties. Sponda's key risks are classified as strategic risks, operational risks, damage/asset risks and financing risks.

Risks are considered a normal part of business operations. They are assessed from two viewpoints, that of exploiting the opportunities they contain and that of reducing and eliminating the risks.

Risk management is integrated into processes

Risk management is integrated into Sponda's strategy process, business control system and business processes. Responsibility for risk management is defined in accordance with business responsibility. However, each company employee is responsible for identifying risks that threaten the achievement of company targets and for informing the company of said risks.

Ultimate responsibility for risk management lies with Sponda's Board of Directors, which decides on risk management goals, defines the risk management policy and monitors key risks. The specific task of the Executive Board is to organise risk management. It is the specific task of the

business units and corporate functions to arrange for risk management to be monitored and reported as part of the other reporting systems. The primary task of the internal audit is to verify that the risk management system functions effectively.

Risk survey identifies the risks

Sponda's annual planning process includes conducting a risk survey which identifies key risks. The likelihood of the occurrence of each risk is assessed alongside its potential impact, and risk management procedures are defined. Processing the strategy and the annual plan includes assessing the response to key risks and examining the need to change risk management targets and the risk management policy. Approving the annual plan involves deciding on any revisions to risk management targets and the risk management policy. The Group's instructions and guidelines and the operations handbook are updated on the basis of the decisions made affecting risk management.

Group functions submit a risk report to the Board of Directors twice a year. Risk reporting at executive board and business operations levels takes place as part of the business management system.

The toolbox of risk management includes risk aversion, risk elimination and reducing the probability of materialisation. The impacts of risks can also be restricted and reduced. Sponda has prepared a continuity and recovery plan in the event of substantial risks materialising.

Key short-term operative risks

The improved market situation, improved availability of financing and the settlement of confirmed losses in favour of Sponda Kiinteistöt have caused Sponda's key short-term risk outlook to change.

Sponda's key risks and uncertainties might result from a potential slowdown in economic growth and be related to a decline in the economic occupancy rate and a loss of rental income due to tenant insolvency. Russian legislation and differences in official practices in comparison with Finland may cause additional risks to Sponda. The Russian business operations increase the exchange rate risk. Exchange rate fluctuations may generate losses which may adversely affect the company's profits. A swift and significant increase in market interest rates in 2011 would increase Sponda's financial expenses, which also would have a negative impact on profit.

The major risks from Sponda's viewpoint are detailed on the next spread.

Key risks and related actions 2010

SHORT-TERM RISKS RELATED TO SPONDA'S OPERATIONS	RISK MANAGEMENT ACTIONS
<i>Fall in economic occupancy rate</i>	<p>Sponda's property portfolio is mainly located in excellent locations in Helsinki, in the city centre and in Ruoholahti. Approximately 1–1.5 per cent of the property portfolio value is spent on modernisation investments each year. Investments in modernisation improve the quality and appeal of properties.</p> <p>More efforts will be put on rental operations.</p>
<i>Decline in tenants' solvency</i>	<p>Sponda carries out regular checks to detect any changes in the tenants' solvency. Most tenants submit a security deposit corresponding to 3 to 6 months' rent at the start of their tenancy.</p> <p>The company's tenants are spread evenly across a variety of sectors, including public administration, retail and banking.</p>
<i>Interest rate risk</i>	<p>The interest rate risk is alleviated by fixed-interest loans and interest rate derivative contracts.</p>
<i>Special features of the Russian property market and exchange rate fluctuations</i>	<p>Sponda receives half of its Russian rental revenue in US dollars and approximately half in roubles. Most of the rents paid in roubles are tied to the US dollar or euro exchange rate. The rouble risk is reduced by the fact that a significant portion of the company's own expenses in Russia is also paid in roubles. Sponda hedges a 6-month cash flow from Russia.</p> <p>The company's investments in Russia are mainly funded in euros from the parent company balance sheet.</p>

Sponda's key risks

STRATEGIC RISKS

Risks relating to the business environment

The increased business challenges faced by the client base continued to reflect on property occupancy rates and rental levels in the first half of 2010. The leasing of office, retail and logistics properties is a late cycle business, in which changes in the client's business operations have a delayed effect on the need for business premises. On the other hand, the difficult rental situation was somewhat compensated by the low interest rates which reduce the financing expenses of the real estate sector.

The real estate market has been reactivated, but the credit and liquidity problems and disruptions which have troubled the financial systems may still affect the financing of real estate deals in the markets.

The construction of new business premises has increased in the market and may increase the risk in vacancy rates. In particular, the construction of new office premises has picked up and there is now an oversupply of office space. This is likely to affect office premise occupancy rates. The occupancy rate of Sponda's office premises has been high, but increasing supply may reflect negatively on Sponda's rental operations as well.

As export and import flows revive, the demand for logistical facilities is also picking up. New premises are being constructed particularly in the Helsinki Metropolitan Area.

Changes in the fair value of properties

The value of real estate typically follows cyclical fluctuations. The value is affected by

many factors including interest rates, inflation, economic growth, business environment, availability of credit, property taxation, demographic factors and construction activity. Changes in demand and supply can also significantly affect the property values regardless of the general economic trends of regional real estate markets.

The decline in real estate values levelled out in 2010. The fair value of real estate especially in prime areas is expected to rise moderately in 2011. As a consequence, the value of Sponda's properties and results may vary, and local market conditions may affect them significantly in addition to economic factors.

Decline of tenants' solvency

Many of Sponda's properties are partially or wholly leased to large corporate clients. At the end of 2010, Sponda had a total of 3,111 lease contracts and 2,003 customers. The 10 biggest tenants made up some 32 per cent of the company's rental income, and the biggest client sectors were retail, banking and the public sector. The loss or insolvency of one or several tenants may lead to a substantial loss in revenue. A long-term vacancy of a property may also have a negative impact on the property value and Sponda's financial standing and operating profits.

Special features of the Russian property market

Sponda operates in Moscow and St. Petersburg in Russia. At the end of 2010 a total of 7 per cent of the company's property portfolio was located in Russia. Russian legislation and differences in official practices in comparison with Finland may

cause additional risks to Sponda. Business in Russia also increases the exchange rate risk and may negatively affect the company profits.

Risks relating to property development

Sponda's property development operations focus on development projects of unbuilt land areas and buildings requiring modernisation as well as on greenfield development projects. These projects require extensive planning processes and even before a project start is confirmed, Sponda incurs expenses in the planning phase. Projects and project investments may carry on for years, and Sponda will not receive full rental revenue for a property until the project is completed. The launch of a property development project requires a minimum advance occupancy rate of 50 per cent, but there is the possibility that the company fails to achieve an economically viable occupancy rate once the project is completed. This may push down the fair value of the property.

In 2010 Sponda had unbuilt land areas worth EUR 81.4 million and it had invested some EUR 146.3 million in property development projects, most of this in the City-Center project in central Helsinki, in the production property in Vantaa's Hakikila and in the land area and planning of the Ratina shopping mall in Tampere.

OPERATIVE RISKS

Key features of internal controls relating to financial reporting

The risk management in Sponda's financial reporting process is integrated into the Group's overall risk management and

internal control. Sponda has defined the main features of its internal control by adapting the international COSO model. The model has been used in defining the control environment and risk assessment method and in deciding on the applicable control measures. Other factors affecting the solutions adopted for internal control of financial reporting are that the Group operates in the real estate investment sector in Finland and Russia, the management of the Group as a single entity and the company form of ownership of properties. Sponda's business operations are divided into four business units and financial reporting is centralized.

Internal control within Sponda constitute a process which involves the Board of Directors, executive directors, other staff members and internal audit. The objective of internal control is to provide reasonable assurance, amongst other things, about the effectiveness and appropriateness of operations, about the reliability of financial information and reporting as well as of compliance with laws and regulations.

Internal control relating to financial reporting is addressed in the Corporate Governance Statement which is available online at www.sponda.com> Investors> Governance.

DAMAGE AND ASSET RISKS

Sponda aims to ensure the safety of its personnel through the occupational health system, the travel safety scheme and insurance as well as the company's crisis readiness instructions. Personnel are covered by the required insurance policies.

Sponda's properties are insured for their full value. Sponda also has all the other required insurance coverage in place. The company has specific guidelines and processes for property sales, purchases and leasing as well as relating to safety issues.

FINANCING RISKS

Rapid and substantial changes in market rates and margins may negatively affect the company's financial results and slow down the growth in real estate operations.

Financing risks and their management as well as the interest rate risk sensitivity analysis are presented on pages 66–67 of the Annual Report.

Currency risk

The growth in business in Russia increases Sponda's currency risk. Sponda receives approximately half of its rental income in Russia in US dollars and approximately half in roubles. Much of the rents paid in roubles is tied to an agreed exchange rate for the dollar or the euro. The company's rouble risk is reduced because a major part of the unit's expenses are denominated in roubles. Sponda's policy is to hedge 6 months cash flow in Russia. A fall in the value of the rouble may negatively affect the value of Sponda's properties in Russia.

Sensitivity analysis Change in investment property fair value, M€ and %	-10%		-5%		0%	5%		10%	
	Change, M€	Change, %	Change, M€	Change, %		Change, M€	Change, %	Change, M€	Change, %
Yield requirement	299	10.9	141	5.1	0	-128	-4.7	-245	-8.9
Rental income (contractual rents)	-67	-2.4	-34	-1.2	0	33	1.2	67	2.4
Maintenance expenses	71	2.6	35	1.3	0	-36	-1.3	-71	-2.6
Economic occupancy rate (1 st year)	-22	-0.8	-11	-0.4	0	11	0.4	21	0.8

The sensitivity analysis has been carried out as a quantitative analysis of the investment properties in Finland calculating the 15 year cash flow and of the properties in Russia calculating the 10 year cash flow. The changes in yield requirements and economic occupancy rates have been calculated for average figures. The analysis includes only investment properties generating cash flows.

Financing and financial risk management support business strategy

The purpose of Sponda's financing strategy is to support the company's business strategy by acquiring the financing needed to implement the strategy and by managing Sponda Group's financial risks.

Treasury strategy

The main principles of treasury strategy are having a broad base of financiers, a diversified range of financing instruments, a debt portfolio with evenly spread maturity dates for taking refinancing into consideration, managed hedging of interest rate risks and good liquidity.

Sponda's objective in its financing operations is to arrange credit that is unsecured.

Sponda's interest-bearing loans consist of syndicated credit facilities totalling EUR 675 million, bonds totalling EUR 250 million, commercial papers totalling EUR 17 million and bilateral loans totalling EUR 631 million. The company manages its liquidity and short-term financing needs with a EUR 350 million commercial paper programme and unused binding short-term credit limits.

The company's treasury operations are centrally handled by its treasury unit, which is responsible for financing and asset management.

Managing financial risks

The purpose of risk management at Sponda is to minimize any negative impacts of changes in the capital market on the company's profits and cash flow. Sponda's Board of Directors sets the objectives for risk management, defines the risk management policy, and is responsible for monitoring risk management.

The company's treasury unit is responsible for the practical application of risk management within the framework of

the risk management policy. The internal audit function is responsible for auditing the effectiveness of the risk management system. Financial operations are reported to the Board of Directors regularly.

Sponda's main financing risks are interest rate risks, risks related to the availability of financing, exchange rate risks and credit risks.

According to Sponda's risk management policy, the hedge level of the debt portfolio's interest rate risk is at least 60 per cent and at most 100 per cent. At the end of 2010 the hedge level of the debt portfolio was 84 per cent. Fixed-rate loans and interest-rate derivatives are used to balance the effect of changes in the market interest rates. Sponda has

not entered into derivative agreements for trading purposes. The purpose of its interest-rate swaps and interest options is to hedge the company's future interest flows.

Changes in the exchange rate between the Russian rouble and the euro and between the US dollar and the euro can affect Sponda's financial position and its operations. Sponda's reporting currency is the euro and all balance sheet items for foreign properties as well as all income and expenses generated by them are converted to euros. Investments in Russia are financed in euros. Sponda hedges the net cash flow for the business operations in Russia for the coming six months.

Financing key figures	2010	2009	2008	2007	2006
Interest Cover Ratio (ICR)	3.0	2.7	2.1	2.0	2.5
Average loan maturity, yrs	3.2	2.4	3.0	2.6	1.7
Average fixed interest rate period, yrs	2.2	1.8	1.7	2.6	1.7
Average interest rate, %	3.8	3.7	4.6	4.6	4.6
Hedging rate of interest risk, %	84	65	58	65	74
Equity ratio, %	39	37	32	32	20

Sensitivity to interest rate risk	31.12.2010		31.12.2009	
	Income statement	Fair value Reserve	Income statement	Fair value Reserve
The effect of a one percentage point change in short-term market rates on the company's result and the fair value reserve in shareholders' equity.				
One percentage point rise in market rates (M€)	-1	+21	-2	+19
One percentage point fall in market rates (M€)	+3	-22	+3	-20

The calculation does not include the impact of any deferred tax liability or credit.

The risk relating to the availability of financing for Sponda is reduced using credit agreements of varying durations, a broad base of financiers, credit limits and by maintaining the company's reputation as a trustworthy debtor among its creditors. Sponda's creditors are protected by standard covenants included in financial contracts that apply, among other things, to the equal status of the financiers, certain key indicators, and the use of collateral by the company. The most important covenants in Sponda's loans are:

- Interest cover ratio (EBITDA / net interest expenses), which must be at least 1.75. At the financial statement date, interest cover ratio was 3.0.
- Equity ratio, which must be at least 28 per cent. At the financial statement date, equity ratio was 39 per cent.

Further information about financing programmes is presented on the Investors pages on Sponda's website: www.sponda.com.

Financing in 2010

Net cash generated by operating activities in 2010 was EUR 102.6 million (2009: EUR 96.0 million). Net cash used in investing activities totalled EUR -39.5 (-40.8) million and net cash generated from financing activities came to EUR -65.9 (-41.7) million. Cash flow from operations per share was EUR 0.37 (0.45).

Sponda's equity ratio was 39 (37) per cent. At the end of the financial period Sponda had interest-bearing debt totalling EUR 1,573 (1,598) million, of which EUR 173 (311) million was short-term debt. Financial income and expenses amounted to EUR -58,5 (-65.0) million. Cash and cash equivalents totalled EUR 27.0 (29.1) million.

The average maturity of Sponda's loans was 3.2 (2.4) years. They carried average interest of 3.8 (3.7) percent and the average interest-bearing period was 2.2 (1.8) years. The interest cover ratio, which

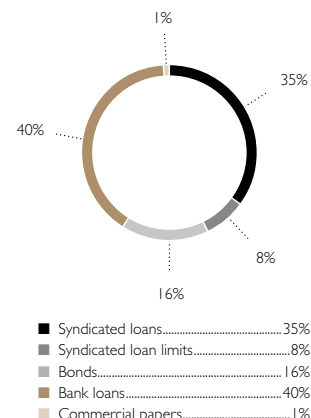
reflects solvency, was 3.0 (2.7) and the hedge level covering the loan capital was 84 (65) per cent. Secured loans represented 4.6 (4.7) per cent of the balance sheet total.

Gearing at the end of the year was 129 (141) per cent.

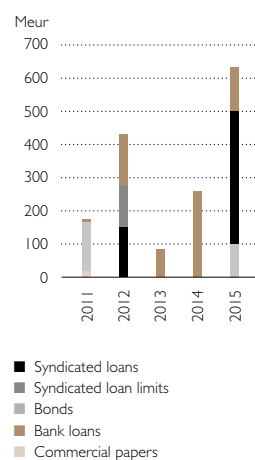
Main financial arrangements in 2010

1. In January 2010 Sponda Plc signed an extension agreement with Sampo Bank Plc for a 3-year loan of EUR 57.6 million. The agreement extended the short-term project loan that was originally taken for the Elo shopping centre.
2. In May 2010 Sponda issued a domestic bond of EUR 100 million, the loan period of which is 5 years and fixed annual interest rate 4.375 per cent. Nordea Bank and Sampo Bank are acting as lead managers in the loan. The funds received from the bond were used to repay loans.
3. In November 2010 Sponda Plc signed agreements for syndicated credit facilities, amounting to EUR 550 million in total. The lead managers for the syndicated credit facility are Nordea Bank Finland Plc, Pohjola Bank Plc, SEB and Sampo Bank Plc, and other participants include Swedbank and DnB NOR. The coordinator for the syndicated credit facility was Nordea. The 5-year syndicated credit facility includes a loan of EUR 400 million and a credit limit of EUR 150 million. The EUR 400 million loan was used in its entirety to repay existing debts. The loan terms are equivalent to the terms of Sponda's other loans. The most central covenants of the loan are tied to equity ratio and interest cover ratio.
4. In November 2010 Sponda Plc renewed a credit limit totalling EUR 100 million that was due to mature in the summer 2011. The credit limit was renewed for three years. The agreement for the credit limit was signed with Sampo Bank Plc.

Sponda Group, Loan instruments 31 Dec 2010



Sponda Group, Loan maturities 31 Dec 2010



REDESIGN

After the extensive renovation commissioned by Sponda, the Salmisaari building now combines elements of the original functionalism of the 1930s with modern office architecture. The light well between the floors enhances the sense of light and space.



Pages 6–9 of the ReDesign insert take a look at the challenges in renovating the historic property.

Corporate governance as the foundation for operations

Sponda Plc is a public limited company registered in Finland and listed on the NASDAQ OMX Helsinki Ltd. In its decision making and administration, Sponda applies the Finnish Companies Act and other legal provisions governing public limited companies, as well as the company's articles of association. Sponda Plc also complies with the Insider Guidelines of the NASDAQ OMX Helsinki Ltd and the Corporate Governance recommendations issued for listed companies. As required by the Finnish Companies' Act and Sponda's articles of association, control and administration of the company are divided between the shareholders represented at general meetings, the Board of Directors and the President. The President is assisted by an Executive Board.

General meetings

The General Meeting of shareholders is Sponda's supreme decision making body. The Annual General Meeting (AGM) is held once a year on a date determined by the Board of Directors and within six (6) months from the end of the previous financial year. The AGM considers the matters stipulated in the Companies' Act and Sponda's articles of association. These include confirmation of the financial statements, deciding on the use of the profit shown in the balance sheet, electing the Board of Directors and deciding on board members' remuneration, as well as appointing the company's auditors and deciding on their remuneration. Sponda publishes the notice of a general meeting in at least one daily national newspaper as determined by the Board of Directors, and also on the company's website. Shareholders wishing to

attend a general meeting are required to be registered in the company's shareholder register and to inform the company of their intention to attend the meeting in the manner stipulated in the notice of the meeting. Extraordinary general meetings are convened when considered necessary by the Board of Directors or when required by law.

Nomination Committee

The Nomination Committee appointed by the Annual General Meeting on a yearly basis prepares proposals for candidate members of the Board of Directors and determines their compensation for the following Annual General Meeting. Representatives of the three (3) principal shareholders are elected to the Nomination Committee along with the Chairman of the Board, who acts as an expert member. The right to appoint Committee members to represent the shareholders belongs to those shareholders whose holding of the voting rights carried by all the company's shares is largest on the 1st of November preceding the Annual General Meeting. In the event that a shareholder refrains from exercising the right to appoint a Committee member, said right is passed on to the next largest shareholder. The Nomination Committee is convened by the Chairman of the Board of Directors and the Committee elects a chairman from among its members. The Nomination Committee is required to present its proposal to the company's Board of Directors no later than the 1st of February preceding the Annual General Meeting. The principal shareholders (according to holdings on 1 November 2010) of the Nomination

Committee appointed by Sponda Plc's Annual General Meeting on 17 March 2010 and their representatives were:

- Solidium Oy, 34.3 per cent of shares and votes, represented by Kari Järvinen, (b. 1962), M.Sc. (Eng), MBA, Managing Director, Solidium Oy,
- Ilmarinen Mutual Pension Insurance Company, 4.3 per cent of shares and votes, represented by Timo Ritakallio, (b. 1962), LL.M., MBA, Chief Investment Officer, Deputy CEO, Ilmarinen Mutual Pension Insurance Company,
- Varma Mutual Pension Insurance Company, 0.7 per cent of shares and votes, represented by Risto Murto, (b. 1963), Ph.D. (Economics), Chief Investment Officer, Deputy CEO, Varma Mutual Pension Insurance Company.

All members of the Nomination Committee are independent of the company.

The Nomination Committee submitted its proposal to the Board of Directors by the set date of 1 February 2011.

Board of Directors

Under Sponda Plc's articles of association, the company has a Board of Directors with four to seven (4–7) members. The Annual General Meeting on 17 March 2010 elected six members to Sponda's Board of Directors.

In 2010 the following people belonged to the Board of Directors: **Klaus Cawén** (b. 1957) LL.M., Member of the Board of Directors, KONE Corporation, **Tuula Entelä**

(b. 1955) M.Sc. (Econ.), LL.M., Vice President, Deputy CEO, SATO Corporation, **Timo Korvenpää** (b. 1952) M.Sc. (Econ.), MBA, **Lauri Ratia** (b. 1946) M.Sc. (Eng), **Arja Talma** (b. 1962) M.Sc. (Econ.), eMBA, Senior Vice President, CFO, Kesko Corporation and **Erkki Virtanen** (b. 1950) M.Sc. (Econ.), Permanent Secretary, Ministry of Employment and the Economy.

Sponda's Board members represent broad experience in real estate, industry and finance. More detailed information on the Board members is provided on pages 74–75 of Sponda Plc's Annual Report. The Board assesses that its members Klaus Cawén, Tuula Entelä, Timo Korvenpää, Lauri Ratia and Arja Talma are independent of the company and its major shareholders and that Erkki Virtanen is independent of the company.

In its constitutive meeting after the Annual General Meeting of 17 March 2010, the Board of Directors elected Lauri Ratia as Chairman and Timo Korvenpää as Deputy Chairman.

Sponda Plc shares owned by members of the Board of Directors as of 31 December 2010:

31 Dec 2010	No. of shares	Change
Klaus Cawén	16,960	+4,460
Tuula Entelä	4,460	+4,460
Timo Korvenpää	5,150	-7,350
Lauri Ratia	33,580	+8,580
Arja Talma	4,460	+4,460
Erkki Virtanen	4,460	+4,460

The Board meets according to a pre-arranged schedule 7–11 times per year,

and holds additional meetings as necessary. In 2010, the Board met 20 times and the average attendance of Board members was 95 per cent. The Board assesses its own performance and working procedures once a year. The Board's self-assessment was based on a survey conducted in December 2010 and the Board discussed the survey results and considered further actions based on the results in a meeting in December 2010. The assessment covered, among other things, the composition of the Board, the effectiveness and focal points of the Board's work, the scope and quality of materials provided to the Board as well as the quality and atmosphere of discussions. The results of the survey were used to improve the work of the Board of Directors.

The Board has established two permanent committees to assist the Board by preparing matters for which the Board is responsible. These committees are the Audit Committee and the Structure and Remuneration Committee. The Board is responsible for carrying out the duties it assigns to the committees. The committees report regularly to the Board on their work. The Board confirms written rules of procedure for the committees. If required, the Board can appoint other committees and working groups from among its own members to prepare matters for the Board's consideration and decision making.

The President regularly attends Board meetings. The Chief Financial Officer acts as the secretary of the Board.

Duties of the Board of Directors

Sponda's Board of Directors has prepared rules of procedure for itself and its committees as a guideline for operations. The rules of procedure define the tasks and responsibilities of the Board, its Chairman and Deputy Chairman, and the committees. According to the rules of procedure, the Board is responsible for the company's administration and for the appropriate organisation of its operations. The Board guides and supervises the company's executive management, approves the company's strategic objectives and the principles underlying its risk management, and ensures the effective functionality of its management systems. The Board also approves the annual budget and decides on significant individual investments.

The Board of Directors appoints the President of the company, chooses the members of the Executive Board based on the President's proposal, and decides their terms of employment and their incentive schemes. The Board also decides on incentive schemes for employees.

The Board of Directors has quorum when more than half its members are present.

Board committees and working groups

The Board appoints the members and chairmen of the committees from among its number. The committee members' term of office is one year, ending at the conclusion of the Annual General Meeting following their election. Each committee has at least three (3) members. A committee meeting has quorum when the

chairman and at least one other member are present.

The Audit Committee comprises at least three Board members who are independent of the company and its subsidiaries and have sufficient knowledge of accounting and financial statement practice. As of 17 March 2010, the Audit Committee comprises Arja Talma as chairman, Timo Korvenpää as deputy chairman and Erkki Virtanen as an ordinary member.

The main duties of the Audit Committee are to evaluate financial reporting and risk management and to examine financial reviews. In 2010, the Audit Committee met five (5) times and the average attendance of committee members was 100 per cent.

The Structure and Remuneration Committee comprises at least three Board members who are independent of the company. As of 17 March 2010, the Structure and Remuneration Committee comprises Lauri Ratia as chairman, Klaus Cawén as deputy chairman and Tuula Entelä as an ordinary member. The main duties of the Structure and Remuneration Committee are to prepare matters relating to the nomination of senior management and their remuneration as well as matters relating to strategy and corporate structure. In 2010, the committee met seven (7) times and the average attendance of committee members was 95.2 per cent.

Remuneration paid to the Board of Directors

The Annual General Meeting confirms in advance the fees payable to the Board

of Directors annually. In 2010, the Board members were paid a total of EUR 355,800 in fees.

Fees paid to the Board of Directors 2010	€/year
Chairman	60,000
Deputy Chairman	36,000
Other members	31,200

Of the fees paid to the Board of Directors, 40 per cent are paid in the form of Sponda Plc shares purchased on the open market. The shares are purchased within two weeks of the publication of the first quarterly report, based on which the company purchased a total of 31,570 shares in Sponda Plc for distribution as follows:

- Chairman, 8,580 shares
- Deputy Chairman, 5,150 shares
- Members, a total of 17,840 shares.

In addition, members of the Board of Directors are paid a fee of EUR 600 for each meeting, including committee meetings. The Board has no other remuneration schemes. Members of the Board of Directors are not in an employment relationship with the company.

The President

Sponda's President is appointed by the company's Board of Directors. The President manages the company's day-to-day operations in accordance with the instructions and stipulations of the Board of Directors. The President is responsible for ensuring that the company's accounts comply with legal provisions and that the

company has sufficient capital funds for its purposes. The President is assisted by the Group's Executive Board, of which he is the chairman. Kari Inkinen (b. 1957) has served as Sponda's President and CEO since 2005.

The President's terms of employment are set out in a written contract of employment approved by the Board. Under the terms of the contract of employment, the term of notice of the President is six (6) months. Should the company terminate the President's contract of employment, the President is entitled to compensation equivalent to twelve (12) months' salary. The retirement age of the President is 63 and his pension is determined in accordance with the Finnish Employees Pension Act (TEL). The President is covered by a contribution-based group pension insurance scheme. Sponda Plc pays the annual premium under the scheme until the President reaches the age of 63 years. The insurance premium amounts to approximately 7.5 per cent of the President's fixed annual salary.

The President is paid a total salary and additionally participates in the incentive bonus scheme of the company. The maximum bonus payable under the scheme is 40 per cent of the President's annual salary.

The President also participates in a long-term share-based incentive scheme for senior management. Bonuses paid under this scheme are based on cash flow from operations per share and return on investment and are paid partly in the form of Sponda shares and partly in cash. The shares are subject to restrictions prohib-

iting the disposal of shares received as a bonus for a one-year earnings period within two years of their issue and the disposal of shares received as a bonus for a three-year earnings period within three years of their issue.

In 2010 the President was paid EUR 412,068.89 in salary and EUR 364,200.60 in bonuses, in total EUR 776,269.49. The President's total remuneration and bonuses for 2010 include 39,925 shares in Sponda Plc under the share-based incentive scheme in effect in 2010.

The Executive Board

The Group's Executive Board prepares the company's business strategy and budget and monitors the results of operations. The Executive Board also considers investments and divestments of strategic significance to the whole Group, as well as the company's operational guidelines and reporting. As of 25 March 2009 the Executive Board has seven members: the President and CEO, the Chief Financial Officer, the SVP, Corporate Communications and IR, and the directors of the business areas.

The members of the Executive Board are covered by a contribution-based group pension insurance scheme. Sponda Plc pays the annual premium under the scheme until the member reaches the age of 63 years. The insurance premium amounts to approximately 7.5 per cent of each member's fixed annual salary.

The members of the Executive Board are covered by the company's long-term share-based incentive scheme. Bonuses paid under this scheme are based on cash flow from operations per share and re-

turn on investment and are paid partly in the form of Sponda shares and partly in cash. The shares are subject to restrictions prohibiting the disposal of shares received as a bonus for a one-year earnings period within two years of their issue and the disposal of shares received as a bonus for a three-year earnings period within three years of their issue.

Sponda Plc shares owned by members of the Executive Board at 31 December 2010:

31 Dec 2010	No. of shares	Change
Kari Inkinen	239,341	+49,975
Pia Arrhenius	9,230	+9,230
Erik Hjelt	60,885	+16,870
Ossi Hynynen	93,769	+24,940
Kari Koivu	67,246	+21,440
Joni Mikkola	65,944	+13,850
Sirpa Sara-aho	67,650	+14,950

External and internal audits

Auditors

The company has two auditors: a firm of authorized public accountants and a supervising auditor who is an auditor approved by the Central Chamber of Commerce. The auditors are responsible for examining the financial statements, the accounts and administration of the parent company and the Group, and for submitting a report on their audit to the Annual General Meeting of shareholders.

Sponda Plc's Annual General Meeting on 17 March 2010 appointed as its auditors Raija-Leena Hankonen, APA and the firm of authorized public accountants KPMG Oy Ab under the supervision of

principal auditor Kai Salli, APA. The deputy auditor is Riitta Pyykkö, APA. Raija-Leena Hankonen has been Sponda Plc's company auditor in 1998–2000 and since 2005, Kai Salli since 2008 and Riitta Pyykkö since 2006.

The auditing fees paid to the auditors in 2010 amounted to EUR 104,380.94. A further EUR 112,376.17 was paid to the auditors for other consulting services.

Internal audit

Sponda's operational efficiency, financial performance and risk management are audited internally. The internal audit is performed by an expert appointed from outside the company. The internal audit reports functionally to the audit committee and administratively to the President and CEO.

Insider management

Sponda complies with the Insider Guidelines issued by the NASDAQ OMX Helsinki Ltd. These recommend that insiders wishing to trade in the company's shares do so only at times when the market has the fullest possible information on matters that might materially affect the share price. Accordingly, Sponda's insiders are not permitted to trade in Sponda's securities for a period beginning 21 days before the company publishes its interim or annual results.

The company's statutory public insiders are its Board of Directors, the Executive Board and the auditors. Additionally, insider registers are maintained for individual companies and projects listing the names of the individuals who are in possession of

insider information by virtue of their duties or positions. The holdings of the company's public insiders are available for inspection in the insider register maintained by Euroclear Finland Ltd. The register of public insiders is also posted on the company website at www.sponda.com.

Risk management

At Sponda, the objective of risk management is to identify the key uncertainties relating to achieving targets, to measure and assess previously identified uncertainties, and to decide on the response to these uncertainties. Sponda's key risks are classified as strategic risks, operational risks, damage/asset risks and financing risks.

Risks are considered a normal part of business operations. They are assessed from two viewpoints, that of exploiting the opportunities they contain and that of reducing and eliminating the risks.

Risk management organisation

Risk management is integrated into Sponda's strategy process, business control system and business processes. Responsibility for risk management is defined in accordance with business responsibility. However, each company employee is responsible for identifying risks that threaten to prevent the company from achieving its targets and for informing the company of these risks.

The ultimate responsibility for risk management lies with Sponda's Board of Directors, which decides on risk management goals, defines the risk management policy and monitors key risks. The specific task of the Executive Board is to organise

risk management. It is the specific task of the business units and corporate functions to arrange for risk management to be monitored and reported as part of the other reporting systems. The specific task of the internal audit is to check that the risk management system functions effectively.

Sponda's annual planning process includes carrying out a risk survey, which identifies key risks and estimates their quantity. Processing the strategy and annual plan includes assessing the response to key risks and examining the need to change risk management targets and the risk management policy. Approving the annual plan involves deciding on any revisions to risk management targets and to the risk management policy. The Group's instructions and guidelines and the operations handbook are updated on the basis of the decisions concerning risk management.

Group level reports on risks are submitted to the Board of Directors annually in conjunction with the risk survey. Risk reporting at the levels of the Executive Board and business operations is part of the business management system.

The key risks identified in the risk survey for 2011 are stated on pages 62–65 of the Annual Report.

A corporate governance statement is available on the company website at: www.sponda.com> Investors> Governance.



Lauri Ratia

Chairman

MSc (Eng.), born 1946

Chairman and member of Sponda Plc's Board of Directors since 2007

Career history:

Lohja Rudus Group, Managing Director, 1994–2006

Positions of trust:

Edita Plc, Chairman of the Board

Inspecta Holding Oy, Board member

Medisize Corporation, Chairman of the Board

Olvi Plc, Board member (until 8 Apr 2010)

Paroc Group, Chairman of the Board (from 2 Jun 2010)

Samesor Oy, Board member (from 14 Sep 2010), Chairman of the Board (until 14 Sep 2010)

VR-Group Ltd, Chairman of the Board

YIT Corporation, Board member

Owns 33,580 Sponda shares

Arja Talma

Member

MSc (Econ.), eMBA, born 1962

Kesko Corporation, Senior Vice President, CFO

Member of Sponda Plc's Board of Directors since 2007

Career history:

Kesko Corporation, Senior Vice President, CFO, 2005–

Kesko Corporation, Vice President,

Corporate Controller; 2004–2005

Oy Radiolinja Ab, Executive Vice President,

Finance and Administration, 2001–2003

KPMG Wideri Oy Ab, APA 1992–2001, partner 2000–2001

Positions of trust:

Luottokunta, Board Member

VR-Group Ltd, Board member

Owns 4,460 Sponda shares

Erkki Virtanen

Member

M.Soc.Sc. (Econ.), born 1950

Ministry of Employment and the Economy, Permanent Secretary

Member of Sponda Plc's Board of Directors since 2008

Career history:

Ministry of Employment and the Economy, Permanent Secretary, 2008–

Ministry of Trade and Industry, Permanent Secretary, 1998–2007

Ministry of Finance, State Budget Chief, Budget Department, 1995–1998

Positions of trust:

Sitra, the Finnish Innovation Fund, Board member and Deputy Chairman

Owns 4,460 Sponda shares



Klaus Cawén

Member

LL.M., born 1957

KONE Corporation, Executive Vice President

Member of Sponda Plc's Board of Directors since 2008

Career history:

KONE Corporation, Member of the Executive Board, 1991–

Positions of trust:

East Office of Finnish Industries Oy, Deputy member of the Board
Glaston Oyj Abp, Board member
Oy Karl Fazer Ab, Board member
Toshiba Elevator and Building Systems Company, Board member

Owns 16,960 Sponda shares

Tuula Entelä

Member

B.Sc. (Econ.), LL.M., born 1955

SATO Corporation, Vice President, Housing Business, Helsinki Region and St. Petersburg

SATO Corporation, Deputy to President and CEO

Member of Sponda Plc's Board of Directors since 2005

Career history:

SATO Corporation, Vice President, Housing Business, Helsinki Region and St. Petersburg 2009

SATO Corporation, Vice President, Investment in Housing, 2004–2009
SATO Corporation, Deputy to President and CEO, 2003–

SATO Group, Director, Investment in Housing, 1997–2003

SATO Group, Business Area Director, Asset Management, 1994–1996

Positions of trust:

Helsingin Osuuskauppa Elanto, Deputy Chairman of the Board
HOK-Elanto Liiketoiminta Oy, Chairman of the Board

Owns 4,460 Sponda shares

Timo Korvenpää

Deputy chairman

B.Sc. (Econ.), MBA, born 1952

Member of Sponda Plc's Board of Directors since 2006 and Deputy chairman since 2008

Career history:

Nokia Corporation, Nokia Networks, Senior Vice President and Controller, 2000–2002

Nokia Corporation, Vice President, Corporate Treasurer, 1995–2000

Positions of trust:

Evli Bank Plc, Board member
Finnish Red Cross Blood Service, Chairman of the Board (from 15 Nov 2010)

Metsä Group Financial Services Oy, Board member

Nokian Panimo Oy, Board member

Owns 5,150 Sponda shares



Kari Inkinen

President and CEO

MSc (Eng.), born 1957

Career history:

Sponda Plc, President and CEO 2005–

Kapiteeli Plc, President and CEO 1999–2005

YIT Corporation, Director 1985–1998

- YIT Corporation Residential Construction, Director 1995–1998

- YIT Corporation, Regional Director 1992–1995

Positions of trust:

Rake Oy, Board member

Ovenia Oy, Chairman of the Board

Owns 239,341 Sponda shares

Kari Koivu

Senior Vice President, Real Estate Funds

MSc (Eng.), MSc (Econ.), born 1966

Career history:

Sponda Plc, Senior Vice President, Real Estate Funds 2007–

Kapiteeli Plc, SVP Sales

Property 2003–2006

Solid Information Technology, Marketing Manager 2000–2003

Hewlett-Packard Europe,

Business Development

Manager 1997–2000

Owns 67,246 Sponda shares

Erik Hjelt

Chief Financial Officer

LLLic, eMBA, born 1961

Career history:

Sponda Plc, Chief Financial Officer 2009–

Sponda Plc, Senior Vice President, Legal Affairs and Treasury 2007–2009

Kapiteeli Plc, SVP Finance and

Legal Affairs 1999–2006

Arsenal Asset Management Company Ltd, Leading

Legal Counsel 1994–1999

Savings Bank of Finland – SBF

Ltd, Bank Manager 1993

Positions of trust:

Ovenia Oy, Board member

Owns 60,885 Sponda shares

Sirpa Sara-aho

Senior Vice President, Russia

Commercial college graduate, born 1963

Career history:

Sponda Plc, Senior Vice

President, Russia 2007–

Sponda Plc, Regional Manager, Russia and the Baltic

Countries 2006

Nordea Bank Finland Plc, Vice

President 1985–2005

Positions of trust:

Solteq Oyj, Board member

(from 26 Mar 2010)

Owns 67,650 Sponda shares



Pia Arrhenius

**Senior Vice President,
Communications and IR**

EMBA, born 1968

Career history:

Sponda Plc, Senior Vice
President, Communications
and IR 2009–

Sponda Plc, Communications
and IR Manager 2004–2008

Sponda Plc, Communications
assistant 2003–2004

Owns 9,230 Sponda shares

Ossi Hynynen

**Senior Vice President,
Investment Properties**

MSc (Eng.), born 1955

Career history:

Sponda Plc, Senior Vice
president, Investment
Properties 2009–

Sponda Plc, SVP, Office and
Retail Properties 2007–2008

Kapiteeli Plc, President and
CEO 2005–2006

Kapiteeli Plc, SVP, Office and
Retail Property 2003–2006
Kapiteeli Plc, SVP, Real Estate
Development 1999–2002

ProPaulig Ltd, Director of
Marketing 1993–1999

Haka Ltd, Construction
Manager 1988–1993

Positions of trust:

RAKLI – The Finnish
Association of Building
Owners and Construction
Clients, Deputy chairman
(from 15 Jun 2010)

Owns 93,769 Sponda shares

Joni Mikkola

**Senior Vice President,
Property Development**

MSc (Eng.), born 1965

Career history:

Sponda Plc, Senior Vice
President, Property
Development 2007–

Sponda Plc, Vice president,
Property Development
2002–2006

NCC Finland Oy, Marketing
Director 2001–2002

SRV Viitosen Oy, Project
Manager 1999–2001

NCC Finland Oy, Project
Manager 1997–1999

Owns 65,944 Sponda shares

REDESIGN

White surfaces and numerous illumination points give Skanno's flagship store a modern look. Skanno seeks to offer visitors a unique experience when they enter the store and display the firm's expertise and philosophy.



Read more about Skanno's
flagship store on page 12 of
the ReDesign insert.

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Report by the Board of Directors 2010

Sponda Plc's total revenue in 2010 was EUR 232.1 million (31 December 2009: EUR 237.2 million). Net operating income after property maintenance costs and direct costs for funds fell, as expected, to EUR 168.7 (175.8) million. Property sales in 2009 and 2010 and higher than average maintenance costs contributed significantly to the decrease. Sponda's operating profit was EUR 216.2 (-13.3) million.

Main events during 2010

Sponda's operations in 2010 focused on reducing of the volume of vacant properties, rearranging financing and increasing property development operations.

In January 2010 Sponda signed an agreement for a 3-year continuation of its EUR 57.6 million loan. In May it also released a EUR 100 million 5-year bond, which was fully subscribed. In November 2010 Sponda signed a credit facility of EUR 650 million, which consisted of a 3-year EUR 100 million credit limit and a 5-year EUR 550 million syndicated credit facility. All the credit arrangements were completed with existing creditors. The loans were used to repay existing debts.

In 2010 Sponda continued divesting properties which were not aligned with its strategy. The property sales amounted to EUR 56.8 million. In June 2010 Sponda sold land areas worth EUR 9.5 million in the Helsinki Metropolitan Area. In Haku-ninmaa, Helsinki, a two-hectare land plot was sold for housing construction for EUR 6.5 million, and in the centre of Kauniainen a plot was sold for EUR 3 million to Skanska Talonrakennus Oy. In September, an office building in the centre of Turku was sold for EUR 15 million. Several smaller properties were also sold at a total price of EUR 23 million.

In July 2010 the Supreme Administrative Court ruled in Sponda's favour in a case regarding the deductibility of confirmed losses of Sponda Kiinteistöt Oy. This ruling cannot be appealed. The ruling has no impact on the 2010 result. A more detailed account of the tax case is available in Sponda's financial statements from 31 December 2009 and in the interim report for Q1/2010 published on 5 May 2010.

Sponda's property development operations continued in compliance with strategy. Construction of an office building continues at the largest property development site, in the inner court of the City-Center retail complex. New retail premises are being built on the first and second floor of the complex and in place of the parking deck on the third floor. The second phase office and retail premises will be completed in summer 2011. The total costs of the project amount to EUR 125 million

and the main part of the project is expected to be completed at the end of 2012.

Sponda is also developing a production facility in the Hakkila district of Vantaa with a total area of approximately 22,000 m². It has been fully leased to Metso Automation. Sponda will also lease approximately 12,000 m² of office and storage facilities from the adjacent Honkatalo building to Metso. Renovations are being conducted on the premises. The total investment is estimated to amount to some EUR 40 million. The site will be completed in the first half of 2011.

Strategy

Sponda's strategic goal is to achieve profitable growth through customer-focused operations, active property development, property acquisitions and real estate funds in Finland and Russia.

Sponda's strategy is assessed regularly to ensure that the operations are adjusted to the prevailing market situation if need arises. In 2010 the company's equity ratio was strengthened by property sales. The sales were also used to finance ongoing property development projects.

Sponda's financial objectives are linked to its equity ratio and distribution of dividend. The long-term objective is to attain a 40 per cent equity ratio. The equity ratio was 39 per cent at the end of 2010.

In accordance with its dividend policy, Sponda pays a dividend of about 50 per cent of the cash flow from operations per share for the period, however taking into account the financial situation and development needs. The dividend policy aims at a stable dividend payment.

Result of operations and financial position (compared with January–December 2009)

Sponda's result for the year was EUR 120.4 (-81.6) million and the economic occupancy rate was 88.0 per cent (86.6%). The company's result for the period is as follows:

- Total revenue was EUR 232.1 (237.2) million.
- Net operating income was EUR 168.7 (175.8) million.
- Operating profit was EUR 216.2 (-13.3) million. Changes in value account for EUR 44.4 (-169.3) million of this total.
- Earnings/share were EUR 0.40 (-0.40).
- Cash flow from operations/share was EUR 0.37 (0.45).
- The fair value of the investment properties amounted to EUR 2,870.6 (2,767.5) million.
- Net assets/share were EUR 3.86 (3.54).

Financial position

The consolidated balance sheet total was EUR 3,086.5 (31 December 2009: 2,990.2) million. The total value of property assets was EUR 2,880.9 (2,790.3) million, of which EUR 2,870.6 (2,767.5) million accounted for investment properties and EUR 10.3 (22.8) million for trading properties. Investments in real estate funds totalled EUR 59.8 (56.2) million.

Sponda sold properties worth EUR 56.8 (31 December 2009: 49.3) million, recording a sales profit of EUR 16.4 (4.3) million. The balance sheet value of the sold properties was EUR 40.4 (45.0) million. Property maintenance and quality improvement investments totalled EUR 29.9 (21.3) million and property development EUR 46.5 (32.0) million. New property acquisitions amounted to EUR 0.8 (0.0) million.

The consolidated equity at the end of 2010 stood at EUR 1,200.8 (1,113.6) million. The EUR 129.0 sum in the other equity bond is an equity bond issued in July 2008 (a so-called hybrid loan). The debts totalled EUR 1,885.7 (1,876.6) million, of which EUR 1,645.9 (1,511.4) million was long-term debt and EUR 239.7 (365.2) million short-term debt. The total value of interest-bearing debt was EUR 1,572.6 (1,597.8) million.

Key figures showing Sponda Group's financial performance are:

Consolidated key figures	1-12/10	1-12/09	1-12/08 ¹⁾
Economic occupancy rate, %	88.0	86.6	88.5
Total revenue, M€	232.1	237.2	219.6
Net operating income, M€	168.7	175.8	166.8
Net rental revenue/investment property, %	6.3 ²⁾	6.9 ²⁾	6.8 ²⁾
Operating profit, M€	216.2	-13.3	117.3
Equity ratio, %	39.0	37.3	31.9
Gearing ratio, %	128.7	140.9	179.6
Return on equity, %	10.4	-7.7	3.0
Earnings per share, €	0.40	-0.40	0.13
Dividend per share, €	0.15 ³⁾	0.12	0.00
Total dividend, M€	41.6 ³⁾	33.3	-
Net assets per share, €	3.86	3.54	4.93
Cash flow from operations per share, €	0.37	0.45	0.78

1) 2008 figures adjusted in accordance with the effects of adopting IAS 23.

2) Excluding Property Development.

3) Board proposal.

Financing

Key items in the Group cash flows:

M€	1-12/10	1-12/09
Net cash flow from operations	102.6	96.0
Net cash flow from investments	-39.5	-40.8
Net cash flow from financing	-65.9	-41.7
Change in cash and cash equivalents	-2.7	13.6
Cash and cash equivalents, start of period	29.1	16.0
Impact of changes in exchange rates	0.6	-0.5
Cash and cash equivalents, end of period	27.0	29.1

Full calculations of cash flows are presented in the financial statements.

The Group's interest-bearing liabilities at the end of the year totalled EUR 1,572.6 (1,597.8) million. Sponda Group's debt portfolio on 31 December 2010 comprised EUR 675 million in syndicated loans, EUR 250 million in bonds, EUR 17 million in issued commercial papers, and EUR 631 million in loans from financial institutions. Sponda had EUR 435 million in unused credit limits. Sponda Group had mortgaged loans worth EUR 141.1 million, i.e. 4.6 per cent of the balance sheet total. The average maturity of the loans was 3.2 (2.4) years. The average interest rate was 3.8 (3.7) per cent, including interest-rate derivatives. Fixed-interest and interest-hedged loans accounted for 84 (65) per cent of the loan portfolio. The average interest rate re-fixing period of the debt portfolio was 2.2 (1.8) years. The interest cover ratio, which reflects solvency, was 3.0 (2.7). Net financial expenses amounted to EUR -58.5 (-65.0) million.

Sponda's equity ratio on 31 December 2010 stood at 39 (31 December 2009: 37) per cent and gearing ratio was 129 (141) per cent. Sponda applies hedge accounting to the interest rate derivatives which meet the criteria for hedge accounting. For these derivatives, the change in fair value is recognized in equity in the balance sheet. The changes in fair value of other interest rate derivatives and currency options are reported in the income statement.

Business conditions – Finland

The volume of property deals closed increased towards the end of 2010, and KTI Property Information Ltd reported that the value of property transactions by the end of November was approximately EUR 1.7 billion. The total volume for the year is estimated to rise to EUR 2 billion, which is slightly more than

in 2009. The availability of funding for property transactions has improved, but banks still finance only low-risk acquisitions with reasonable loan-to-value ratios.

The increase in vacancy rates in the Helsinki Metropolitan Area offices is believed to have passed its peak at the end of 2010. The vacancy rates are forecasted to turn in early 2011.

The decline in office rent levels ended in the spring and summer of 2010. Rentals are now lower than before the financial crisis, but offices in central Helsinki and Ruoholahti area as well as retail premises all over the Helsinki Metropolitan Area have held up well and rental levels are believed to have begun increasing in late 2010.

Business conditions – Russia

According to estimates by the Bank of Finland, the annual growth of the Russian economy was approximately 4 per cent in 2010. Growth in Russia is driven by the increase in oil prices, falling unemployment and improved consumer confidence.

Property values have begun a slow rise in Moscow. According to CB Richard Ellis, the vacancy rate is believed to stand at around 16 to 18 per cent in Moscow. While the net take-up is positive, the market for office properties is set to gain increased supply with the completion of new premises that have not been leased yet. In St Petersburg the vacancy rate for office premises is approximately 20 per cent, depending on location and quality. Rental levels have slowly begun to increase in Moscow, while in St Petersburg they have remained stable.

Sponda's operations in 2010

Sponda owns, leases and develops business properties in the Helsinki Metropolitan Area and the largest cities in Finland, as well as in Russia. Sponda's operations are organised in four business units: Investment Properties, Property Development, Russia, and Real Estate Funds. The Investment Properties unit is divided into three segments: Office and Retail Properties, Shopping Centres, and Logistics Properties. The other segments are Property Development, Russia, and Real Estate Funds.

Net operating income from all of Sponda's property assets totalled EUR 168.7 (175.8) million during the year. Office and Retail Properties accounted for 53 per cent of this, Shopping Centres 19 per cent, Logistics Properties 15 per cent, Russia for 10 per cent and Real Estate Funds for 3 per cent.

The current trends in rental levels in Finland are illustrated by the difference in average rent per square metre for lease agreements that expired during the period and for lease agreements

that came into effect during the period. The figures for expired lease agreements and new agreements that came into effect in the fourth quarter were as follows:

	Agreements	m ²	€/m ² /month (average)
Came into effect during the period	101	30,966	12.03
Expired during the period	125	29,151	14.66

The expired agreements and agreements that came into effect do not necessarily pertain to the same segments and properties. In the last quarter the proportion of logistics properties was higher in agreements that came into effect than in expired agreements, which explains the lower rental level in the new agreements that came into effect.

Sponda also calculates the growth in rental yield for its properties according to EPRA Best Practices Recommendations by using a like-for-like net rental growth formula based on a comparable property portfolio owned by the company for two years. Like-for-like net rental growth was -4.5 per cent for office and retail premises, 9.2 per cent for shopping centres, -0.6 per cent for logistics premises and -6.4 per cent for properties in Russia. All of Sponda's lease agreements in Finland are tied to the cost of living index.

The economic occupancy rates by type of property and geographical area were as follows:

Type of property, %	31.12.10	30.9.10	30.6.10	31.3.10	31.12.09
Office and retail	87.7	87.7	87.7	86.5	87.9
Shopping centres	98.1	98.2	96.7	96.5	96.4
Logistics	75.8	74.8	75.9	76.0	74.5
Russia	96.4	93.3	91.5	87.4	88.2
Total property portfolio	88.0	87.4	87.3	86.2	86.6

Geographical area, %	31.12.10	30.9.10	30.6.10	31.3.10	31.12.09
Helsinki business centre	89.8	89.4	88.6	86.5	86.2
Helsinki Metropolitan Area	84.3	84.3	84.2	84.0	84.8
Turku, Tampere, Oulu	96.8	96.0	96.7	95.5	95.7
Russia	96.4	93.3	91.5	87.4	88.2
Total property portfolio	88.0	87.4	87.3	86.2	86.6

Total cash flow from lease agreements on 31 December 2010 was EUR 1,139 (1,030) million. Sponda had 2,003 clients and altogether 3,111 lease agreements. The company's largest tenants were the public sector (11.2% of rental income), Kesko Group (5.9% of rental income), Sampo Bank Plc (3.9% of rental

income) and HOK-Elanto (3.9% of rental income). Sponda's 10 largest tenants generate approximately 32 per cent of the company's total rental income. Sponda's tenants by sector were as follows:

Sector	% of rental income
Professional, scientific and technical activities	8.4
Energy	0.6
Public sector	10.9
Wholesale/retail	26.9
Education	1.2
Logistics/transport	7.0
Hotel and catering business	3.8
Media/publishing	1.7
Other services	7.9
Banking/investment	10.2
Construction	1.8
Industry/manufacturing	6.4
Healthcare	3.9
Telecommunications	6.0
Other	3.3

The average length of all lease agreements was 4.7 (4.4) years. The average length of lease agreements was 5.2 years for office and retail premises, 4.7 years for shopping centres and 4.5 years for logistics properties. The lease agreements expire as follows:

Expiry within	% of rental income 31.12.2010	% of rental income 31.12.2009
1 year	14.7	14.0
2 years	14.9	10.0
3 years	9.1	12.6
4 years	6.8	7.9
5 years	6.9	9.7
6 years	4.0	5.2
More than 6 years	29.8	26.5
Valid indefinitely	13.8	14.1

Property portfolio

On 31 December 2010 Sponda had a total of 192 properties, with an aggregate leasable area of approximately 1.5 million square metres. Some 52 per cent of this was office and retail premises, 10 per cent shopping centres and 35 per cent logistics premises. Some 3 per cent of the leasable area of the properties is located in Russia.

The fair values of Sponda's investment properties are verified on the basis of the company's own cash flow based rental value assessment. The assessment method complies with the International Valuation Standards (IVS). The material used in the assessment of the property portfolio is reviewed at least twice a year by an external evaluator to ensure that the parameters and values used are based on market observations.

At the end of 2010 an assessment of Sponda's investment properties was conducted by Catella Property Group in Finland and by CB Richard Ellis in Russia. The change in fair value of investment properties in 2010 was EUR 40.5 (-166.8) million. Sponda's largest project, City-Center in Helsinki, was measured at fair value at the end of 2010 and did not have a material impact on the company's result.

The change in value in the last quarter in Russia, EUR 13.8 million, was almost solely due to changes in yield requirements of the Moscow properties. The change in fair value of the properties held by the real estate funds was EUR -1.7 (-8.3) million in 2010. The assessment of the fair values of the properties in the real estate funds at the end of 2010 were made by Jones Lang LaSalle (Sponda Fund I) and by Kiinteistötöitä Peltola (Sponda Fund II). The share of profits for real estate funds totalled EUR 5.6 million in 2010. The statements of the property assessments conducted in Finland and Russia are available on Sponda's website at www.sponda.com > Investors > Performance.

Valuation gains/losses on fair value assessment of property, M€	1-12/10	1-12/09
Changes in yield requirements (Finland)	22.9	-54.7
Changes in yield requirements (Russia)	11.5	-49.4
Development gains on property development projects	2.7	-1.2
Modernisation investments	-29.9	-21.3
Change in market rents and maintenance costs (Finland)	23.1	-8.4
Change in market rents and maintenance costs (Russia)	5.0	-26.9**
Change in currency exchange rates	5.2	-5.0 ^c
Investment properties, total	40.5	-166.8
Real estate funds	-1.7	-8.3
Realised share of fund profits	5.6	5.8
Group total	44.4	-169.3

^a) Change in value due to exchange rate fluctuations 6-12/2009

^b) Includes changes in value due to exchange rate fluctuations 1-6/2009

The changes in Sponda's investment portfolio assets in 2010 were as follows:

Sponda's investment properties Jan–31 Dec 2010, M€	Total	Office and Retail Properties	Shopping Centres	Logistics Properties	Property Development	Russia
Operating income	222.2	122.0	39.7	36.6	0.3	23.6
Maintenance costs	-61.1	-33.7	-8.3	-11.8	-1.4	-5.9
Net operating income	161.1	88.3	31.4	24.8	-1.1	17.7
Investment properties on 1 Jan. 2010, incl. cumulative capitalized interest	2,767.5	1,425.8	543.6	396.1	220.6	181.4
Capitalized interest 2010	4.5	0.0	0.0	0.2	3.5	0.8
Acquisitions	0.8	0.0	0.8	0.0	0.0	0.0
Investments	76.4	25.1	0.7	19.7	30.5	0.4
Transfers between segments	18.4	16.5	10.9	8.0	-17.1	0.0
Sales	-37.5	-23.2	0.0	-4.7	-9.6	0.0
Change in fair value	40.5	14.9	1.1	3.1	-0.2	21.7
Investment properties on 31 Dec. 2010	2,870.6	1,459.1	557.1	422.5	227.7	204.2
Change in fair value %	1.5	1.0	0.2	0.8	-0.1	12.0
Annual net operating income/inv. properties at 31 December 2010^{*)}	6.3%	6.1%	6.1%	5.9%		9.6%
Weighted average yield requirement % for portfolio	7.0	6.6	5.9	8.1		10.7
Weighted average yield requirement % for Finland	6.7					

*) Excluding property development

Investments and divestments

Sponda sold properties worth EUR 56.8 million, recording a sales profit of EUR 16.4 million in 2010. The balance sheet value of the sold properties was EUR 40.4 million.

Properties classified at the time of the acquisition as trading assets that had been leased and that had not been sold in time typical for trading assets, have been reclassified as investment properties. The total acquisition cost of the reclassified properties was EUR 9.6 million and their fair value at the time of the reclassification was EUR 18.4 million. The difference of EUR 8.8 million has been recorded as profit on the sale of trading assets in compliance with IFRS 40.

Investments in property maintenance totalled EUR 29.9 million. The increase in investments in property maintenance was due to, among other factors, the ongoing renovation of Unioninkatu 20–22 in Helsinki. The company invested EUR 46.5 million in property development. Property development investments were primarily directed to the modernisation of the City-Center property in Helsinki's central business district and the production facility being constructed in the Hakkila district of Vantaa.

Office and Retail Properties

M€	1–12/10	1–12/09
Total revenue	122.6	129.0
Net operating income	88.6	96.3
Operating profit	107.1	46.5
Economic occupancy rate, %	87.7	87.9
Fair value of properties, M€	1,459.1	1,425.8
Change in fair value after 1 Jan., M€	14.9	-46.2
Leasable area, m ²	737,000	770,000

Sponda sold office and retail properties for a total of EUR 23.2 million during 2010. No properties were bought. Investments in property maintenance for the segment totalled EUR 25.0 million.

Shopping Centres

M€	1-12/10	1-12/09
Total revenue	39.7	39.3
Net operating income	31.4	31.4
Operating profit	31.3	18.7
Economic occupancy rate, %	98.1	96.4
Fair value of properties, M€	557.1	543.6
Change in fair value after 1 Jan., M€	1.1	-11.3
Leasable area, m ²	141,000	140,000

The company purchased properties for a total of EUR 0.8 million and invested EUR 0.7 million in property maintenance during the year.

Logistics Properties

M€	1-12/10	1-12/09
Total revenue	36.6	38.6
Net operating income	24.8	27.4
Operating profit	30.0	-4.5
Economic occupancy rate, %	75.8	74.5
Fair value of properties, M€	422.5	396.1
Change in fair value after 1 Jan., M€	3.1	-30.9
Leasable area, m ²	514,000	530,000

Sponda sold logistics properties for a total of EUR 4.7 million. No new logistics properties were bought. The company invested EUR 3.7 million in property maintenance.

Property Development

The balance sheet value of Sponda's property development portfolio stood at EUR 227.7 million at year's end 2010. Land value represented EUR 81.4 million of this and the remaining EUR 146.3 million was tied to existing property development projects. A total of EUR 46.5 was invested in property development and projects at the end of 2010, most of this in the City-Center project and in the construction of the Hakkila production facility in Vantaa.

Sponda aims to obtain development gains of 15 per cent on the investment costs for property development projects. Sponda's property development operations comprise new construction projects as well as refurbishment of existing properties. Sponda's largest project, the City-Center complex in Helsinki, was measured at fair value at the end of 2010 and did not have a material impact on the company's result.

M€	City-Center	Hakkila production facility
Total investment, M€	125.0 ^{*)}	40.0
Invested by 31 December 2010, M€	84.0 ^{*)}	20.5
Capitalized interest expenses by 31 December 2010, M€	10.1	0.2
Time of completion	mainly end of 2012	early 2011

*) Figure does not include capitalized interest expenses

The construction of an office building in the inner court of the City-Center complex is proceeding according to plan. The office building and the new retail premises developed in the second phase of the shopping centre are scheduled for completion in summer 2011. The City-Center refurbishment project is expected to be completed for the most part in 2012 with a total capital expenditure of approximately EUR 125 million.

Sponda is also developing a production facility in the Hakkila district of Vantaa with a total area of approximately 22,000 m², it has been fully leased to Metso Automation. Sponda will also lease approximately 12,000 m² of office and storage facilities from the adjacent Honkatalo building to Metso. Renovations are being conducted on the premises. The total investment is estimated to amount to some EUR 40 million. The site will be completed in the first half of 2011.

Sponda will expand the Zeppelin shopping complex in Oulu in the coming year. The project will add some 4,000 m² of new retail space for the Prisma hypermarket and 4,700 m² of space for specialty retail. Pre-letting of the new premises is over 50 per cent. The total investment in the expansion is approximately EUR 18 million and the shopping complex will be completed near the end of 2011.

Sponda is purchasing an office and retail property in Tampere's central business district, at Hämeenkatu 16 from the City of Tampere for a price of approximately EUR 10 million. The company is planning to make an additional investment of EUR 6.5 million to modernise the property. The renovation is scheduled to begin within 2011.

Sponda will carry out development projects for the Ratina shopping complex and related facilities in Tampere. The current plans are for a shopping centre with a total floor area of 55,000 m² and a total investment of approximately EUR 200 million. The marketing of the property is still ongoing and no final decision on the investment has been made.

Russia

M€	1-12/10	1-12/09
Total revenue	23.6	21.8
Net operating income	17.7	16.4
Operating profit	36.3	-70.4
Economic occupancy rate, %	96.4	88.2
Fair value of properties, M€	204.2	181.4
Change in fair value after 1 Jan., M€	21.7	-81.9
Leasable area, m ²	46,500	46,500

The change in value of property in the last quarter in Russia, EUR 13.8 million, was almost solely due to changes in the yield requirements of the Moscow properties.

The typical length of a lease in Russia is 11 months. Sponda's lease agreements in Russia conform to this practice, with the exception of the Western Realty (Ducat II) property in Moscow and the OOO Adastra property in St Petersburg, where the leases are for longer periods than average. The average length of Sponda's lease agreements in Russia on 31 December 2010 was 2.9 years, and the leases expire as follows:

Expiry within	% of rental income 31.12.2010	% of rental income 31.12.2009
1 year	36.0	40.3
2 years	17.5	2.8
3 years	2.5	17.2
4 years	14.7	2.5
5 years	7.6	14.9
6 years	7.3	2.3
More than 6 years	14.4	20.0

Sponda receives approximately half of its rental income in Russia in US dollars and approximately half in roubles. Most of the rent payments made in roubles are tied to an agreed US dollar or euro exchange rate. The rouble risk is reduced because a major part of the company's own expenses in Russia are denominated in roubles. Sponda's policy is to hedge 6 months' foreign currency denominated cash flow in Russia.

Real Estate Funds

Sponda is a minority holder in three real estate funds: First Top LuxCo, Sponda Fund I Ky and Sponda Fund II Ky. Sponda is responsible for managing the funds and their properties, and receives management fees. The properties in Sponda Fund I and Sponda Fund II were measured at fair value at the end of 2010. The assessments were made by Jones Lang LaSalle (Sponda Fund I) and Kiinteistötaito Peltola (Sponda Fund II). The change in fair value of the properties was EUR -1.7 (2009: -8.3) million.

From the second quarter of 2010 onwards, the company has recognized the share of profits for real estate funds on the

income statement under change in fair value instead of total revenue. The share of profits in 2010 was EUR 5.6 (5.8) million. The comparison figures have been adjusted accordingly. The total revenue, net operating income and operating profit of the Real Estate Funds segment were:

M€	1-12/10	1-12/09
Total revenue	7.2	6.9
Net operating income	5.7	5.0
Operating profit	4.2	-3.6

First Top LuxCo invests in office and retail properties outside Finland's largest cities and Sponda holds 20 per cent of its shares. At the end of 2010 the fund's property investments and a fair value of EUR 94.2 million.

Sponda Fund I Ky invests in logistics sites outside the Helsinki Metropolitan Area. Sponda's holding in the fund is 46 per cent. At the end of 2010 the properties in the fund had a fair value of EUR 185.3 million.

Sponda Fund II Ky mainly invests in logistics properties in medium sized cities in Finland and Sponda's holding in it is 44 per cent. The fund has a target size for its real estate portfolio of about EUR 200 million and the fair value of investments at the end of 2010 stood at EUR 125.2 million.

In addition to the above funds, Sponda is also responsible for managing the property portfolio, with a value of about EUR 230 million, sold in March 2007 to Whitehall Street Real Estate Limited and Niam Nordic Investment Fund III.

Parent company

The net revenue of parent company Sponda Plc was EUR 119.9 (125.0) million and operating profit EUR 59.6 (84.5) million in 2010. Financial income and expenses came to EUR -68.4 (-78.2) million and the profit for the period was EUR 4.0 (7.8) million.

Group structure

Sponda Group comprises the parent company, the subsidiary Sponda Kiinteistö Oy (formerly Kapiteeli Oy) and the Group's mutually owned property companies, which are either fully or majority owned by Sponda Plc or Sponda Kiinteistö Oy. Sponda Group also includes Sponda Russia Ltd and Sponda Asset Management Oy, as well as their subsidiaries.

Risk management

At Sponda, the objective of risk management is to identify the key uncertainties relating to achieving targets, to measure and assess previously identified uncertainties, and to determine how to respond to these uncertainties. Sponda's key risks are classified as strategic risks, operational risks, damage/asset risks and financing risks.

Risks related to Sponda's operations

STRATEGIC RISKS

Risks related to the operating environment

The increased business challenges faced by the client base continued to reflect on property occupancy rates and rental levels in the first half of 2010. The leasing of office, retail and logistics properties is a late cycle business, in which changes in the client's business operations have a delayed effect on the need for business premises. On the other hand, the difficult rental situation was somewhat compensated by low interest rates, which reduce the financing expenses of the real estate sector.

The real estate market has been reactivated, but the credit and liquidity problems and disruptions which have troubled the financial systems may still affect the financing of real estate deals in the markets.

The construction of new business premises has increased in the market and may increase the risk in vacancy rates. In particular, the construction of new office premises has picked up and there is now an oversupply of office space. This is likely to severely affect the occupancy rates of office premises. The occupancy rate of Sponda's office premises has been high, but increasing supply may reflect negatively on Sponda's rental operations as well.

As export and import flows revive, the demand for logistical facilities is also picking up. New premises are being constructed particularly in the Helsinki Metropolitan Area.

Changes in the fair value of properties

The value of real estate typically follows cyclical fluctuations. The value is affected by many factors including interest rates, inflation, economic growth, business environment, availability of credit, property taxation, demographic factors and construction activity. Changes in supply and demand can also significantly affect the property values regardless of the general economic trends of regional real estate markets.

The decline in real estate values levelled out in 2010. The fair value of real estate especially in prime areas is expected to rise moderately in 2011. As a consequence, the value of Sponda's properties and operating profit may vary, and local market conditions may affect them significantly in addition to economic factors.

Decline of tenants' solvency

Many of Sponda's properties are partially or wholly leased to large corporate clients. At the end of 2010, Sponda had a total of 3,111 lease contracts and 2,003 customers. The 10 biggest tenants made up some 32 per cent of the company's rental earnings, and the biggest client sectors were retail, banking and the public sector. The loss or insolvency of one or several tenants may lead to a substantial loss in revenue. A sustained sub-par

occupancy rate of a property may also have a negative impact on the property value and Sponda's financial standing and operating profits.

Special features of the Russian property market

Sponda operates in Moscow and St Petersburg in Russia. At the end of 2010 a total of 7 per cent of the company's property portfolio was located in Russia. Differences in Russian legislation and official practices in comparison with Finland may cause additional risks to Sponda. The Russian business operations also increase the exchange rate risk. Sponda receives approximately half of its Russian rental revenue in US dollars and approximately half in roubles. A significant portion of the rouble-denominated leases is tied to an agreed US dollar or euro rate, and Sponda hedges 6 months' foreign currency denominated cash flow in Russia.

Risks relating to property development

Sponda's property development operations focus on development projects of unbuilt land areas and buildings requiring modernisation as well as on greenfield development projects. These projects require extensive planning processes and even before a project start is confirmed, Sponda incurs expenses in the planning phase. Projects and project investments may carry on for years, and Sponda will not receive full rental revenue for a property until the project is completed. The launch of a property development project requires a minimum advance occupancy rate of 50 per cent, but there is the possibility that the company fails to achieve an economically viable occupancy rate once the project is completed. This may also affect the property's fair value.

In 2010 Sponda had unbuilt land areas worth EUR 81.4 million and it had invested some EUR 132.1 million in property development projects, most of this in the City-Center project in central Helsinki, in the Hakkila industrial estate in Vantaa and in the land area and planning of the Ratina shopping complex in Tampere.

OPERATIVE RISKS

Key features of internal controls relating to financial reporting

The risk management of the financial reporting process at Sponda has been integrated into the Group's overall risk management and internal control. Sponda has laid out the structure of its internal controls using the international COSO model. The model has been used when outlining the control environment and risk assessment method and determining the applicable control measures. The internal control solutions of financial reporting at Sponda are also influenced by its operation in the real estate investment sector in Finland and Russia, the management of the Group as a single entity and the incorporated holding of proper-

ties. Sponda's business operations are divided into four business units and financial reporting is centrally conducted.

Internal control within Sponda constitute a process which involves the Board of Directors, executive directors, other staff members and internal audit. The purpose of internal control is to provide reasonable assurance, amongst other things, of the effectiveness and appropriateness of operations, reliability of financial information and reporting as well as of compliance with laws and regulations.

Internal control relating to financial reporting is addressed in the Corporate Governance Statement which is available online at www.sponda.com> Investors> Governance.

DAMAGE AND ASSET RISKS

The best efforts are taken to ensure the safety of Sponda's employees using occupational health system, travel safety scheme and insurance policies as well as the company's crisis readiness instructions. Personnel are covered by the required insurance policies.

Sponda's properties are insured for their full value. Sponda also has all the other required insurance coverage in place. The company has specific guidelines and processes for property sales, purchases and leasing as well as safety issues.

FINANCING RISKS

A swift and substantial change in market rates and margins may negatively affect the company's profits and slow down the growth in real estate operations. Financing risks and their management as well as the interest rate risk exposure analysis are presented on pages 130–133 of the financial statements.

Currency risk

The increased Russian business increases Sponda's currency risk. Sponda receives approximately half of its rental income in Russia in US dollars and approximately half in roubles. Much of the rent payments made in roubles is tied to an agreed exchange rate for the dollar or the euro. The company's rouble risk is reduced because a major part of the unit's expenses are denominated in roubles. A fall in the value of the rouble may negatively affect the value of Sponda's properties in Russia.

Environmental responsibility

The real estate sector plays a key role in combating climate change and promoting the wellbeing of the environment. Environmental expertise is one of Sponda's strategic priorities.

The energy efficiency scheme launched in 2009 aims at improving the energy efficiency of properties in cooperation with Sponda's clients. The scheme seeks to identify potential energy savings in cooperation with the users of the premises.

At the beginning of the energy efficiency scheme, an energy review is conducted at the premises to determine the energy

consumption of each property and to examine the different technical systems relating to energy consumption. The energy efficiency scheme was launched at ten properties of different age and type. In 2010 the scheme expanded and by the end of the year, a total of 84 Sponda properties were at some stage of the scheme. The implementation of the scheme will continue in 2011, with each site proceeding at its own pace with the initial charting, implementation of measures or monitoring of consumption in line with a site-specific plan of action. Sponda's energy efficiency scheme reached Russia in 2010 and started with energy consumption assessments. The findings will be analysed in 2011 and energy efficiency targets and required measures will be determined for each property.

At the end of 2010 a certification process was underway in six of Sponda's properties. Sponda will apply for environmental certification of all its new construction properties as of 2011. Environmental certification is also being sought for one existing property in Russia.

Sponda's own head office in Helsinki has been granted Green Office label by the WWF and the company signed an agreement on a broader partnership with WWF in late 2010. As one outcome of the partnership, Sponda's tenants will receive energy savings tips and the opportunity to benefit from Sponda's and WWF's extensive expertise and experience in the field of environmental responsibility.

As a result of the Green Office concept, the head office has focused on energy savings and waste recycling as part of daily operations. Besides considering the environmental aspects of office work, Sponda has also invested in ecological commuting. Company bicycles are offered to all employees and their popularity is constantly increasing. Company car drivers have received training in eco-driving, and other personnel members have been able to participate in this training as well.

Sponda has set company level objectives for 2011 related to, among other things, reducing energy consumption in properties owned by Sponda, introducing the low energy concept in new buildings developed by Sponda, reducing the environmental load of operations and creating a healthy and satisfying working environment for its clients. Environmental responsibility is also extended to properties owned by Sponda in Russia, with the aim of reducing electricity and water consumption particularly in Moscow.

Corporate Governance

Sponda Plc is a public limited company registered in Finland and listed on the NASDAQ OMX Helsinki Ltd. In its decision-making and administration, Sponda complies with the Finnish Companies Act and other legal provisions governing public limited companies, and the company's Articles of Association. Sponda also complies with the Insider Guidelines of NASDAQ OMX Helsinki Ltd and the Corporate Governance recommendations

issued for listed companies in Finland. As required by the Finnish Companies' Act and Sponda's Articles of Association, control of the company and its administration is divided between the shareholders represented at general meetings, the Board of Directors and the President. The President is assisted in his duties by an Executive Board.

Sponda's Board of Directors has six members: Klaus Cawén, Tuula Entelä, Timo Korvenpää, Lauri Ratia, Arja Talma and Erkki Virtanen. Lauri Ratia is the chairman of the Board and Timo Korvenpää its deputy chairman.

The Board assesses that its members Klaus Cawén, Tuula Entelä, Timo Korvenpää, Lauri Ratia and Arja Talma are independent of the company and its major shareholders and Erkki Virtanen is independent of the company.

Sponda's Board of Directors has two permanent committees: the Audit Committee and the Structure and Remuneration Committee. The Audit Committee members are Arja Talma (chairman), Timo Korvenpää (deputy chairman) and Erkki Virtanen (member). The Structure and Remuneration Committee members are Lauri Ratia (chairman), Klaus Cawén (deputy chairman) and Tuula Entelä (member).

A Corporate Governance statement is available on the company website at www.sponda.com> Investors> Governance.

Annual General Meeting and dividend

The Board of Directors of Sponda Plc is convening the Annual General Meeting on 16 March 2011 and proposes to the Annual General Meeting that a dividend of EUR 0.15 per share be paid.

Auditors

Sponda Plc's auditors are APA Rajja-Leena Hankonen and authorized public accountants KPMG Oy Ab under the supervision of principal auditor APA Kai Salli. APA Riitta Pyykkö is deputy auditor.

Nomination Committee of the shareholders

Sponda Plc's Nomination Committee of the shareholders decided to propose to the Annual General Meeting on 16 March 2011 that the number of members of the Board be confirmed as six and that the current members Klaus Cawén, Tuula Entelä, Lauri Ratia, Arja Talma and Erkki Virtanen be re-elected and that Raimo Valo be elected as a new member.

The Nomination Committee proposes to the Annual General Meeting that for the term of office ending at the Annual General Meeting of 2012 the members elected to the Board of Directors be paid an annual compensation as follows: EUR 60,000 to the chairman, EUR 36,000 to the deputy chairman and EUR 31,200 to the ordinary members each. In addition, the Nomination Committee proposes that each Board member

be paid an attendance fee of EUR 600 per meeting, including the meetings of the Board committees. The Nomination Committee proposes that 40 per cent of the annual compensation paid to the Board of Directors be paid in the form of Sponda Plc shares purchased on the open market. The shares will be acquired within two weeks of when the interim report for the first quarter of 2011 has been published.

These proposals were included in the notice to the Annual General Meeting by the Board of Directors.

The Nomination Committee comprised representatives from the three largest shareholders on 1 November 2010:

- Solidium Oy, Kari Järvinen
- Ilmarinen Mutual Pension Insurance Company, Timo Ritakallio and
- Varma Mutual Pension Insurance Company, Risto Murto.

Management and personnel

Sponda Plc's President and CEO is Kari Inkinen. The Executive Board comprises the President and CEO, the Chief Financial Officer, the Senior Vice President, Corporate Communications and IR, and the heads of the business units, in total seven persons.

The key figures for Sponda Group's personnel are as follows:

	2010	2009	2008
Average number of employees during year	123	135	137
Number of employees at end of year	119	134	141
Salaries and other remuneration, M€	11.1	12.1	12.4

Sponda has personnel in Finland and Russia.

Sponda uses an incentive scheme that covers all personnel and is based on both the company's common goals and on personal targets set for each employee. Key factors affecting the individual's bonus are profitability and business development.

Sponda also operates a long-term share-based incentive scheme, which contains two one-year earning periods, calendar years 2010 and 2011, and two three-year earning periods, calendar years 2010–2012 and 2011–2013. The realisation criteria of the incentive scheme are tied to the cash flow per share and return on equity.

At present the incentive scheme covers the members of the Executive Board, a total of seven individuals. The incentive scheme is described more detail in the stock exchange release of 17 March 2010.

Sponda's aim is to ensure equal rights between its male and female staff, different business units, employees of different ages with different tasks, and between full-time and part-time staff. Sponda monitors salaries and wages in different professional groups on an annual basis. In 2010, male and female staff received the same rate of pay for doing the same job.

The Sponda share

Sponda's weighted average share price in 2010 was EUR 3.07. The highest quotation on NASDAQ OMX Helsinki Ltd was EUR 3.88 and the lowest EUR 2.42. Trading amounted to 136.8 million shares at a price of EUR 420.4 million. The closing price of the share on 31 December 2010 was EUR 3.88 and the market capitalisation of Sponda's share capital at the end of the year stood at EUR 1,077.0 million.

The Annual General Meeting on 17 March 2010 authorized the Board of Directors to purchase the company's own share. The authorization is valid until the next Annual General Meeting. However this authorization was not exercised during the review period.

Sponda issued the following flagging announcements in 2010:

- 2 March 2010: Cohen & Steers, Inc announced that its holding of shares represented 5.007 per cent of the total number of shares and votes in Sponda Plc.
- 16 November 2010: Solidium Oy announced that its holding of shares represented 15.19 per cent of the total number of shares and votes in Sponda Plc.
- 16 November 2010: Varma Mutual Pension Insurance Company announced that its holding of shares represented 8.99 per cent of the total number of shares and votes in Sponda Plc.
- 16 November 2010: Ilmarinen Mutual Pension Insurance Company announced that its holding of shares represented 9.75 per cent of the total number of shares and votes in Sponda Plc.

On 31 December 2010 the company had altogether 9,644 shareholders and its ownership structure was as follows:

	Number of shares	Holding, %
Public entities	55,352,642	19.9
Nominee registered	139,109,736	50.1
Financial and insurance institutions, total	4,503,776	1.6
Households	25,097,367	9.0
Private corporations, total	47,761,649	17.2
Non-profit organisations, total	4,103,776	1.5
Foreign owners, total	1,646,516	0.6
Total number of shares	277,575,462	100.0

Events after the close of the financial year

The Nomination Committee of Sponda Plc's shareholders decided on the content of its proposal regarding the Board composition and remuneration for the Annual General Meeting to be held on 16 March 2011. A detailed description of the proposal is available under the heading "Nomination Committee of the shareholders".

Prospects

Sponda's long-term strategic goals continue to be growth and profitability. In 2010 the company's equity ratio was strengthened by property sales. The sales were also used to finance ongoing property development projects.

Sponda's properties still have substantial development potential thanks to the large development resources and broad supply of undeveloped land especially in the Helsinki Metropolitan Area but also elsewhere in Finland. The City-Center project in the central business district of Helsinki is progressing with the construction of the new office building and retail premises. The production facilities for Metso Automation Oy being completed in Hakkila, Vantaa, are due to be gradually inaugurated in early 2011. Sponda will expand the Zeppelin shopping complex in Oulu in the coming year. The project will add some 4,000 m² of new retail space for the Prisma hypermarket and 4,700 m² of space for specialty retail. Pre-letting of the new premises is over 50 per cent. The total investment in the expansion is approximately EUR 18 million and the shopping complex will be completed near the end of 2011.

Sponda is purchasing an office and retail property in Tampere's central business district, at Hämeenkatu 16, from the City of Tampere for a price of approximately EUR 10 million. The company is planning to make an additional investment of EUR 6.5 million to modernise the property. The renovation is scheduled to begin within 2011.

Sponda Fund II continues to expand and is looking for logistics property investments in medium-sized Finnish cities. The fund's target value is EUR 200 million and the fair value of its portfolio at the end of 2010 amounted to EUR 125.2 million.

Sponda expects the vacancy rates of investment properties to continue falling in 2011. The expectation is based on the predicted growth of the Finnish economy in 2011 and on improved demand for premises in prime areas.

The net operating income in 2011 is expected to be higher than in 2010, following the expected fall in vacancy rates and the property development projects to be completed this year.

Shares and Shareholders

Sponda Plc's share capital on 31 December 2010 was EUR 111,030,185 and the number of shares was 277,575,462. The Sponda share is quoted on NASDAQ OMX Helsinki Ltd under the trading code is SDAIV. The shares are managed under the book-entry securities system. Sponda has one share series with equal voting and dividend rights. Each share carries one vote at general meetings. The company did not hold any Sponda shares.

Dividend policy

Sponda Plc distributes a dividend corresponding to about 50 per cent of the cash flow from operations per share for the period while taking into consideration the company's financial situation and business development needs.

Shareholders

At the end of 2010, Sponda had a total of 9,644 shareholders. Nominee-registered shareholders accounted for 50.1 per cent of the shares and votes. Foreign and nominee-registered shareholders together held 50.7 per cent of the shares and votes.

Sponda issued the following flagging notices in 2010:

- 2 March 2010: Cohen & Steers, Inc announced that its holding of shares represented 5.007 per cent of the total number of shares and votes in Sponda Plc.
- 16 November 2010: Solidium Oy announced that its holding of shares represented 15.19 per cent of the total number of shares and votes in Sponda Plc.
- 16 November 2010: Varma Mutual Pension Insurance Company announced that its holding of shares represented 8.99 per cent of the total number of shares and votes in Sponda Plc.

- 16 November 2010: Ilmarinen Mutual Pension Insurance Company announced that its holding of shares represented 9.75 per cent of the total number of shares and votes in Sponda Plc.

Trading and performance

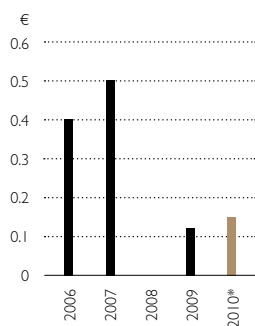
The weighted average price of the Sponda share in 2010 was EUR 3.07. The highest quotation on NASDAQ OMX Helsinki Ltd was EUR 3.88 and the lowest EUR 2.42. Turnover during the year totalled 136.8 million shares or EUR 420.4 million. The closing price of the share on 31 December 2010 was EUR 3.88 and the market capitalization of the company's share capital was EUR 1,077.00 million.

Current authorizations

On 17 March 2010 the Annual General Meeting authorized the Board of Directors to purchase the company's own shares. The authorization is valid until the next Annual General Meeting. The authorization was not exercised during the review period.

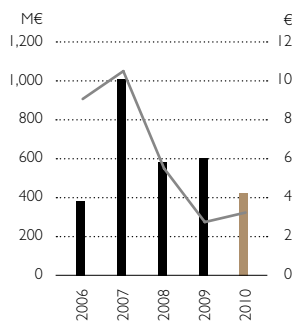
Sponda's ownership structure on 31 December 2010, registered shareholders	Number of shares	Holding, %
Public entities	55,352,642	19.9
Nominee-registered	139,109,736	50.1
Financial and insurance institutions, total	4,503,776	1.6
Households	25,097,367	9.0
Private corporations, total	47,761,649	17.2
Non-profit organizations, total	4,103,776	1.5
Foreign owners, total	1,646,516	0.6
Total issued	277,575,462	100.0

Dividend/share



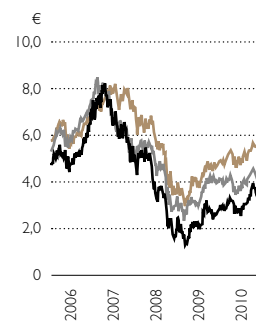
* Board's proposal

Share price and turnover



■ Turnover, M€
■ Share price, €
(weighted average price)

Sponda share price compared to indices



■ Sponda
■ OMX Helsinki CAP index
■ EPRA Europe index

Source: Sponda's websites and Investis

Distribution of ownership 31 December 2010	Number of shareholders	% of shareholders	Number of securities	% of securities	Number of votes	% of votes
1–100	493	5.112	29,254	0.011	29,254	0.011
101–500	2,390	24.782	762,441	0.275	762,441	0.275
501–1,000	1,786	18.519	1,384,666	0.499	1,384,666	0.499
1,001–5,000	3,810	39.506	9,143,321	3.294	9,143,321	3.294
5,001–10,000	604	6.263	4,390,454	1.582	4,390,454	1.582
10,001–50,000	448	4.645	9,127,733	3.288	9,127,733	3.288
50,001–100,000	56	0.581	3,864,357	1.392	3,864,357	1.392
100,001–500,000	42	0.436	9,198,361	3.314	9,198,361	3.314
500,001–	15	0.156	239,674,875	86.346	239,674,875	86.346
Total	9,644	100	277,575,462	100	277,575,462	100
of which nominee-registered	10		139,109,736	50.116	139,109,736	50.116
Non-transferred, total	0		0	0	0	0
In general account			0	0	0	0
In special accounts, total			0	0	0	0
Total issued			277,575,462	100	277,575,462	100

20 principal shareholders on 31 December 2010

	Number of shares	% of shares
1 Solidium Oy	42,163,745	15.19
2 Ilmarinen Mutual Pension Insurance Company	27,052,730	9.75
3 Varma Mutual Pension Insurance Company	24,956,617	8.99
4 The State Pension Fund	1,606,111	0.58
5 FIM Fenno Investment Fund	1,097,577	0.40
6 BNP Paribas Arbitrage	1,005,893	0.36
7 Yleisradion eläkesäätiö S.R.	850,000	0.31
8 Alfred Berg Small Cap Finland Investment Fund	675,000	0.24
9 Norvestia Oyj	597,779	0.22
10 FIM Forte Investment Fund	539,484	0.19
11 Alfred Berg Finland Investment Fund	530,835	0.19
12 Mutual Insurance Company Pension Fennia	500,000	0.18
13 Special Mutual Fund Fourton Fokus Finland	475,000	0.17
14 Investment Fund Säästöpankki Kotimaa	453,450	0.16
15 Investment Fund Gyllenberg Finlandia	445,909	0.16
16 Investment Fund Aktia Capital	425,000	0.15
17 Special Investment Fund OP-Focus	400,000	0.14
18 I.A.von Julins STB	350,000	0.13
19 MED. Understödsföreningen Liv o Häls	312,500	0.11
20 Odin Eiendom	291,000	0.10
Total	104,728,630	37.72
Others	172,846,832	62.28
Total	277,575,462	100.00
Nominee-registered	139,109,736	50.10
Total number of shareholders	9,644	

Key figures

Key financial figures	31 Dec. 2010	31 Dec. 2009	31 Dec. 2008 ¹⁾	31 Dec. 2008	31 Dec. 2007	31 Dec. 2006
Income statement key figures						
1. Total revenue, M€ ³⁾	232.1	237.2	219.6	219.6	207.7	117.2
2. Operating profit, M€	216.2	-13.3	117.3	126.2	256.7	103.9
3. % of total revenue ³⁾	93.2	-5.5	53.4	57.5	123.6	88.6
4. Financial expenses, M€	60.3	-67.2	-76.7	-89.1	-76.1	-34.7
5. Profit for the period, M€	120.4	-81.6	29.2	26.6	136.6	48.3
6. % of total revenue ³⁾	51.9	-34.4	13.3	12.1	65.8	41.2
7. Direct result, M€	74.0	67.4	38.9			
8. Indirect result, M€	46.6	-148.9	-9.6			
Balance sheet key figures						
9. Total shareholders' equity, M€	1,200.8	1,113.6	1,008.9	1,003.0	934.8	592.8
10. Total liabilities, M€	1,885.7	1,876.6	2,165.8	2,163.8	1,963.7	2,346.6
11. Interest-bearing liabilities, M€	1,572.6	1,597.8	1,828.3	1,828.3	1,662.7	2,005.6
12. Interest-bearing net liabilities, M€	1,545.6	1,568.7	1,812.3	1,812.3	1,635.3	1,982.0
Profitability and financing key figures						
13. Return on investment, %	7.9	-0.4	4.4	4.7	10.1	7.2 ²⁾
14. Return on shareholders' equity (ROE), %	10.4	-7.7	3.0	2.7	17.9	8.5 ²⁾
15. Equity ratio, %	39.0	37.3	31.9	31.8	32.3	20.2
16. Debt equity ratio, %	131.0	143.5	181.2	182.3	177.9	338.3
17. Gearing, %	128.7	140.9	179.6	180.7	174.9	334.3
Other key figures						
18. Gross expenditure on non-current assets, M€	83.1	61.3	502.6	502.6	254.0	1,244.6
19. % of total revenue ³⁾	35.8	25.2	228.8	228.8	122.3	1,061.6

1) 2008 figures adjusted following adopting of IAS 23

2) These key figures in 2006 have been calculated using the quarterly weighted average figures in the balance sheet.

3) Figures from 2006–2009 are adjusted by recording the share of profit for real estate funds under change in fair value instead of total revenue

Key figures per share	31 Dec. 2010	31 Dec. 2009	31 Dec. 2008 ²⁾	31 Dec. 2008	31 Dec. 2007	31 Dec. 2006
20. Earnings per share attributable to parent company equity holders, € (EPS)	0.40	-0.40	0.13	0.09	0.79	0.38
21. Shareholders' equity per share, €	3.86	3.54	4.93	4.90	5.24	4.65
22. Dividend, €	0.15 ¹⁾	0.12	0.00	0.00	0.50	0.40
23. Payout ratio, %	37.12 ¹⁾	-29.83	0.00	0.00	39.49	65.60
24. Effective dividend yield, %	3.87 ¹⁾	4.40	0.00	0.00	6.12	3.33
25. P/E ratio, %	9.60	-6.79	14.69	12.89	6.45	19.68
26. Lowest and highest share prices, €	2.42/3.88	1.87/3.93	1.45/5.46	1.45/5.46	4.62/8.29	4.64/8.11
27. Average share price, €	3.07	2.57	3.38	3.38	6.58	5.66
28. Closing share price, €	3.88	2.73	1.93	1.93	5.10	7.49
29. Market capitalization, M€	1,077.0	757.8	344.2	344.2	907.1	951.7
30. Share turnover, million shares	136.8	233.1	108.9	108.9	94.9	41.9
31. Share turnover, %	49.3	119.0	98.1	98.1	88.1	52.9
32. Weighted average of basic and diluted total number of shares, million shares	277.6	230.6	178.0	178.0	172.8	127.1
33. Weighted average of basic and diluted total number of shares at the end of the year, million shares	277.6	277.6	178.0	178.0	178.0	126.9
34. Direct result per share, €	0.27	0.29	0.22	-	-	-
35. Indirect result per share, €	0.17	-0.65	-0.05	-	-	-
36. Cash flow from operations per share, €	0.37	0.45	0.78	0.78	0.81	0.56

1) Proposal of the Board of Directors

2) 2008 figures adjusted following adopting of IAS 23

EPRA key figures	31 Dec. 2010	31 Dec. 2009	31 Dec. 2008 ¹⁾	31 Dec. 2008	31 Dec. 2007	31 Dec. 2006
37. EPRA Earnings, M€	74.0	67.4	38.9	-	-	-
38. EPRA Earnings per share, €	0.27	0.29	0.22	-	-	-
39. EPRA NAV, M€	1,274.5	1,159.9	1,074.6	-	-	-
40. EPRA NAV per share, €	4.59	4.18	6.04	6.01	6.26	5.95
41. EPRA NNNNAV, M€	1,296.1	1,198.6	1,126.4	-	-	-
42. EPRA NNNNAV per share, €	4.67	4.32	6.33	-	-	-
43. EPRA Net Initial Yield (NIY), %	6.37					
44. EPRA "topped-up" NIY, %	6.38					
45. EPRA Vacancy rate, %	12.0	13.4	11.5	11.5	8.8	11.2 ²⁾

1) 2008 figures adjusted following adopting of IAS 23

2) Figure from Sponda's property portfolio prior to the acquisition of Kapiteeli

EPRA Earnings

Sponda's result includes several non-operating items. These items are primarily the result of the nature of Sponda's business and the IFRS reporting obligations. In order to facilitate the monitoring of the operating result, Sponda presents the Group's operating result and operating result per share in accordance with EPRA recommendations. The operating result illustrates the result from the Group's core business operations. The operating result is calculated by adjusting the Group's result by, inter alia, changes in the fair values of properties and financial instruments, gains and losses on sales, impairment on goodwill and other income and expenses considered by the company to be non-operating items.

In addition to the operating result, Sponda presents the non-operating result and the non-operating result per share. The calculation includes the aforementioned income statement items considered by the company to be non-operating items.

EPRA Earnings, M€	31 Dec. 2010	31 Dec. 2009	31 Dec. 2008
Net operating income	168.7	175.8	162.1
Realised gains from real estate funds	5.6	5.8	4.7
Marketing and administration	-20.4	-22.0	-24.2
Other operating income and expenses	-1.0	-1.1	0.0
Financial income and expenses	-58.0	-68.7	-87.3
Taxes based on direct result	-1.8	-3.2	-1.3
Deferred taxes on operating result	-19.2	-19.1	-15.2
Operating share of non-controlling interest	0.0	0.0	0.0
Total	74.0	67.4	38.9
EPRA Earnings per share, €	0.27	0.29	0.22
Indirect result, M€	31 Dec. 2010	31 Dec. 2009	31 Dec. 2008
Profit/loss on sales of investment properties	5.8	0.3	12.1
Valuation gains/losses	38.8	-175.1	-44.9
Impairment on goodwill	0.0	0.0	-13.0
Profit/loss on sales of trading properties	19.4	4.0	21.5
Other operating income and expenses	-0.8	-1.0	-1.0
Financial income and expenses	-0.5	3.7	12.2
Taxes based on indirect result	-1.8	0.0	0.0
Deferred taxes on non-operating result	-14.5	19.0	3.4
Non-operating share of non-controlling interest	0.0	0.1	0.1
Total	46.6	-148.9	-9.6
EPS, basic and diluted, indirect result, €	0.17	-0.65	-0.05

EPRA NIY and "topped-up" NIY

The EPRA Net Initial Yield NIY and "topped-up" NIY represent the annual net yield on investment property on the date of closing the books.

The annual computational net yield is the annualised rental yield for the month of closing the books adjusted by the effect of known rent increases on the following year's yield deducted by the predicted 12-month maintenance costs of comparable properties.

The annual computational adjusted net yield is calculated by making an adjustment to the annual computational net yield in respect of the annualised effect of rent-free periods and graded rents for the coming year.

M€		31 Dec. 2010
Investment properties		2,870.6
Development properties		-534.5
Yield-producing investment properties		2,336.1
Estimated buyer's expenses		37.4
Adjusted value of investment properties	B	2,373.5
Annual computational net yield	A	151.2
Graded rents, rent-free periods etc.		0.2
Annual computational adjusted net yield	C	151.4
EPRA NIY	A/B	6.37%
EPRA "topped-up" NIY	C/B	6.38%

Calculation of key ratios

Income statement key figures

3	Operating profit/loss margin	=	100 x	$\frac{\text{Operating profit/loss}}{\text{Total revenue}}$
6	Profit/loss margin	=	100 x	$\frac{\text{Profit/loss}}{\text{Total revenue}}$
7	Direct result, M€	=		$\frac{\text{Net yield}}{\text{Average adjusted number of shares during the period}}$ + Realised gains from real estate funds - Marketing and administration expenses +/- Other operating income and expenses +/- Operating financial income and expenses +/- Taxes based on operating result +/- Deferred taxes based on operating result +/- Operating share of non-controlling shareholders
8	Indirect result, M€	=		+/- Gains/losses on sales of investment properties +/- Gains/losses on fair value assessment - Impairment on goodwill +/- Gains/losses on sale of trading properties +/- Other non-operating income and expenses +/- Non-operating financial income and expenses +/- Taxes based on non-operating result +/- Deferred taxes based on non-operating result +/- Non-operating share of non-controlling shareholders

Balance sheet key figures

12	Interest-bearing net liabilities, M€	=		Interest-bearing financial liabilities - Financial assets
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Profitability and financing key figures

13	Return on investment, %	=	100 x	$\frac{\text{Profit before taxes + interest and other financial expenses}}{\text{Balance sheet total - non-interest-bearing liabilities (average during the period)}}$
14	Return on shareholders' equity (ROE), %	=	100 x	$\frac{\text{Profit for the period attributable to equity holders of the parent company}}{\text{Equity attributable to equity holders of the parent company (average during the period)}}$
15	Equity ratio, %	=	100 x	$\frac{\text{Shareholders' equity}}{\text{Balance sheet total - advances received}}$
16	Debt equity ratio, %	=	100 x	$\frac{\text{Interest-bearing loans and borrowings}}{\text{Shareholders' equity}}$
17	Gearing, %	=	100 x	$\frac{\text{Interest-bearing liabilities - cash and cash equivalents}}{\text{Shareholders' equity}}$

Key figures per share

20	Earnings per share, €	=		$\frac{\text{Earnings per share attributable to parent company equity holders - interest on hybrid loan}}{\text{Weighted average number of shares outstanding during the period}}$
21	Shareholders' equity per share, €	=		$\frac{\text{Equity attributable to equityholders of the parent company at year end - other equity reserve}}{\text{Adjusted number of shares at year end}}$
23	Payout ratio, %	=	100 x	$\frac{\text{Dividend per share}}{\text{Earnings per share}}$
24	Effective dividend yield, %	=	100 x	$\frac{\text{Dividend per share}}{\text{Share price at year end}}$
25	P/E ratio, %	=		$\frac{\text{Share price at year end}}{\text{Earnings per share}}$
27	Average share price, €	=		$\frac{\text{Value of trading volume}}{\text{Volume traded}}$
29	Market capitalization, M€	=		Number of shares at year end x share price at year end
34	Direct result per share, €	=		$\frac{\text{Operating result}}{\text{Weighted average number of shares outstanding during the period}}$
35	Indirect result per share, €	=		$\frac{\text{Non-operating result}}{\text{Weighted average number of shares outstanding during the period}}$
36	Cash flow from operations per share, €	=		$\frac{\text{Operating profit}}{\text{Average adjusted number of shares during the period}}$ -/+ Valuation gains and losses + Impairment on goodwill + Administrative depreciation +/- Changes in provisions +/- Defined benefit pension expenses - Financial income and expenses affecting cash flow - Taxes affecting cash flow +/- Share of results of associated companies

Formulas used in the calculation of EPRA key figures

37	EPRA Earnings, M€	=	See formula 7, Operating result
38	EPRA Earnings per share, €	=	See formula 34, Operating result per share
39	EPRA NAV, M€	=	Equity attributable to parent company equity holders - Other equity reserve + Deferred tax liabilities resulting from the assessment of fair value of properties - Goodwill created from the deferred tax liabilities on properties
40	EPRA NAV per share, €	=	$\frac{\text{EPRA NAV}}{\text{Undiluted total number of shares on the date of closing the books}}$
41	EPRA NNNNAV, M€	=	EPRA NAV +/- Difference between the fair value and balance sheet value of liabilities +/- Difference between the fair value and balance sheet value of deferred taxes
42	EPRA NNNNAV per share, €	=	$\frac{\text{EPRA NNNNAV}}{\text{Undiluted total number of shares on the date of closing the books}}$
43	EPRA Net Initial Yield (NIY), %	=	$\frac{\text{Annual computational net yield}}{\text{Investment properties}}$ - Development properties + Estimated buyer's expenses
44	EPRA "topped-up" NIY, %	=	$\frac{\text{Adjusted annual computational net yield}}{\text{Investment properties}}$ - Development properties + Estimated buyer's expenses

EPRA BPR additional information

Like-for-like net rental growth	CURRENT PERIOD, M€ Q4 YTD 2010						PREVIOUS PERIOD, M€ Q4 YTD 2009					
	Owned 2 yrs	Purchases	Sales	Development and other	Currency rate effect ¹⁾	Total	Owned 2 yrs	Purchases	Sales	Development and other	Currency rate effect ¹⁾	Total
Office and retail premises	85.2	2.3	0.9	0.2	0.0	88.6	89.2	2.1	1.3	3.8	0.0	96.3
Shopping centres	4.7	0.6	0.0	26.1	0.0	31.4	4.3	0.6	0.0	26.5	0.0	31.4
Logistics	21.6	0.0	1.2	2.0	0.0	24.8	21.8	-0.1	2.6	3.1	0.0	27.4
Russia	16.2	0.0	0.0	0.0	1.7	17.7	17.3	0.0	0.0	-0.6	-0.4	16.4
MATCHING												
Total above						162.5						171.6
Property development segment						-0.8						-0.6
Real estate funds segment						5.7						5.0
Other difference						-0.1						-0.5
Consolidated income statement						167.4						175.5

¹⁾ Fixed rate, closing rate of the comparison period

Net yield change and corresponding investment assets	M€	%	Comparable investment properties. M€
Office and retail premises	-4.0	-4.5%	1,333.7
Shopping centres	0.4	9.2%	88.7
Logistics	-0.1	-0.6%	349.2
Russia	-1.1	-6.4%	165.7

Calculations based on per-property level

Purchases Properties whose shares have been acquired during the reporting period or comparison period.

Sales Properties whose shares have been sold during the reporting period or comparison period.

Development and other Properties where development or modernisation investments have been made to the extent that net yield is not fully comparable with the previous year.

Also includes transfers between segments and other events with possible impacts on comparability.

Exchange rate change Roubles translated to euros using the exchange rate on the last day of the period.

VALUATION DATA	Investment properties	Valuation change	EPRA Net Initial Yield
Office and retail premises	1,459.1	14.9	6.04%
Shopping centres	557.1	1.1	6.73%
Logistics	422.5	3.1	6.27%
Property development	227.7	-0.2	N/A
Russia	204.2	21.6	8.39%
Total	2,870.6	40.5	6.37%

MATCHING

Total above	2,870.6
Other difference	0.0
Group investment properties total	2,870.6

LEASE INFORMATION	Total revenue M€	Net operating income M€	Leasable area m ²	Paid rent M€/year	Market rent M€/month	Economic vacancy rate %	Rental level €/m ²
Office and retail premises	122.6	88.6	737,000	122.4	10.0	12.27	16.1
Shopping centres	39.7	31.4	141,000	40.8	3.1	1.91	26.0
Logistics	36.6	24.8	514,000	36.0	3.8	24.25	8.0
Property development	2.3	0.5	32,000	1.2	N/A	N/A	N/A
Russia	23.6	17.7	46,500	24.0	1.9	3.59	42.6
Total	224.8	163.0	1,470,500	224.4	18.8	12.03	15.4

MATCHING

Total above	224.8	163.0
Real estate funds	7.2	5.7
Other difference	0.1	0.0
Consolidated income statement total	232.1	168.7

Consolidated income statement

M€	Note	1 Jan.–31 Dec. 2010	1 Jan.–31 Dec. 2009
Total revenue	1, 2, 3		
Rental income and service charges		224.9	230.3
Interest income from finance leases		0.3	0.3
Fund management fees		6.9	6.6
		232.1	237.2
Expenses			
Maintenance expenses	4	-61.9	-59.5
Direct fund expenses		-1.5	-1.9
		-63.3	-61.4
Net operating income		168.7	175.8
Profit/loss on sales of investment properties	5	5.8	0.3
Valuation gains and losses		44.4	-169.3
Profit/loss on sales of trading properties	23	19.4	4.0
Sales and marketing expenses		-1.4	-1.5
Administrative expenses	8, 9, 10	-19.0	-20.5
Share of results of associated companies	20	0.1	0.0
Other operating income	6	0.2	0.8
Other operating expenses	7	-2.1	-2.9
Operating profit		216.2	-13.3
Financial income		1.7	2.1
Financial expenses		-60.3	-67.2
Net financing costs	11, 32	-58.5	-65.0
Profit before taxes		157.7	-78.3
Income taxes for current and previous periods		-3.6	-3.2
Deferred taxes		-33.7	-0.1
Income taxes total	12	-37.3	-3.3
Profit for the period		120.4	-81.6
Attributable to:			
Equity holders of the parent company		120.6	-81.5
Non-controlling interest		-0.2	-0.1
Profit for the period		120.4	-81.6
Basic and diluted earnings per share attributable to parent company equity holders, €	13	0.40	-0.40
Average number of shares, basic and diluted, million	13	277.6	230.6

Statement of comprehensive income

M€	Note	1 Jan.–31 Dec. 2010	1 Jan.–31 Dec. 2009
Profit/loss for period		120.4	-81.6
Other comprehensive income			
Net loss/profit from hedging cash flow		9.3	-10.4
Translation difference		1.4	0.7
Taxes on comprehensive income	12	-2.2	2.4
Other comprehensive income for period after taxes		8.4	-7.3
Comprehensive profit/loss for period		128.8	-88.9
Allocation of comprehensive profit/loss for period:			
Equity holders of parent company		129.0	-88.8
Non-controlling interest		-0.2	-0.1

Consolidated balance sheet

M€	Note	31 Dec. 2010	31 Dec. 2009
Assets			
Non-current assets			
Investment properties	14	2,870.6	2,767.5
Investments in real estate funds	15	59.8	56.2
Property, plant and equipment	16	13.6	14.3
Goodwill	17	14.5	14.5
Other intangible assets	18	0.4	0.0
Finance lease receivables	19	2.7	2.7
Investments in associated companies	20	2.0	2.8
Other investments	21	7.5	7.4
Deferred tax assets	22	36.9	41.1
Total non-current assets		3,008.1	2,906.6
Current assets			
Trading properties	23	10.3	22.8
Trade and other receivables	24	41.1	31.6
Cash and cash equivalents	25	27.0	29.1
Total current assets		78.4	83.6
Total assets		3,086.5	2,990.2
Equity and liabilities			
Equity attributable to equity holders of the parent company			
Share capital		111.0	111.0
Share premium reserve		159.5	159.5
Translation difference		0.6	-0.9
Fair value reserve		-20.6	-27.4
Revaluation reserve		0.6	0.6
Invested non-restricted equity reserve		412.0	412.0
Other equity fund		129.0	129.0
Retained earnings		407.0	328.0
		1,199.1	1,111.7
Non-controlling interests		1.7	1.8
Total shareholders' equity	26	1,200.8	1,113.6
Liabilities			
Non-current liabilities			
Interest-bearing loans and borrowings	27, 32	1,399.4	1,287.2
Provisions	29	0.0	0.0
Other liabilities		25.5	30.5
Deferred tax liabilities	22	221.0	193.8
Total non-current liabilities		1,645.9	1,511.4
Current liabilities			
Current interest-bearing loans and borrowings	30, 32	173.2	310.6
Trade and other payables	31	66.5	54.5
Total current liabilities		239.7	365.2
Total liabilities		1,885.7	1,876.6
Total equity and liabilities		3,086.5	2,990.2

Consolidated statement of cash flows

M€

I Jan.–31 Dec. 2010 | I Jan.–31 Dec. 2009

Cash flow from operating activities			
Profit for the period		120.4	-81.6
Adjustments	1	42.7	243.4
Change in net working capital	2	12.1	19.1
Interest received		0.7	1.2
Interest paid		-61.4	-78.4
Other financial items		-10.2	-5.1
Dividends received		0.0	0.0
Dividends received from associated companies		0.9	0.5
Taxes received/paid		-2.7	-3.0
Net cash flow from operating activities		102.6	96.0
Cash flow from investing activities			
Acquisition of investment properties	3	-75.9	-77.2
Capital expenditure on real estate funds		-5.4	-3.9
Acquisition of property, plant and equipment and intangible assets		-0.5	-0.3
Proceeds from sale of investment properties	4	41.5	40.6
Proceeds from sale of intangible and tangible assets		0.0	0.0
Repayments of loan receivables		0.8	0.0
Net cash flow from investment activities		-39.5	-40.8
Cash flow from financing activities			
Proceeds from share issue		-	200.2
Non-current loans, raised		715.1	91.2
Non-current loans, repayments		-600.3	-248.0
Current loans, raised/repayments		-136.0	-73.7
Interest paid on equity bond		-11.4	-11.4
Dividends paid		-33.3	-
Net cash flow from financing activities		-65.9	-41.7
Change in cash and cash equivalents		-2.7	13.6
Cash and cash equivalents, beginning of period		29.1	16.0
Impact of changes in exchange rates		0.6	-0.5
Cash and cash equivalents, end of period		27.0	29.1

1) Adjustments		
Proceeds and losses from sale of investment properties	-5.8	-0.3
Valuation gains and losses	-38.8	175.1
Gains on transfers of trading properties under IFRS 40	-8.8	-
Financial income and expenses	58.5	65.0
Income taxes	37.3	3.3
Share of results of associated companies	-0.1	0.0
Other adjustments	0.4	0.2
Adjustments, total	42.7	243.4
2) Specification of change in net working capital		
Change in trading properties	3.0	4.7
Changes in current receivables	-6.3	7.8
Changes in non-interest-bearing current liabilities	15.4	7.0
Changes in provisions	-	-0.3
Change in net working capital	12.1	19.1
3) Acquisition of investment properties		
Acquisition of subsidiaries	-	-
Acquisition cost of companies	0.8	-
Cash and cash equivalents of acquired companies at acquisition date	0.0	-
Cash flow from acquisitions less cash and cash equivalents of acquired companies	0.8	-
Acquired properties	-	5.4
Other acquisitions of investment properties	75.1	71.8
Total acquisition of investment properties	75.9	77.2
Assets and liabilities of acquired subsidiaries	-	-
Net working capital	0.0	-
Total non-current assets	0.8	-
Interest-bearing liabilities	-	-
Non-interest-bearing liabilities	-	-
Net total of assets and liabilities of acquired subsidiaries	0.8	-
4) Proceeds from sale of investment properties		
Proceeds from sale of subsidiaries	-	-
Proceeds	41.5	40.6
Cash and cash equivalents of sold subsidiaries	0.0	-
Proceeds from sale of subsidiaries	41.5	40.6
Other proceeds from sale of investment properties	-	-
Total proceeds from sale of investment properties	41.5	40.6
Assets and liabilities of sold subsidiaries	-	-
Net working capital	-0.1	0.0
Investment properties	35.7	40.3
Sales gain/loss	5.8	0.3
Net total of assets and liabilities of sold subsidiaries	41.5	40.6

Consolidated statement of changes in equity

M€	Share capital	Share premium reserve	Translation difference	Fair value reserve	Re-valuation reserve	Invested non-restricted equity reserve	Other equity reserve	Retained earnings	Total	Non-controlling interest	Total equity
Equity at 31 December, 2008	111.0	159.5	-1.4	-19.7	0.6	209.7	129.0	418.4	1,007.1	1.8	1,008.9
Comprehensive income for period			0.4	-7.7				-81.5	-88.8	-0.1	-88.9
Interest paid on equity bond								-8.4	-8.4		-8.4
Change						202.3		-0.5	201.8	0.2	202.0
Equity 31 December, 2009	111.0	159.5	-0.9	-27.4	0.6	412.0	129.0	328.0	1,111.7	1.8	1,113.6

M€	Share capital	Share premium reserve	Translation difference	Fair value reserve	Re-valuation reserve	Invested non-restricted equity reserve	Other equity reserve	Retained earnings	Total	Non-controlling interest	Total equity
Equity 31 December, 2009	111.0	159.5	-0.9	-27.4	0.6	412.0	129.0	328.0	1,111.7	1.8	1,113.6
Comprehensive income for period			1.5	6.9				120.6	129.0	-0.2	128.8
Interest paid on equity bond								0.1	0.1		0.1
Dividend payment								-33.3	-33.3		-33.3
Change								-8.4	-8.4		-8.4
Equity 31 December, 2010	111.0	159.5	0.6	-20.6	0.6	412.0	129.0	407.0	1,199.1	1.7	1,200.8

Accounting policies for the consolidated financial statements

Basic information

Sponda is a leading real estate investment company that owns, leases and develops office, retail and logistics properties in the major cities of Finland and Russia.

The parent company of the Group is Sponda Plc, a Finnish public limited company domiciled in Helsinki. Its registered office is Korkeavuorenkatu 45, 00130 Helsinki, Finland.

At its meeting on the 3rd of February 2011, the Board of Directors of Sponda Plc has approved these financial statements for publication. According to the Finnish Limited Liability Companies Act, shareholders may approve or reject the financial statements at the General Meeting of Shareholders to be held after their publication. The Meeting may also decide to amend the financial statements.

Copies of the Group's financial statements can be obtained from Sponda Plc, Korkeavuorenkatu 45, 00130 Helsinki, Finland and on the Internet at www.sponda.com.

Basis of preparation

The consolidated financial statements have been prepared in conformity with International Financial Reporting Standards (IFRS) applying the IAS and IFRS standards and SIC and IFRIC interpretations endorsed for use in the EU and in force on 31 December 2010. The term 'International Financial Reporting Standards' refers to standards and interpretations of these in Finnish accounting legislation and provisions based on this approved for applying in the EU in accordance with the procedure established in EU regulation (EC) 1606/2002. The notes to the consolidated financial statements also comply with the provisions of Finnish accounting and corporate legislation that supplement the IFRS provisions. Sponda also complies with the recommendations of the European Public Real Estate Association (EPRA) (www.epra.com).

The consolidated financial statements have been prepared in euros and are presented in millions of euros rounding to the nearest 0.1 million. The consolidated financial statements are prepared on the historical cost basis except for investment properties, investments in real estate funds and certain financial instruments, which are measured at fair value. All figures have been rounded, so the sum of the individual figures may differ from the total amount presented.

The preparation of the financial statements in accordance with IFRS requires management to exercise judgment. Their

judgment affects the choice of accounting policies and their application, the amount of assets, liabilities, revenues and expenses to be reported, and the notes. In its judgments, management uses estimates and assumptions that are based on earlier experience and management's best understanding on the balance sheet date, especially concerning future developments in the property market. The most significant area in which Sponda's management has exercised its judgment is in determining the fair value of investment properties. The use of estimates and assumptions is described in more detail in the section 'Accounting policies requiring management's judgment and key sources of estimating uncertainty'.

As of 1 January 2010, the Group has applied the following new and revised standards and interpretations:

- Revised IFRS 3 *Business Combinations* (applicable to financial periods beginning on or after 1 July 2009). Under the revised standard, the acquisition cost method is still applied in business combinations; however some significant amendments have been made compared with the former IFRS 3. For example, payment of consideration to effect an acquisition is recognized at fair value at the acquisition date and some contingent considerations classified as liabilities are later valued at fair value through the statement of comprehensive income. IFRS 3 allows a choice on a transaction-by-transaction basis for the measurement of non-controlling interests at the date of acquisition either at fair value or at the non-controlling interests' proportionate share of the net assets of the acquiree. All acquisition-related costs are recognized as an expense. The standard amendments also affect items recognized through profit or loss in the acquisition period and in periods in which an additional purchase price is paid or additional acquisitions are carried out. In accordance with the relevant transitional provisions, business combinations where the acquisition date precedes the mandatory adoption of the standard are not adjusted. This revision has not affected the consolidated financial statements for 2010.

- Revised IAS 27 *Consolidated and Separate Financial Statements* (applicable to financial periods beginning on or after 1 July 2009). The revised standard requires that effects resulting from changes in ownership interests in subsidiaries are directly recorded in consolidated equity when the parent company maintains its control of the subsidiary. If the parent company loses its control of the subsidiary, any remaining interest is recognized at fair value through profit or loss. A similar accounting approach will also be applied to investments in associates (IAS 28) and interests in

jointly-controlled entities (IAS 31) in future. As a consequence of this standard revision, subsidiaries' losses may be allocated to non-controlling holders even when the losses exceed the investment made by the non-controlling holders. The revised IAS 27 does not affect reporting in this financial period.

- Revision to IAS 39 *Financial Instruments: Recognition and Measurement – Eligible Hedged Items* (applicable to financial periods beginning on or after 1 July 2009). The revisions regard hedge accounting. These specify the IAS 39 provisions on hedging the unidirectional risk of an item and hedging the risk of inflation of items belongs to financial assets or liabilities. This interpretation has not affected the consolidated financial statements.

- IFRIC 17 *Distributions of Non-cash Assets to Owners* (applicable to financial periods beginning on or after 1 July 2009). The interpretation provides guidance on the appropriate accounting treatment when an entity distributes assets other than cash as dividends to its shareholders, or when the shareholders may choose whether they accept their dividend in cash or in assets other than cash. This interpretation has not affected the consolidated financial statements.

- IFRIC 18 *Transfers of Assets from Customers* (applicable to financial periods beginning on or after 1 July 2009). The interpretation clarifies the IFRS standard requirements for contracts under which a customer transfers property, plant or equipment to the company, or cash to invest in such assets, and the company must use the assets to connect the customer to a distribution network or grant the customer continuous access to goods or services, or for both of these purposes. This interpretation has not affected the consolidated financial statements.

- *Improvements to IFRSs – amendments, April 2009* (mainly applicable to financial periods beginning on or after 1 January 2010). Minor and non-urgent amendments to the standards made through the Annual Improvements procedure will be compiled and enforced once a year. The impacts of these amendments vary from one standard to another, but they have had no material effect on the consolidated financial statements.

- *Amendments to IFRS 2 Share-based Payment – Group equity-settled share-based transactions* (applicable to financial periods beginning on or after 1 January 2010). The purpose of the amendments is to clarify that a company which accepts goods or services from suppliers or service providers must comply with IFRS 2 even if it is not liable to perform required share-based cash payments. This interpretation has not affected the consolidated financial statements.

Principles of consolidation

The consolidated financial statements include the parent company and all companies in which the parent company has control. A controlling interest arises when the Group holds more than half of the voting power or when the Group holds the right to control the company's business and financial principles in order to extract benefit from its operations.

IFRS 3 (Business Combinations) is applied to acquisitions in which a business is acquired. Mutual in-Group holdings have been eliminated by the acquisition method. The consideration transferred and the detailed assets and accepted liabilities of the acquired company are measured at fair value. Goodwill is recorded as the sum of consideration transferred, interest of non-controlling shareholders in the acquiree and previously held interest in the acquiree minus the fair value of the acquired net assets.

Acquisitions that do not fall within the definition of a business are recognized as acquired assets.

The classification by Sponda of individual acquisitions of investment properties as acquired assets is based on the view that a single property and its lease agreements do not form a business entity; the real estate business also requires marketing and development activities for properties, management of tenancies, and management of property repairs and renovation. Acquisitions of investment property classified as assets do not involve the transfer of business processes or employees.

The results of subsidiaries sold during the financial period are consolidated until the date that control in them ceases. Subsidiaries acquired during the financial period are consolidated from the date that control commenced.

Joint ventures and mutual real estate companies whose shares carry entitlement to control over specified premises, and in which the Group's holding is less than 100 per cent, are consolidated in the Group's financial statements row by row in proportion to the Group's holding in these companies as jointly controlled assets, in accordance with IAS 31 (Interests in Joint Ventures).

The consolidated financial statements contain the Group's share of the assets, liabilities, gains and losses of joint ventures.

Subsidiaries that are not mutual real estate companies are consolidated using the purchase method. The share of profits and equity belonging to external shareholders is shown as non-controlling interest.

Associated companies are companies in which the Group exercises considerable influence, i.e. when the Group has more than 20 per cent but less than 50 per cent of the votes or the Group otherwise exercises considerable influence but does not have a controlling interest. They are consolidated using the equity method. The Group's share of the results of associated companies is presented as a separate item in the income statement.

All intragroup transactions, receivables, liabilities and profit distributions are eliminated.

Translation of foreign currency items

The figures concerning the financial performance and position of the Group's business units are measured in the currency in the main business environment of each unit ("business currency"). The consolidated financial statements are presented in euros, which is the business and presentation currency of the Group's parent company.

Transactions denominated in foreign currencies

Transactions carried out in foreign currencies are recorded in the business currency at the exchange rate on the transaction date. Receivables and liabilities denominated in foreign currencies are translated into euros at the exchange rate at the year-end. Non-monetary items denominated in foreign currencies are valued at the exchange rate on the transaction date, except for items valued at fair value, which are translated into euros using the exchange rates on the valuation date.

Gains and losses arising from transactions denominated in foreign currencies and from translating monetary items are recorded under financial income and expenses in the income statement. Exchange rate gains and losses from business operations are included in the relevant items above operating profit.

The revenue and expense items in the comprehensive income statements and separate income statements of foreign Group companies are translated into euros using the average rate for the financial year, and balance sheets using the rate on the balance sheet date, which gives rise to a translation difference that is recorded in the balance sheet in shareholders' equity, and the change in this is recorded in other comprehensive income. Translation differences arising from the elimination of the acquisition cost of foreign subsidiaries and from equity items accumulated after acquisition are also recorded in other comprehensive income. Translation differences from selling a subsidiary are recorded in the income statement under capital gains or losses.

Investment properties

Investment properties are properties held by the company for the purpose of earning rental income or for capital appreciation, or both. Sponda measures its investment properties using the fair value method, as stated in IAS 40, *Investment Property*, under which the profit or loss from changes in fair values is recognized through profit and loss in the period in which it is incurred.

Investment properties are valued initially at acquisition cost, including transaction costs. In measurements after the initial recognition, the fair value is used. The fair value is the sum of money for which the property could change hands between parties who know the business, wish to carry out the transaction and are independent of each other. If a reliable market price is not available, the value can be determined using discounted cash flows.

The fair value of completed business properties is calculated by Sponda itself using the discounted cash flows method (DCF). Cash flows are calculated over a period of at least 10 years. Net cash flows in the period and the terminal value are discounted from the end of each accounting year to the assessment date. The terminal value is calculated by capitalizing the net cash flow of the year following the most recent accounting year with the required yield (Gordon growth model). The discount rate is determined by adding the expected long-term rate of inflation to the required yield. The yield is based on Sponda's own assessment of the market situation and on information from published sources including KTI Finland (Institute for Real Estate Economics).

Potential gross income is based on current lease contracts and, in the case of vacant premises, on estimated market rent levels. Potential gross income per property is adjusted annually by the estimated long-term vacancy rate taking into account any special aspects related to the property itself and the status of the lease contract. The estimated impact of inflation is calculated on maintenance expenses and on market and contract leases.

The value of non-developed sites and unused but usable building rights is determined using the sales price method.

Sponda's internal property assessment process, calculation methods and reporting are audited by an external valuer and are considered to fulfil the valuation criteria of the IFRSs and IVS (International Valuation Standards) as well as the AKA (Finnish authorized real estate auditors) criteria for good property valuation practice. In addition to auditing, Sponda also commissions at least twice a year an external valuer to examine the material

used in calculating the market value of the property portfolio, in order to confirm that the parameters and values used are based on market indications.

An investment property is derecognized from the balance sheet when it is divested or taken permanently out of use. Gains and losses on sales of investment properties are presented as a separate item in the income statement.

Investment properties for development

The acquisition cost for an investment property built by the company itself consists of the construction costs, capitalized borrowing costs and other costs accumulated by the completion date.

Development projects in which a new building or extension to a building is being constructed and that are unfinished at the balance sheet date are valued in accordance with IAS 40 *Investment Properties* at fair value.

The risk arising from the incomplete state of the property – which refers to the risk relating to construction costs, the construction schedule, financial costs and the yield requirement of the potential buyer of the unfinished property – is taken into account when determining the fair value of an unfinished property by not recognizing the risk-weighted portion of the margin to be obtained on the property corresponding to the remaining construction time. All other risks relating to the unfinished property, including those relating to the leasing of the property, are taken into account in the same way as when valuing other investment properties.

Investments in real estate funds

Sponda owns and manages through real estate funds holdings in retail, office and logistics properties. The investments in real estate funds contain these holdings. Investments in real estate funds are measured at fair value. The change in fair value is recorded in the income statement under "Valuation gains/losses".

An external consultant assesses the fair value of properties held by the real estate funds at least once a year.

Property, plant and equipment

Property, plant and equipment comprises land areas, office premises, equipment and furniture in company use, other tangible assets and advance payments and incomplete acquisitions. These are valued at their original acquisition cost, less accumulated depreciation and possible impairment losses, adding capitalized costs related to modernization work.

The properties used by the company itself, office equipment and furniture and vehicles are depreciated over their useful lives.

Useful lives of property, plant and equipment:

Office premises used by Sponda	100 years
Office machinery and equipment	3–20 years
Office machinery and furniture, vehicles	10 years

Goodwill and other intangible assets

Goodwill is recorded as the sum of consideration transferred, interest of non-controlling shareholders in the acquiree and previously held interest in the acquiree minus the fair value of the acquired net assets. Goodwill is not amortized but tested annually or more often for impairment.

For impairment testing, goodwill is allocated to cash-generating units which are expected to obtain synergy benefits from combining business.

If there is any indication of impairment, the recoverable amount is allocated to the cash generating unit to which the goodwill belongs. The recoverable amount is compared to the unit's carrying amount and an impairment loss is recognized if the recoverable amount is smaller than the carrying amount. The impairment loss is recognized in the income statement and it cannot be reversed at a later date. Testing is described in more detail in the section 'Accounting policies requiring management's judgment and key sources of estimating uncertainty'.

Other intangible assets include computer software recorded at acquisition cost and amortized on a straight-line basis over 3 years.

Trading properties

Trading properties are properties that are meant for sale and which do not correspond to the company's strategic targets owing to their size, location or type. Trading properties are measured at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the direct costs resulting from completion of the sale. The net realizable values are mainly determined using the market value method. If the net realizable value is lower than the carrying amount, an impairment loss is recognized.

All Sponda's trading properties were acquired in the Kapiteeli acquisition.

When a trading property becomes an investment property that is measured in the balance sheet at fair value, the difference between the fair value on the transfer date and its previous carrying amount is recognized in the profit or loss under profit/loss on sales of trading assets.

Impairment of assets

At each balance sheet date the Group assesses the carrying amounts of its assets to determine whether any indication of impairment exists. If any such indication exists, the recoverable amount is estimated. With respect to goodwill, the recoverable amount is always estimated annually regardless of whether there are indications of impairment or not.

The recoverable amount is the fair value of the asset less cost to sell. Impairment losses are recognized in the income statement when the carrying amount of the asset is higher than its recoverable amount. An impairment loss is reversed if there has been a change in circumstances and the recoverable amount of the asset has increased after the date when the impairment loss was recognized. An impairment loss is not reversed, however, to an extent higher than the carrying amount that would have been determined had no impairment loss been recognized in prior years. Impairment losses recognized for goodwill are never reversed.

Financial assets and liabilities

In accordance with IAS 39 *Financial Instruments: Recognition and Measurement*, Sponda Group's financial assets are classified as follows: financial assets recognized at fair value through profit and loss, loans and receivables, and available-for-sale financial assets. Correspondingly financial liabilities are classified as financial liabilities recognized at fair value through profit and loss and financial liabilities measured at amortized cost. Financial assets and liabilities are classified on the basis of the purpose for which they were acquired and on the original acquisition date. Financial instruments are recognized initially at fair value based on the consideration received or paid. Transaction costs are included in the original carrying amount of financial assets and liabilities for items that are not measured at fair value through profit and loss. All purchases and sales of financial assets and liabilities are recognized on the transaction date.

Financial assets are derecognized from the balance sheet when the Group has lost the contractual right to the cash flows or

when it has transferred a significant part of the risks and yield outside the Group.

Financial assets recognized at fair value through profit and loss contain assets held for trading. Held for trading financial assets have been acquired mainly to obtain profit from short-term changes in market prices. Held for trading assets include derivatives to which hedge accounting, as described in IAS 39 *Financial Instruments: Recognition and Measurement*, is not applied. Financial assets held for trading and that mature within 12 months are included in other current assets. The items in this category are measured at fair value and the fair value of all the investments in this category is determined on the basis of publicly quoted prices or generally accepted option pricing models. Realized and unrealized gains and losses resulting from changes in the fair value are recognized in the income statement in the period in which they are incurred.

Payments relating to loans and receivables are fixed or determinable, they are not quoted on the active market, and the company does not hold them for trading purposes. This category includes the Group's financial assets that have been obtained by handing over cash, goods or services to a debtor. They are valued at amortized cost and are included in current or non-current financial assets, in non-current assets if they mature in more than 12 months time. The Group recognizes an impairment loss for an individual receivable if there is objective evidence that the receivable will not be recovered in full.

Available-for-sale financial assets are assets that are not part of derivative assets and have been specifically allocated to this category or have not been allocated to any other category. They belong to non-current financial assets if it is planned to keep them for more than 12 months from the balance sheet date, otherwise they are included in current financial assets. Changes in the fair value of available-for-sale financial assets are recognized in other comprehensive income and are presented in the fair value reserve after tax. Changes in fair value are taken from equity to the income statement when the investment is sold or its value has fallen so that an impairment loss has to be recognized. The Group had no available-for-sales financial assets on the balance sheet date.

Financial liabilities recognized at fair value through profit and loss are financial liabilities held for trading. The held for trading category also includes derivative instruments to which hedge accounting, as described in IAS 39, is not applied. Financial li-

abilities held for trading that mature within 12 months are included in other current liabilities. The items in this category are measured at fair value and the fair value of all the investments in this category is determined on the basis of publicly quoted prices or generally accepted option pricing models. Realized and unrealized gains and losses resulting from changes in the fair value are recognized in the income statement in the period in which they are incurred.

Financial liabilities measured at amortized cost include the Group's financial liabilities that are initially recognized at fair value, taking transaction costs into account. The financial liabilities are subsequently measured at amortized cost using the effective interest method. Financial liabilities are included in non-current and current liabilities and they can be interest-bearing or non-interest-bearing.

Derivative instruments and hedge accounting

Sponda uses derivative contracts mainly to hedge its interest rate risk exposure. Interest rate swaps are designated as hedging instruments for future interest flows and the Group applies cash flow hedge accounting to certain such contracts when they meet the hedge accounting criteria under IAS 39.

The change in the fair value of interest rate swaps is recognized in equity to the extent that hedging is effective. The ineffective (non-qualifying) portion of the hedging is recognized immediately in financial items in the income statement.

Should an interest rate swap used as a hedging instrument mature, be sold or terminated prematurely, but it is highly probable that the hedged cash flows will be realized, the gains and losses accrued from the derivative contracts remain under equity until they are realized, at which point they are recognized in the income statement. If it is no longer highly probable that the hedged cash flows will be realized, the gains and losses accrued from the derivative contracts are taken immediately from equity to financial income and expenses in the income statement.

Derivatives that do not meet the hedge accounting criteria are recognized through profit and loss. They are measured at fair value and changes in their fair value are recognized in the income statement.

Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of the asset. For Sponda, capitalized borrowing costs are costs arising from loans taken for property development construction projects or the costs calculated for construction projects multiplied by a financial costs factor; if a separate loan has not been taken out for a construction project. The financial costs factor is the weighted average interest rate for Sponda Group's interest-bearing loans during the fiscal period, which is determined each quarter.

Cash and cash equivalents

Cash and cash equivalents comprise cash, bank deposits that can be raised on demand, and other short-term extremely liquid investments. Items classified as cash and cash equivalents have a maturity of less than three months from the acquisition date.

Equity

Equity shares are presented as share capital. Costs relating to the issue or acquisition of Sponda's own shares are presented as a deductible item under equity. If Sponda Plc repurchases own equity instruments, the acquisition cost of such instruments is deducted from equity.

Hybrid bond

A hybrid bond is a bond that is subordinated to the company's other debt instruments but is senior to other equity instruments. The interest on a hybrid bond is paid if the Annual General Meeting decides to pay a dividend. If a dividend is not paid, the company decides separately on whether to pay the interest. Unpaid interest accumulates. Hybrid bond holders have no control over the company and no right to vote at shareholders' meetings.

Provisions

A provision is recognized when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Long-term obligations are discounted to their net present value.

Provisions are made for compensation relating to land-use agreements; for costs arising from property demolition; and for soil restoration costs for properties where it is known or

suspected that the soil is contaminated in the area because of earlier activity. Provisions are also recognized for obligations arising from disputes in progress when the settlement of the obligation is probable.

Leases, the group as a lessor

Property leases are classified as operating leases when the risks and rewards incidental to ownership remain with Sponda.

When the risks and benefits incidental to ownership have been substantially transferred to the lessee, a property lease is classified as a finance lease. In that case the parts of the properties covered by the finance lease are recognized as finance lease receivables in the balance sheet at the commencement of the lease term in an amount that equals the net investment in the lease, i.e. the present value of the minimum lease payment plus the present value of the non-guaranteed residual value.

The leases collected by Sponda are total leases, separate capital and maintenance leases, or leases indexed to the lessee's net sales. Maintenance costs associated with the property are either included in the lease or they remain the responsibility of the tenant, depending on the contract. Leases are linked to the cost-of-living index. Leases are either signed for an indefinite period or are fixed-term.

Leases, the group as a lessee

Those leases in which the risks and rewards of ownership remain with the lessor are treated as operating leases. Leases paid by Sponda based on operating leases are expensed in the income statement on a straight-line basis over the lease term. The Group has no significant finance leases.

Revenue recognition principles

Sponda's revenue mainly consists of rental income from its investment properties, fund management fees and interest income.

Total leases as well as separate capital and maintenance leases are recognized in the income statement on a straight-line basis over the lease term. Rental income tied to the tenant's net sales are recognized on the basis of the tenant's actual sales. Fees paid for lease assignments are allocated over the lease term.

Fees paid for fund management are allocated to the financial period during which the service has been provided.

Interest income is recognized using the effective interest rate method and dividend yield in the period in which the entitlement has occurred if the dividends are disclosed at this point. If not, they are recognized at payment date.

Total revenue

In Sponda, total revenue includes rental income and charges for consumption, interest income on finance leases and the fees for managing the real estate funds.

Expenses

Expenses include maintenance expenses and direct fund expenses. Maintenance expenses are maintenance and annual repair costs arising from the regular and continuous maintenance of the properties and are recognized immediately in the income statement.

Net income

Net income is defined in the Group as the net amount after deducting expenses from total revenue.

Operating profit

In the Group, operating profit is defined as the net amount after adding other operating income to net income, then deducting sales and marketing expenses, administrative expenses and other operating expenses, the Group's share of the results of associated companies and impairment on goodwill, and then adding/deducting gains/losses from the disposal of investment properties, from assessment at fair value, and from the disposal of trading properties.

Employee benefits

The Group has both defined contribution and defined benefit pension plans. Contributions made for defined contribution plans are recognized in the income statement for the year to which they relate. Pension costs incurred from the Group's defined benefit pension plans are computed using the projected unit credit method, i.e. the pension costs are expensed in the income statement by spreading the cost over the service lives of the employees based on calculations prepared by qualified actuaries.

Actuarial gains and losses are recognized in profit or loss by the Projected Unit Credit Method for the remaining service of individuals to the extent to which they exceed the higher of the following: 10 per cent of the pension liability or 10 per cent of the fair value of assets.

Sponda has had long-term executive incentive schemes since 2006, and key individuals within these schemes are entitled to a bonus determined on the basis of defined targets. The bonus in 2006–2009 was determined based on one-year reference periods

and the scheme in force from the beginning of 2010 involves two 1-year reference periods, years 2010 and 2011, and two 3-year reference periods, years 2010–2012 and 2011–2013.

The payment of the bonus is conditional upon the achievement of set performance targets and the person's continued employment in the company. Taxes and statutory employer's contributions are deducted from the bonus, and the remaining sum is used to acquire Sponda's shares from the market. These shares may not be surrendered during a commitment period following the reference period, which is two years for the 1-year reference period and three years for the 3-year reference period.

The incentive schemes are accounted for as equity-settled share-based business transactions and recorded as personnel expenses on a straight-line basis over the vesting period. The counter-entry for the part paid in shares is taken directly to retained earnings.

Income tax

Income tax expense in the income statement consists of the current tax and changes in deferred tax assets or liabilities. The tax payable by Group companies for the period is calculated using the taxable profit as determined in accordance with local legislation. The tax is adjusted for any taxes related to prior periods.

Deferred tax liabilities and assets are recognized for all temporary differences between the book values and values for tax purposes of assets and liabilities, apart from the initial recognition of acquisitions of individual assets as referred to in IAS 12.15b, for which no deferred tax is recorded. A deferred tax asset is also not recorded where the fair value of an individual asset falls below the acquisition cost and a corresponding deferred tax liability has not been recorded for the original acquisition. In Sponda these acquired assets are typically investment property acquisitions which do not meet the criteria of business entities and are therefore classified as assets.

The most significant temporary difference in Sponda is the difference between the fair values of the investment properties and their carrying amounts for tax purposes. The carrying amount for tax purposes is the value of an asset in a property company. Other temporary differences arise, for example, from the measurement of financial instruments at fair value and unused tax losses. Deferred taxes are calculated using the tax rates enacted by the balance sheet date.

Changes in deferred taxes are recognized in the income statement apart from when they are related to items recog-

nized as crediting or debiting shareholders' equity or to other comprehensive income items. A deferred tax asset is recognized to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilized.

Earnings per share

Undiluted earnings per share is calculated by dividing profit for the period attributable to the equity holders of the parent company, adjusted by the interest expenses of the hybrid bond, by the weighted average number of shares outstanding.

New or revised IFRS standards and interpretations

IASB has published the following new or revised standards and interpretations which the Group has not applied. The Group will adopt each standard and interpretation from its effective date or, if the effective date is not the first day of the Group's fiscal year, from the beginning of the financial period following the effective date.

- Amendments to IAS 12 – Deferred Tax: Recovery of Underlying Asset (applicable to financial periods beginning on or after 1 January 2012). This amendment adds an exception, under which the recognition of a deferred tax liability or asset relating to an investment property measured at fair value is based on a refutable assumption by which the property's book value will be entirely accrued from the sale of the property. This assumption can only be refuted when the investment property will, to a material extent, be used to accumulate financial gain for the duration of the property's holding time. This amendment is enforceable with retrospective effect and it can be enforced before the mandatory endorsement, in which case enforcement must be disclosed in the notes to the financial statements. The management will assess the impacts of the amendment.*
- Amendment IAS 32 *Financial Instruments: Presentation – Classification of Rights Issues* (applicable to financial periods beginning on or after 1 February 2010). The amendment applies to the accounting treatment (classification) of issues of share-linked options, subscription rights or other rights expressed in currencies other than the issuer's operating currency. This amendment is not expected to affect the consolidated financial statements for 2010.
- IFRIC 19 *Extinguishing Financial Liabilities with Equity Instruments* (applicable to financial periods beginning on or after 1 July 2010). The interpretation clarifies the accounting treatment in the case that the company renegotiates the terms of a financial loan and,

as a consequence, issues equity instruments to the debtor to extinguish the financial liability either partially or in its entirety. This interpretation does not affect the consolidated financial statements for 2010.

- The amendments to the interpretation IFRIC 14 *Prepayments of a Minimum Funding Requirement* (applicable to financial periods beginning on or after 1 January 2011). The amendment rectifies the undesirable effect which resulted from interpretation of IFRIC 14 IAS 19 – *The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction*. After this amendment companies may recognize some voluntary payments in advance based on a minimum funding requirement as assets in the balance sheet. This interpretation does not affect the consolidated financial statements for 2010.

- Revised IAS 24 *Related Party Disclosures* (applicable to financial periods beginning on or after 1 January 2011). The amendments simplify the requirements on information to be disclosed in the financial statements of companies with connections to public officials and clarify the definition of “related party”.

- IFRS 9 *Financial Instruments* (applicable to financial periods beginning on or after 1 January 2013). IFRS 9 is the first phase in a project aiming to replace IAS 39 with a new standard. The different valuation methods remain but they have been simplified in part. Financial assets will be divided into two categories: those measured at amortised cost and those measured at fair value. The classification depends on the company’s business model and the characteristics of contract-based cash flows. The directions of IAS 39 regarding impairment and hedge accounting remain in force. Figures for previous years do not need to be adjusted if the standard is applied before the financial period beginning 1 January 2012.*

- *Improvements to IFRSs* -amendments, May 2010 (mainly applicable to financial periods beginning on or after 1 July 2010). Minor and non-urgent amendments to the standards made through the Annual Improvements procedure will be compiled and enforced once a year. The effects of the amendments vary, but none have material effects on the upcoming consolidated financial statements.*

- *Amendments to IFRS 7 Financial Instruments* (applicable to financial periods beginning on or after 1 July 2011). The amendments require notes to be presented with the financial statements which help users of the financial statements to understand the

relationship between transferred financial assets which have not been fully removed from the balance sheet and debts pertaining to these, and to assess the nature of the organisation’s continuing interest in these assets and related risks. The amendment is not expected to have any material effect on the notes to the consolidated financial statements.*

* Not yet approved in the EU.

Accounting policies requiring management’s judgement and key sources of estimation uncertainty

Sponda’s management exercises judgment when taking decisions about the choice of accounting policies for the financial statements and their application. This concerns in particular situations in which the IFRS standards have alternatives for recognition, measurement or presentation.

The preparation of the financial statements in accordance with IFRSs requires management to some extent to make estimates and assumption that affect the recognition of assets, liabilities, income and expenses. The estimates and assumptions are based on earlier experience and the best understanding on the balance sheet date. Actual results may differ from the estimates.

In Sponda, management’s judgment, estimates and assumptions mainly concern the fair value measurement of investment properties, impairment testing for goodwill, recognition of deferred taxes and provisions.

Determining the fair value of investment properties using the discounted cash flows method is a key element in the financial statements, and requires significant management estimates and understanding especially concerning future developments in yield requirements, market rental rates and occupancy rates. The fair value of investment properties reflects, among other things, the rental income based on existing leases as well as reasonable and well-founded estimates of future rental income made by knowledgeable willing parties in the light of current conditions. It also reflects expected future cash payments related to each property in question. The yield requirement is determined for each property taking into account the property-specific risks and the market risk. The discount rate is determined by adding the expected long-term rate of inflation to the required yield.

Impairment testing for goodwill relates to the goodwill allocated to certain development projects planned in the Helsinki Metropolitan Area that came with the Kapiteeli acquisition

and are in the property development unit. Impairment testing requires management's judgment concerning the costs during construction and the fair value of an investment property when it is completed and is transferred to the category of completed investment properties.

Before starting a project, the fair value at completion of the investment property being developed is determined using the 10 year discounted cash flows method with the same variables and parameters as for the fair value of completed investment properties. Rental income is based either on leases made in advance with future tenants or on management estimates of future rents and occupancy rates. Management assesses the accuracy of the calculations by testing for impairment. If there is indication of changes in the estimates and assumptions due to the market or other reasons, the calculations are revised to correspond to the best understanding at the moment of testing. The sensitivity of the yield requirement is also assessed.

Management also checks that the construction costs for the project stay within the prepared cost estimate. If there are indications of a rise in costs or of other causes as a result of which costs may be exceeded, the values are updated.

Deferred tax liabilities and assets are recognized for all temporary differences between the book values and the carrying amounts for tax purposes of assets and liabilities, apart from the initial recognition of acquisitions of individual assets as referred to in IAS 12.15b, for which no deferred tax is recorded. A deferred tax asset is also not recorded where the fair value of an individual asset falls below the acquisition cost and a corresponding deferred tax liability has not been recorded at the time of the original acquisition. Management has exercised judgment such that individual acquisitions of investment properties at Sponda are classified as acquired assets, since a single property and its lease agreements do not form a business entity. To constitute a business entity they would require related marketing and development activities as well as management of tenancies, property repairs and renovation. Acquisitions of investment property classified as assets do not involve the transfer of business processes or employees.

The most important temporary difference in Sponda is the difference between the fair values of the investment properties and their carrying amounts for tax purposes. The carrying amount for tax purposes is the value of the asset in the prop-

erty company. Other temporary differences arise, for example, from tax losses carried forward, provisions and financial instruments. A deferred tax asset is recognized to the extent that it is probable that future taxable profit will be available against which deductible temporary differences or unused tax losses can be utilized. It may become necessary to decrease the carrying amount of deferred tax assets if future taxable income differs from the estimate.

Notes to the consolidated financial statements

1. Segment information

Segment information is presented according to the Group's operational and geographical segments. The primary form of segment reporting is based on operational segments.

Operational segments are based on the Group's internal organisational structure and internal financial reporting. Segments are based on different types of business premises and services as well as geographical areas. Results and the fair value changes of properties are reported to Sponda's Board of Directors and Executive Board according to the following segments: Office and Retail Properties, Shopping Centres, Logistics Properties, Property Development, Real Estate Funds and Russia.

Sponda's Board of Directors and Executive Board assess the profitability of each segment based on net operating income, operating profit and occupancy rate. The Board of Directors and Executive Board also monitor other key figures such as investments by segment.

Each segment's assets comprise items that are directly attributable to segments such as investment and trading properties, investments in real estate funds, goodwill and financial leasing receivables. Items not attributed to any segment comprise tax and financial items and items concerning the Group as a whole. These are presented under "Others" in the segment information. Investments include purchases of investment properties, investments in their development, renovation and tenant improvements and investments in real estate funds.

The Office and Retail Properties segment is responsible for leasing, purchasing and selling office and retail properties in Finland.

The Shopping Centres segment is responsible for leasing, purchasing and selling retail premises in shopping centres in Finland.

The Logistics Properties segment is responsible for leasing, purchasing and selling logistics properties in Finland.

Property Development concentrates on marketing and executing new property projects, based on customer needs. It focuses on undeveloped land sites and building renovation especially in the Helsinki Metropolitan Area but also in other parts of Finland.

The Real Estate Funds segment owns and manages holdings in retail, office and logistics properties through real estate funds. In accordance with the company's strategy, Sponda's real estate funds carry out business in medium-sized cities in Finland. The regional organizations manage customer relations and the property portfolios.

The Russia segment leases, purchases, sells and develops office, retail and logistics properties in Russia.

Segment information

31 December 2010, M€	Office & Retail	Shopping Centres	Logistics	Property Development	Russia	Real Estate Funds	Other	Group total
Total revenue	122.6	39.7	36.6	2.3	23.6	7.2	0.0	232.1
Maintenance expenses and direct fund expenses	-34.0	-8.3	-11.8	-1.8	-5.9	-1.5	0.0	-63.3
Net operating income	88.6	31.4	24.8	0.5	17.7	5.7	0.0	168.7
Profit/loss on sales of investment properties	2.3	0.0	0.3	3.2	0.0	0.0	0.0	5.9
Profit/loss on sales of investment properties	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Profit/loss on sales of trading properties	7.6	0.0	2.9	8.9	0.0	0.0	0.0	19.4
Valuation gains and losses	14.9	1.1	3.1	-0.2	21.7	3.9	0.0	44.4
Administration and marketing expenses	-6.3	-1.2	-1.1	-3.6	-2.7	-5.5	0.0	-20.4
Other operating income and expenses	0.0	0.0	0.0	-1.5	-0.3	0.0	0.0	-1.8
Operating profit	107.1	31.3	30.0	7.3	36.3	4.2	0.0	216.2
Financial income and expenses							-58.5	-58.5
Profit before taxes							-58.5	157.7
Income taxes							-37.3	-37.3
Profit for the period							-95.8	120.4
Investments	25.1	1.5	19.7	30.6	0.4	5.4	0.4	83.1
Segment assets	1,461.8	557.1	422.5	242.2	204.2	59.8	138.9	3,086.5
Economic occupancy rate	87.7	98.1	75.8		96.4			88.0
31 December 2009, M€								
	Office & Retail	Shopping Centres	Logistics	Property Development	Russia	Funds	Other	Group total
Total revenue	129.0	39.3	38.6	1.4	21.8	6.9	0.0	237.2
Maintenance expenses and direct fund expenses	-32.7	-8.0	-11.2	-2.2	-5.5	-1.9	0.0	-61.4
Net operating income	96.3	31.4	27.4	-0.8	16.4	5.0	0.0	175.8
Profit/loss on sales of investment properties	0.3	0.0	1.4	0.0	0.0	0.0	0.0	1.6
Profit/loss on sales of investment properties	-0.3	0.0	-1.1	0.0	0.0	0.0	0.0	-1.3
Profit/loss on sales of trading properties	3.0	0.0	0.0	1.1	0.0	0.0	0.0	4.0
Valuation gains and losses	-46.2	-11.3	-30.9	3.6	-81.9	-2.5	0.0	-169.3
Administration and marketing expenses	-6.6	-1.3	-1.3	-3.3	-3.4	-6.1	0.0	-22.0
Other operating income and expenses	0.1	-0.1	0.0	-0.6	-1.5	0.0	0.0	-2.1
Operating profit	46.5	18.7	-4.5	0.0	-70.4	-3.6	0.0	-13.3
Financial income and expenses							-65.0	-65.0
Profit before taxes							-65.0	-78.3
Income taxes							-3.3	-3.3
Profit for the period							-68.3	-81.6
Investments	14.4	13.2	0.8	23.5	1.4	3.9	0.4	57.6
Segment assets	1,428.5	543.6	396.1	235.1	181.4	56.2	149.3	2,990.2
Economic occupancy rate	87.9	96.4	74.5		88.2			86.6

2. Geographical areas

M€	2010	2009
Total revenue		
Finland	208.5	221.2
Russia	23.6	21.8
Group, total	232.1	243.0
Segment assets		
Finland	2,882.3	2,808.8
Russia	204.2	181.4
Group, total	3,086.5	2,990.2

3. Total revenue from properties

M€	2010	2009
Rental income and recoverables	224.9	230.3
Interest income from finance lease agreements	0.3	0.3
Fund management fees	6.9	6.6
Profit/loss on sale of investment properties	5.8	0.3
Profit/loss on sale of trading properties	19.4	4.0
Total	257.3	241.5

Rental income

The expected rental income from existing leases is:

M€	2011	2012– 2015	2016–	Total
Expected rental income	209.4	482.5	446.9	1,138.8

M€	2010	2011– 2014	2015–	Total
Expected rental income (comparison data)	205.2	455.9	369.3	1,030.4

Accruals are the current accruals from lease contracts less index increases.

Lease contracts signed for an indefinite period are included up to the date of expiry stated in the contract.

4. Maintenance expenses

The line 'Maintenance costs' in the income statement includes maintenance expenses of EUR 1.0 million (2009: EUR 1.0 million) for investment properties that have not accrued rental income during the year. Most of these investment properties are undeveloped.

5. Profit/loss on sale of investment properties

M€	2010	2009
Profit on sales	5.9	1.6
Loss on sales	-0.0	-1.3
Total	5.8	0.3

6. Other operating income

M€	2010	2009
Rent liability	0.0	0.2
Share of bankruptcy estate	0.1	0.3
Other income	0.1	0.2
Total	0.2	0.8

7. Other operating expenses

M€	2010	2009
Credit losses and uncertain receivables	1.9	2.4
Other expenses	0.2	0.5
Total	2.1	2.9

8. Auditor fees

M€	2010	2009
Authorised Public Accountants KPMG Oy		
Audit	0.2	0.1
Tax consultancy	0.0	0.0
Other services	0.1	0.1
Total	0.3	0.3

In addition to the auditor's fees presented for 2009, KPMG Oy invoiced the company for EUR 0.3 million for expenses related to a share issue, which in accordance with IFRS is recognised directly in equity as a reduction in the funds obtained in the share issue.

9. Employee benefit expenses and number of employees

M€	2010	2009
Management remuneration		
President and CEO	0.5	0.5
Other Executive Board members	1.0	1.0
Board of Directors	0.3	0.3
Share-based payments to management	0.8	0.8
Other wages and salaries	6.7	7.3
Defined benefit pension plans	0.0	0.0
Defined contribution pension plans	1.5	1.7
Other social security costs	0.3	0.5
Total	11.1	12.1

The salary and fees paid to Sponda Plc's President and CEO totalled EUR 478,000 (2009: 481,000). In addition, during the period the President and CEO was paid a bonus of EUR 285,000 (2009: 209,000) under the incentive scheme, based on the company's actual performance in 2009.

The members of Sponda Plc's Board of Directors are paid an annual fee and a fee for each meeting attended for the term ending at the 2011 Annual General Meeting. 40 per cent of the annual fee is paid in the form of Sponda Plc shares acquired on the market. The Chairman of the Board was paid EUR 74,000 for the year (2009: 71,000), the Deputy Chairman EUR 49,000 (2009: 48,000) and the other members of the Board, in total, EUR 178,000 (2009: 187,000).

The President and CEO is paid a full salary. The President and CEO and the members of the Executive Board also participate in the long-term share-based incentive scheme for top management introduced on 1 January 2006. The first incentive scheme covered the period from 2006 to 2008. The company also had an incentive scheme with the same terms in effect for the 2009–2011 period, but the Board of Directors of Sponda Plc decided to revise the incentive scheme adopted in 2009 by extending the vesting periods. The extension will take effect in stages by 2012, reducing the proportion of one-year vesting periods each year and increasing the proportion of new three-year vesting periods correspondingly. The purpose of the incentive scheme is to link the objectives of shareholders and key personnel to increase the company's shareholder value, increase the commitment of key personnel to the company and offer them a competitive bonus scheme based on share ownership.

The new scheme comprises two one-year vesting periods, which are the 2010 and 2011 calendar years, and two three-year vesting periods, 2010–2012 and 2011–2013. The incentive scheme's criteria are tied to cash flow from operations per share and return on investment. The Board of Directors determines the targets for each vesting period separately.

The bonuses, less taxes and other employer contributions, are used to purchase company shares for the person on the open market. The shares may not be disposed of within a set period of their receipt. The duration of this period is two years for the one-year vesting periods and three years for the three-year vesting periods. The personnel covered by the scheme also have a continued obligation to hold shares received under the scheme at a minimum amount corresponding to their gross annual salary for the duration of their employment in the company.

The maximum annual fee under the incentive scheme is the recipient's gross annual pay at the time of payment. Gross annual pay refers to fixed basic salary excluding annual performance bonuses and the long-term incentive scheme.

The share-based incentive scheme presently covers the members of the company's Executive Board, altogether seven persons. The bonuses payable based on the 2010 and 2010–2012 vesting periods correspond, at a maximum, to the value of approximately 750,000 shares in Sponda Plc (including the cash component of the bonuses).

Share-based incentive schemes	Incentive schemes 2010	Incentive scheme 2009	Incentive scheme 2006–2008	
	Vesting period 2010–2012	Vesting period 2010	Vesting period 2009	Vesting period 2008
Grant date	17 March 2010	17 March 2010	01 January 2009	01 January 2008
Issue date	01 January 2013	01 January 2011	01 January 2010	01 January 2009
Vesting period ends	31 December 2012	31 December 2010	31 December 2009	31 December 2008
Shares become free for disposal	31 December 2015	31 December 2012	31 December 2011	31 December 2010
Settled as	Shares and cash	Shares and cash	Shares and cash	Shares and cash

Share-based incentive schemes		Incentive schemes 2010	Incentive scheme 2009	Incentive scheme 2006–2008
Conditions	Vesting period 2010–2012	Vesting period 2010	Vesting period 2009	Vesting period 2008
Non-market based conditions	Cash flow from operations per share and return on investment in the vesting period	Cash flow from operations per share and return on investment in the vesting period	Cash flow from operations per share and return on investment in the vesting period	Cash flow from operations per share and return on investment in the vesting period
Other conditions	Shares may not be disposed for a period of three years from date of receipt.	The vesting period is followed by a two-year employment condition. Shares may not be disposed for a period of two years from date of receipt.	The vesting period is followed by a two-year employment condition. Shares may not be disposed for a period of two years from date of receipt.	The vesting period is followed by a two-year employment condition. Shares may not be disposed for a period of two years from date of receipt.
Number of instruments granted*	-	146,146	146,255	114,900
Share price on date of granting, €	3.01	3.01	1.93	5.09
Share price on date of distribution, €*	-	3.88	2.71	2.84
Changes in share bonus during the period:		2010	2009	2008
Share bonus granted at start of the period		335,768	218,280	103,380
Bonuses granted in the period*		146,146	146,255	114,900
Bonuses forfeited during the period		-	-	-
Bonuses that became free for disposal during the period		74,613	28,767	-
Share bonuses granted at end of the period		407,301	335,768	218,280

*The 2010 figure is based on the management's estimate. Actual figures may differ from the estimates provided.

Management's pension obligations and termination benefits

The President and CEO of Sponda Plc is entitled to retire on reaching 63 years of age and his pension is determined in accordance with the Employee Pensions Act (TEL).

The Director's Agreement stipulates the period of notice for the President and CEO as six months. In the event of the company terminating the Director's Agreement, the President and CEO is entitled to compensation equal to 12 months' pay.

The members of the Executive Board are insured with a contribution-based group pension insurance. Sponda Plc makes an annual insurance payment until the member of the Executive Board reaches the age of 63 years. In addition, the members of Sponda's Executive Board are entitled to participate in a voluntary group pension scheme. Under the terms of this scheme the accrued savings may be withdrawn between the ages of 60 and 65 or as a supplementary pension in addition to the individual's statutory earnings-related pension. The pension contribution amounts to approximately 7.5 per cent of a person's annual pay.

Personnel on average	2010	2009
White collar; number of employees	123	135

10. Depreciation and amortization by asset item

M€	2010	2009
Property, plant and equipment		
Buildings and structures	0.2	0.2
Machinery and equipment	0.1	0.1
Other tangible assets	0.4	0.1
	0.7	0.5
Intangible assets		
Computer software	0.0	0.0
	0.0	0.0
Total	0.7	0.5

11. Financial income and expenses

M€	2010	2009
Financial income		
Interest income		
Loans and receivables	1.1	1.3
Other financial income	0.2	0.0
Exchange rate gains, realized	0.2	0.5
Exchange rate gains, recognized at fair value through profit and loss	0.0	0.1
Change in fair value		
Recognized at fair value through profit and loss	0.1	0.2
Total	1.7	2.1
Financial expenses		
Interest expenses		
Interest expenses on liabilities recognized at amortized cost	-57.2	-64.0
Interest rate derivatives subject to hedge accounting, ineffective portion		-0.1
Other financial expenses, loan management expenses	-4.7	-5.2
Exchange rate losses, realized	-0.3	-1.0
Exchange rate losses, recognized at fair value through profit and loss	-0.5	-0.3
Change in fair value		
Recognized at fair value through profit and loss	-2.1	-0.3
Total	-64.7	-70.9
Capitalized borrowing costs incurred in the acquisition, construction or production of a qualifying asset	4.5	3.7
Total	-60.3	-67.2
Financial income and expenses, total	-58.5	-65.0
Financial expense multiplier used by the Group	3.86%	3.65%

*See accounting principles: Borrowing costs

12. Income taxes

M€	2010	2009
Current tax expense	3.6	3.2
Deferred tax	33.7	0.1
Total	37.3	3.3

Taxes relating to other comprehensive income items

M€	2010			2009		
	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax
Cash flow hedges	1.4	0.2	1.5	-10.4	2.7	-7.7
Translation difference	9.3	-2.4	6.9	0.7	-0.3	0.4
Total	10.6	-2.2	8.4	-9.7	2.4	-7.3

Reconciliation between the income tax expense recognized in the income statement and the taxes calculated using the parent company's domestic corporate tax rate of 26 per cent:

	2010	2009
Profit before taxes	157.7	-78.3
Income tax using the parent company's domestic corporate tax rate	41.0	-20.4
Difference between tax rate in Finland and in other countries	-1.5	4.4
Tax exempt income/non-deductible expenses	0.6	-0.3
Reversal of impairment losses of sold subsidiaries	0.0	0.0
Group adjustments in conjunction with sale	-1.2	-1.1
Recognition of deferred tax in accordance with IAS 12.15b	-2.9	20.8
Utilization of tax losses from prior periods	-1.3	0.5
Utilisation of previously unrecognised tax-deductible impairment	-1.1	0.0
Shelf life amortization and previously unrecognised confirmed losses	0.2	-0.9
Changes to previous years' taxes	2.8	0.0
Losses incurred in period	0.0	0.2
Share of profit/loss of associated companies	-0.3	0.0
Other items	0.9	-0.1
Tax expense in the income statement	37.3	3.3

13. Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to the equity holders of the parent company, adjusted by the interest expenses of the hybrid bond, by the weighted average number of shares outstanding.

Due to the share issue in 2009, the weighted average number of shares outstanding has been calculated in accordance with IAS 33. The number of shares for the year for comparison has been similarly adjusted.

M€	2010	2009
Profit for the period attributable to the equity holders of the parent company	120.6	-81.5
Interest accrued during period on hybrid bond	-11.4	-11.3
Tax effect	3.0	2.9
Net effect	-8.4	-8.4
Weighted average number of shares during the period (million)	277.6	230.6
Basic and diluted earnings per share attributable to shareholders, €	0.40	-0.40

There were no diluting instruments in 2010 and 2009.

14. Investment properties

M€	2010	2009
Fair value of investment properties 1 Jan.	2,767.5	2,915.5
Acquisition of investment properties	0.8	0.0
Other capital expenditure on investment properties	76.4	53.4
Disposals of investment properties	-37.5	-40.3
Reclassifications from trading properties	18.4	2.0
Other transfers	0.0	0.0
Capitalized borrowing costs, increase in period	4.5	3.7
Valuation gains and losses	40.5	-166.8
Fair value of investment properties 31 Dec.	2,870.6	2,767.5

Investment properties are properties held by the company for the purpose of earning rental income or for capital appreciation. Sponda measures its investment properties using the fair value method, under which changes in fair values are recognized through profit and loss. The value of each investment property is calculated by Sponda itself. Sponda's property portfolio in Finland was assessed in the second and final quarters of the year by Catella Property Oy. The properties in Russia were assessed in the second and final quarters by CB Richard Ellis. The value of each property has been assessed separately.

Statements on the assessments of value for properties in both Finland and Russia are available on Sponda's website at www.sponda.com> Investors> Performance

Weighted average yield requirements based on management estimates used in calculating the fair values of investment properties by type of property 31 December 2010 (%)

Type of premises	Area				
	Centr. Bus. Distr.	Rest of Helsinki	Espoo/Vantaa	Rest of Finland	Russia
Office and retail	5.9	6.2	8.1	7.3	10.7
Logistics		7.7	8.3	10.4	11.0

Weighted average yield requirements based on management estimates used in calculating the fair values of investment properties by type of property 31 December 2009 (%)

Type of premises	Area				
	Centr. Bus. Distr.	Rest of Helsinki	Espoo/Vantaa	Rest of Finland	Russia
Office and retail	6.1	6.3	8.1	7.3	11.5
Logistics		7.8	8.3	10.6	11.0

Significant assumptions used in fair value calculations, on average

	Finland		Russia	
	2010	2009	2010	2009
Yield requirement, %	6.7	6.9	10.7	11.5
Initial yield, %	6.5	6.6	9.7	8.3
Computational economic occupancy ratio in first year of calculation, %	87.4	86.2	96.8	90.8
Rental income as per agreements, €/m ² /month	14.5	14.0	42.6	39.8
Market rents, €/m ² /month	12.6	12.2	41.5	40.3
Long term maintenance costs used in calculations, €/m ² /month	2.3	2.4	10.6	10.6

Changes in the significant assumptions used in fair value calculations are based on market changes and the effects of new and maturing lease agreements on the property portfolio.

Economic occupancy rates of investment properties by segment (%)

	31 Dec. 2010	31 Dec. 2009
Office and retail	87.7	87.9
Shopping centres	98.1	96.4
Logistics	75.8	74.5
Russia	96.4	88.2

Maturity dates for lease agreements by segment 31 December, 2010 (%)
M€

	Office and Retail Properties	Shopping Centres	Logistics	Russia
1 year	12.8	7.0	13.4	36.0
2 years	11.8	28.3	10.5	17.5
3 years	10.9	5.4	11.4	2.5
4 years	6.2	2.3	7.7	14.7
5 years	8.1	3.5	6.0	7.6
6 years	3.2	4.6	4.0	7.3
more than 6 years	31.4	38.7	27.1	14.4
open ended	15.7	10.3	19.9	0.0

Maturity dates for lease agreements by segment 31 December, 2009 (%)
M€

	Office and Retail Properties	Shopping Centres	Logistics	Russia
1 year	13.9	9.2	19.6	40.3
2 years	8.0	9.4	8.1	2.7
3 years	10.6	25.5	10.0	17.2
4 years	9.8	5.0	9.1	2.5
5 years	6.4	3.0	7.5	14.9
6 years	6.4	6.5	3.4	2.3
more than 6 years	27.2	35.6	12.9	20.0
open ended	17.7	5.7	29.4	0.0

The Group's most significant investment commitments arise from the following properties:

New office building in the City Center shopping complex, light shaft extending through the retail floors and new retail premises on floors 1, 2 and 3, scheduled for completion in 2011. New maintenance facilities linked to the Helsinki underground maintenance tunnel will be completed at the same time. Once maintenance operations are transferred to the new facility, conversion of the current maintenance facility on the second basement level to retail premises will begin. Once the car ramps are removed from the Keskuskatu side of the complex, new retail premises will also be constructed on that side.

Sponda is developing the Ratina shopping centre in Tampere and carrying out development projects in adjacent areas. A 55,000 m² shopping centre is planned for the area, for which the total investment cost is estimated at EUR 200 million. Planning of the project is underway, and the final decision about the investment has not been made.

On 27 October 2009 Sponda Plc and Metso Automation Oy signed an agreement for production premises to be built in Hakkila, Vantaa. The new building, with a floor area of about 22,000 square metres, will be erected beside the Honkatalo logistics centre in Vantaa owned by Sponda at Vanha Porvoontie 229, Vantaa. The new building will be leased in its entirety to the Metso Automation business line with a long-term, 15 year lease. Sponda is also leasing to Metso some 12,000 square metres of office and warehouse premises in the adjacent Honkatalo of-

fice building. Almost the entire office building will be occupied by Metso. Sponda's total investment is estimated at about EUR 40 million.

15. Investments in real estate funds

	2010		2009	
	Investment, M€	Holding	Investment, M€	Holding
First Top LuxCo I S.A.r.l	5.3	20.0%	6.4	20.0%
Sponda Fund I Ky	33.2	46.1%	33.7	46.1%
Sponda Fund II Ky	21.3	43.7%	16.1	43.7%
YESS Ky	0.0	60.0%	0.0	60.0%
	59.8		56.2	

First Top LuxCo I S.A.r.l. is a real estate fund registered in Luxembourg that invests primarily in office and retail premises in medium-sized Finnish towns.

Sponda Fund I Ky invests mainly in logistics properties outside the Helsinki Metropolitan Area.

Sponda Fund II Ky invests mainly in logistics, warehouse and industrial properties in medium-sized cities in Finland.

YESS Ky is a fund established by Sponda Plc and Finnish Radio pension fund that is developing the Forum Virium project. No capital investments have been made into the fund as of yet.

16. Property, plant and equipment

M€	Land sites	Buildings	Machinery & equipment	Other tangible assets	Advance payments & acquisitions in progress	2010 Total
Acquisition cost 1 Jan.	3.2	11.1	1.4	1.7	0.1	17.5
Increases		0.0	0.0			0.0
Decreases		-0.0		-0.0		0.0
Other reclassifications		0.1			-0.1	0.0
Acquisition cost 31 Dec.	3.2	11.2	1.4	1.7	0.0	17.5
Accumulated depreciation 1 Jan.	-	-1.6	-1.0	-0.5	-	-3.2
Accumulated depreciation on decreases						
Depreciation for the period		-0.2	-0.1	-0.4		-0.7
Accumulated depreciation 31 Dec.	-	-1.9	-1.2	-0.9	-	-3.9
Carrying amount 31 Dec.	3.2	9.3	0.3	0.8	0.0	13.6

M€	Land sites	Buildings	Machinery & equipment	Other tangible assets	Advance payments & acquisitions in progress	2009 Total
Acquisition cost 1 Jan.	3.2	10.0	1.3	0.7	2.0	17.2
Increases		0.0	0.1	0.1	0.0	0.3
Decreases						0.0
Other reclassifications	0.0	1.0		0.9	-1.9	0.0
Acquisition cost 31 Dec.	3.2	11.1	1.4	1.7	0.1	17.5
Accumulated depreciation 1 Jan.	-	-1.4	-0.9	-0.4	-	-2.7
Accumulated depreciation on decreases						
Depreciation for the period		-0.2	-0.1	-0.1		-0.5
Accumulated depreciation 31 Dec.	-	-1.6	-1.0	-0.5	-	-3.2
Carrying amount 31 Dec.	3.2	9.4	0.3	1.2	0.1	14.3

Other tangible assets includes, among other things, renovation expenses related to the company's head office and works of art owned by the Group.

17. Goodwill

M€	2010	2009
Acquisition cost 1 Jan.	27.5	27.5
Change	-	-
Acquisition cost 31 Dec.	27.5	27.5
Accumulated depreciation 1 Jan.	-13.0	-13.0
Depreciation for the period	-	-
Accumulated depreciation 31 Dec.	-13.0	-13.0
Carrying amount 31 Dec.	14.5	14.5

The acquisition of Kapiteeli Oy in 2006 resulted in goodwill of EUR 27.5 million being allocated to certain planned development projects, which were considered to have great potential for increase in value upon completion. Some of these were completed in 2008. The goodwill allocated to the completed projects was written down corresponding to the change in fair value during 2008 and it had an impact on the result of EUR -13.0 million. Goodwill and related writedowns were entirely allocated to the Property Development segment.

The remaining EUR 14.5 million of goodwill has been tested by comparing the future cash flows of the asset containing goodwill to the carrying value of the goodwill. Cash flows have been discounted using an interest rate of 9.24 per cent (2009: 9.37%). Based on the impairment testing, there is no need for further writedowns on goodwill.

Before starting a project, the fair value at completion of the investment property being developed is determined using the 10 year discounted cash flows method with the same variables and parameters as for the fair value of completed investment properties. Rental income is based either on leases made in advance with future tenants or on management estimates of future rents and occupancy rates. Management assesses the accuracy of the calculations by testing for impairment. If there is indication of changes in the estimates and assumptions due to the market or other reasons, the calculations are revised to correspond to the best understanding at the moment of testing. The sensitivity of the yield requirement to change is also assessed.

Management also checks that the construction costs for the project remain within the prepared cost estimate. If there are indications of a rise in costs or of other causes as a result of which costs may be exceeded, the values are updated.

Sensitivity analysis of value testing

%	Value used	Limit
2010		
Discount rate	9.24	16.84
Yield requirement	6.50	6.79
Investment costs		5.28
2009		
Discount rate	9.37	10.19
Yield requirement	7.00	7.03
Investment costs		0.52

An impairment of goodwill would have been recorded if the discount rate used had exceeded 16.84 per cent (2009: 10.19%), if the yield requirement used in the fair value calculations of projects had exceeded 6.79 per cent (2009: 7.03%) or if investment costs had been estimated as 5.28 per cent greater (2009: 0.52%).

18. Other intangible assets

M€	Software	Other intangible assets	2010 Total
Acquisition cost 1 Jan.	0.8	0.0	0.8
Increases	0.0	0.4	0.4
Acquisition cost 31 Dec.	0.8	0.4	1.3
Accumulated amortization 1 Jan.	-0.8	-	-0.8
Amortization for the period	0.0	-	0.0
Accumulated amortization 31 Dec.	-0.8	-	-0.8
Carrying amount 31 Dec.	0.0	0.4	0.4

M€	Software	Other intangible assets	2009 Total
Acquisition cost 1 Jan.	0.8	-	0.8
Increases	0.0	-	0.0
Acquisition cost 31 Dec.	0.8	-	0.8
Accumulated amortization 1 Jan.	-0.8	-	-0.8
Amortization for the period	0.0	-	0.0
Accumulated amortization 31 Dec.	-0.8	-	-0.8
Carrying amount 31 Dec.	0.0	-	0.0

19. Finance lease receivables

M€	2010	2009
Carrying amount of finance lease receivables	2.7	2.7
Gross rental income	14.6	15.0
Unguaranteed residual value	4.0	4.0
Gross investment in lease contracts	18.6	18.9
Unearned financial income	-15.8	-16.2
Net investment in lease contracts	2.7	2.7
Present value of unguaranteed residual value	0.0	0.0
Present value of minimum lease payments receivable	2.7	2.7

Term structure in 2010	2011	2012–2015	2016–	Total
Gross investment in lease contracts	0.3	1.7	16.6	18.6
Present value of minimum lease payments receivable	0.3	1.2	1.2	2.7

Term structure in 2009	2010	2011–2014	2015–	Total
Gross investment in lease contracts	0.3	1.7	16.9	18.9
Present value of minimum lease payments receivable	0.3	1.2	1.2	2.7

Two long-term lease contracts on two properties are classified as finance leases. Part of the premises in each property are leased.

20. Holdings in associated companies

M€	2010	2009
Acquisition cost 1 Jan.	2.8	3.3
Transfer from subsidiary company shares	-	-
Share of result for period	0.1	0.0
Increases	-	-
Decreases	-	-
Dividends received	-0.9	-0.5
Total	2.0	2.8

The carrying value of associated companies on 31 December 2010 includes EUR 0.9 million (2009: 1.9 million) of intangible rights allocated in connection with the acquisition.

Information about the Group's associated company and its assets, liabilities, total revenue and profit/loss, M€

2010	Domicile	Assets	Liabilities	Total revenue	Result for period	Holding
Ovenia Oy	Helsinki	5.8	2.2	15.0	2.3	45.10

2009	Domicile	Assets	Liabilities	Total revenue	Result for period	Holding
Ovenia Oy	Helsinki	5.9	2.6	14.2	2.2	45.10

21. Non-current receivables

M€	2010	2009
Non-interest-bearing receivables	0.6	2.0
Transaction price receivables	0.6	1.4
Long term financial receivables	1.2	3.4
Interest rate derivatives	0.0	0.0
Derivatives not included in hedge accounting	6.2	3.8
Defined benefit pension plan assets*	0.1	0.1
Other long term receivables	6.3	4.0
Total	7.5	7.4

* See Note 28.

22. Deferred taxes

M€	31 Dec 2009	Recognized in income statement	Transfers and other changes	Recognised in other comprehensive income items	Recognized in equity	Purchased businesses/ investment properties sold/bought	31 Dec. 2010
Deferred tax assets							
Provisions	0.0						0.0
Tax losses carried forward	25.5	-9.9	4.0	0.1		-0.2	19.5
Tax receivables from result for period	4.0	9.1	-4.0				9.1
Assessments at fair value:							
Funds	0.2	0.5					0.6
Interest rate swaps	9.6	0.0		-2.4			7.2
Interest rate options	0.2	0.0					0.2
Forward exchanges	0.0	0.0					0.0
Trading properties	1.6	-2.5	0.8				0.0
Translation differences/loans	0.0	0.5		-0.5			0.0
Other items/transfers	0.0	-1.2	1.4	0.1			0.3
Total	41.1	-3.6	2.2	-2.7	0.0	-0.2	36.9
Deferred tax liabilities							
Cumulative depreciation differences	23.7		-23.7				0.0
Capitalized borrowing costs	2.6	1.2	-2.9				0.8
Assessments at fair value:							
Investment properties	165.2	29.2	27.2	-0.6		-3.2	217.7
Trading properties	0.0		0.2				0.2
Associated company shares	0.4	-0.3					0.1
Interest rate swaps	0.0						0.0
Interest rate options	0.0						0.0
Equity bond expenses	1.5	3.0			-3.0		1.5
Share issue expenses	0.0						0.0
Other financial items	0.0						0.0
Other items/transfers	0.5	0.0	0.0	0.0			0.6
Total	193.8	33.1	0.8	-0.6	-3.0	-3.2	221.0

M€	31 Dec. 2008	Recognized in income statement	Transfers and other changes	Recognised in other comprehensive income items	Recognized in equity	Purchased businesses/ investment properties sold/bought	31 Dec. 2009
Deferred tax assets							
Provisions	2.2	-2.2					0.0
Tax losses carried forward	25.0	-14.1	14.8	0.0		-0.2	25.5
Tax receivables from result for period	13.8	4.0	-13.8				4.0
Assessments at fair value:							
Funds	0.0	0.2					0.2
Interest rate swaps	7.0	-0.1	0.0	2.7			9.6
Interest rate options	0.4	-0.3	0.0	0.0			0.2
Forward exchanges	0.0	0.0					0.0
Trading properties	7.2	-5.6	0.0				1.6
Other items/transfers	0.9	0.0	-0.7	-0.1			0.0
Total	56.6	-18.1	0.3	2.5	0.0	-0.2	41.1
Deferred tax liabilities							
Cumulative depreciation differences	24.3	0.1				-0.8	23.7
Capitalized borrowing costs	2.1	0.5					2.6
Assessments at fair value:							
Investment properties	182.5	-18.9	3.4	0.1		-2.0	165.2
Funds	2.0	-2.0					0.0
Trading properties	0.0	0.0					0.0
Associated company shares	0.6	-0.3					0.4
Interest rate swaps	0.0	0.0	0.0	0.0			0.0
Interest rate options	0.0		0.0				0.0
Equity bond expenses	1.5	2.9				-3.0	1.5
Share issue expenses	0.0	2.1				-2.1	0.0
Other financial items	0.0	0.0	0.0				0.0
Other items/transfers	3.6	0.1	-3.2	0.0			0.5
Total	216.7	-15.5	0.2	0.1	-5.1	-2.7	193.8

At 31 December 2010 the Group had tax loss carry-forwards totalling EUR 7 million (EUR 8 million in 2009) and impairment losses not deducted in taxation of EUR 72 million (EUR 105 million in 2009), on which the Group has not calculated tax receivables because utilization of these items is uncertain.

Expiration years for unrecognised confirmed losses

Year of expiration	2011–2012	2013–2014	2015–2016	2017–2018	2019–2020	Total
Confirmed loss	1.3	1.8	1.2	1.2	0.9	6.5
Unrecognised deferred tax	0.3	0.5	0.3	0.3	0.2	1.7

23. Trading properties

Trading properties comprise 28 properties that are owned mainly through real estate or housing limited companies.

M€	2010	2009
Trading properties at start of the period	22.8	29.5
Divested trading properties	-2.9	-4.7
Reclassifications as investment properties	-9.6	-2.0
Trading properties at end of the period	10.3	22.8
Sales income from divested trading properties	31.9	10.7
Carrying amount of divested trading properties	-12.5	-6.7
Gains/losses on disposal of trading properties	19.4	4.0

24. Trade and other receivables

M€	2010	2009
Current non-interest-bearing receivables		
Trade receivables	7.3	7.6
Other receivables	27.6	16.5
Tax receivables	0.0	0.0
Prepayments	0.7	0.7
Other prepaid expenses and accrued income	5.5	6.9
Total	41.1	31.6

Other receivables includes EUR 26.5 million in VAT receivables.

Trade receivables classified according to time elapsed from due date

M€	2010		2009	
Not fallen due	3.9	53.3%	4.5	59.9%
Under 1 month	0.7	9.4%	1.0	13.2%
1–3 months	0.6	7.8%	0.8	10.6%
3–6 months	0.5	6.7%	0.5	6.9%
6–12 months	1.2	16.4%	0.4	4.8%
1–5 years	0.5	6.5%	0.3	4.5%
Over 5 years	0.0	0.0%	0.0	0.0%
Total	7.3	100.0%	7.6	100.0%

Other prepaid expenses and accrued income

M€	2010	2009
From interest and financial items	3.3	3.4
Taxes	0.0	0.4
From other items	2.1	3.1
Total	5.5	6.9

25. Cash and cash equivalents

M€	2010	2009
Bank accounts	27.0	29.1
Liquid investment	-	-
Total	27.0	29.1

26. Capital and reserves

M€	No. of shares (x 1,000)	Share capital	Share premium reserve	Invested non-restricted equity reserve	Total
31 Dec. 2006	79,307	79.3	159.5	-	238.8
Share issue	31,723	31.7	-	209.7	241.4
31 Dec. 2007	111,030	111.0	159.5	209.7	480.2
31 Dec. 2008	111,030	111.0	159.5	209.7	480.2
Share issue	166,545	-	-	202.3	202.3
31 Dec. 2009	277,575	111.0	159.5	412.0	682.5
31 Dec. 2010	277,575	111.0	159.5	412.0	682.5

Sponda Plc has a single class of shares. Under the Articles of Association, there is no maximum number of shares and the company does not have a set maximum share capital. The share has no nominal value or accounting par value. All issued shares have been paid in full.

Shareholders' equity comprises the following reserves:

Share premium reserve

Sponda does not have existing instruments that would, under the new Limited Companies Act, accrue a share premium reserve.

Translation differences

Translation differences comprise translation differences arising from the translation of foreign subsidiaries.

Fair value reserve

The fair value reserve contains the changes in fair values of the derivatives used to hedge cash flow.

Revaluation reserve

The revaluation reserve comprises the fair value of properties that have previously been used by the Group itself and have subsequently been transferred to investment properties.

Invested non-restricted equity reserve

The invested non-restricted equity reserve contains equity investments and that part of the share subscription price that has not been allocated to share capital by a specific decision.

Other equity reserve

The other equity fund comprises the equity bond less the costs of raising the bond.

Dividends

After the balance sheet date, the Board of Directors has proposed that a dividend of EUR 0.15 per share be distributed for the 2010 financial year.

27. Non-current interest-bearing liabilities

M€	2010	2009
Notes and bonds	99.6	149.9
Loans from financial institutions	1,299.8	1,137.3
Total	1,399.4	1,287.2

See Note 32.

28. Net pension asset in the balance sheet

At the time of Sponda Plc's incorporation, insurance was taken out for certain persons to compensate for earlier retirement age. The insurance covers the pension of women from the age of 60 to 63 and the pension of men from 62 to 63 (62 to 65 prior to revision) years of age. The pension presently covers three persons.

The defined benefit pension asset in the balance sheet is determined as follows:

M€	2010	2009
Present value of funded obligations	0.3	0.3
Fair value of plan assets	-0.3	-0.4
Surplus	-	-
Unrecognized actuarial gains (+) and losses (-)	-0.1	-0.1
Net asset (-) in the balance sheet	-0.1	-0.1

Items recognized in the income statement:

M€	2010	2009
Current service costs	-	-
Interest costs	-	-
Expected return on plan assets	-	-
Past service cost	-	-
Actuarial gains (-) and losses (+)	-	-
Total	-	-

Actual return on plan assets totalled EUR -105,000 in 2010 (2009: EUR -139,000)

Changes in the present value of the obligation:

M€	2010	2009
Liability for defined benefit obligations at beginning of period	0.3	0.4
Service costs	0.0	0.0
Interest costs	0.0	0.0
Actuarial gains (-) and losses (+)	-0.1	-0.1
Past service costs	-	-
Liability for defined benefit obligations at end of period	0.3	0.3

Changes in the fair values of the plan assets:

M€	2010	2009
Fair value of plan assets at beginning of period	0.4	0.4
Expected return on plan assets	0.0	0.0
Actuarial gains (+) and losses (-)	-0.1	-0.2
Contributions paid by the employer	0.0	0.0
	0.3	0.4

Information is not available on the plan assets.

Actuarial assumptions on the balance sheet date:

%	2010	2009
Discount rate, (%)	4.25	5.00
Expected return on plan assets, (%)	4.25	5.00
Expected rate of salary increases (%)	3.50	3.50
Inflation (%)	2.00	2.00

The Group expects to pay EUR 20,000 to the plan in 2011.

	2010	2009	2008	2007	2006
Present value of obligation	0.3	0.3	0.4	0.6	0.5
Fair value of assets under the arrangement	0.3	0.4	0.4	0.5	0.6
Margin deficiency (+) / Margin excess (-)	0.0	0.0	0.0	0.0	0.0

Experience-based adjustments on debts under the arrangement, (loss)/gain	-0.1	-0.2	-0.1	0.0	0.0
Experience-based adjustments on assets under the arrangement, loss/(gain)	0.1	0.2	0.1	0.0	0.0

29. Provisions

M€	Soil restoration	Other provisions	2010 Total	2009 Total
Provisions 1 Jan.	-	-	-	8.7
Increases in provisions				0.0
Decreases in provisions				0.0
Provisions used				-8.4
Reversals of unused provisions				-0.2
Provisions 31 Dec.	-	-	-	-

30. Other liabilities

M€	2010	2009
Note and bonds	150.0	100.0
Loans from financial institutions	6.3	57.5
Foreign currency loans	-	0.0
Commercial papers sold	17.0	153.1
Total	173.2	310.6

See Note 32.

31. Trade and other payables

M€	2010	2009
Current non-interest bearing debt		
Advances received	7.2	5.2
Trade payables	3.9	7.0
Interest liabilities	11.7	11.5
Other current liabilities	30.0	18.9
Accrued expenses and deferred income	13.7	12.0
Total	66.5	54.5

Other current liabilities includes EUR 24.8 million in VAT liabilities.

Accrued expenses and deferred income		
Interest and financial items	2.4	3.4
Personnel expenses	3.2	3.7
Taxes	0.7	0.2
Investments	4.7	3.4
Other items	2.7	1.2
Total	13.7	12.0

32. Financial instruments

Financial risk management

The purpose of Sponda's risk management is to minimise the unfavourable impacts of changes in the financial markets on the company's profits and cash flow. Sponda Plc's Board of Directors decides on the goals for risk management, defines the risk management policy and is responsible for monitoring risk management. The company's treasury unit identifies and assesses risks and is responsible for practical risk management measures within the framework of the risk management policy. The internal audit is responsible for checking the effectiveness of the risk management system. Regular reports are made to the Board on financing. Sponda's main financial risks are the interest rate risk, risks concerning access to financing, the credit risk and the exchange rate risk. The Group's financing activities are centrally handled by its treasury unit, which is responsible for financial risk management.

I. Interest rate risk

The Group mainly uses floating rate loans in financing its operations, and these are the source of the company's interest rate risk. The company may also use fixed-rate loans. The Group uses interest rate derivatives to reduce growth in future interest flows caused by a rise in short-term market rates. With interest rate swaps Sponda pays a fixed-rate interest and receives floating-rate interest. Interest rate options are bought.

According to the risk management policy, the aggregate nominal value (hedging rate) of the Group's fixed-rate loans with a maturity of more than one year and of the interest rate derivatives used to manage interest rate risk must be at least 60 per cent and at most 100 per cent of the Group's interest-bearing liabilities. The Group's hedging rate on 31 December 2010 was 84 per cent. The fixed interest rate period of the interest-bearing debt portfolio must be at least one year. The fixed interest rate period of the Group's portfolio was 2.2 years.

Derivative contracts have been made for the purpose of hedging the loan portfolio and they are valued in the financial statement at fair value. The fair value represents the result if the derivative position had been closed on the balance sheet date. The fair values presented are based on assessments by the counterparty banks. In addition, Sponda Plc checks the assessments using assessing methods that are generally available on the market. The fair values and nominal values of interest rate derivatives are presented in Note 32.3.

Interest rate derivatives have been defined as cash flow hedging or as derivatives that do not meet the criteria for hedge accounting. Sponda applies group hedging, in which the behaviour of the loan portfolio is compared with the interest rate derivative portfolio. The interest rate derivative portfolio is divided into interest rate options and interest rate swaps. In addition Sponda may use forward rate agreements and interest rate futures, to which hedge accounting is not applied.

At the time of closing the books, Sponda applied hedge accounting to all of the Group's interest rate swaps. The interest rate swaps mature in 2011–2016, during which period the interest flows from interest rate swaps will also be realised. The hedging effectiveness between hedged loans and hedging instruments was very high during the 2010 financial year. The non-effective proportion of interest rate swaps under hedge accounting has been recognised in profit and loss. Hedge accounting was not applied to the purchased interest rate caps. The change in the fair value of interest rate caps is recognised in profit and loss.

Net losses/gains for the period recognised in other comprehensive income items are presented under Consolidated statement of comprehensive income. More information on their recognition is available in the section on accounting principles on page 110. Hedge accounting is applied to interest derivatives satisfying the IAS 39 criteria for hedge accounting throughout their maturity.

Sponda Plc analyses its interest rate position by simulating changes in market interest rates. The treasury unit calculates a forecast of interest expenses for the coming year and its interest rate sensitivity. The following assumptions have been made when calculating the sensitivity to change in interest rates:

- the short-term market rates at the stated balance sheet date change by one percentage point
- the calculation includes interest-bearing liabilities (EUR 1,573 million)
- the calculation includes current derivative contracts (EUR 1,423 million).

The calculation aims to measure the impact of short-term market rates on the interest expenses of the company's loans and correspondingly on the income to be obtained from interest rate derivatives or on the costs to be paid in the following year. The figures are presented net. The financial instruments used in the calculation are accounted for in accordance with the IFRS definitions mentioned in the company's accounting principles for the financial statements. The interest rates used are the official interest rates quoted on the last banking day on the balance sheet date.

In its 2010 financial statements Sponda Plc applied hedge accounting to 58 per cent of interest rate derivatives, compared to 65 per cent in 2009. In the sensitivity analysis, changes in the fair value of interest rate derivatives to which hedge accounting is not applied are presented in full through profit and loss. The Group's interest-bearing liabilities decreased during 2010 by about EUR 25 million.

Sensitivity to interest rate risk

The effect of a change of one percentage point in short-term market rates on the company's result and fair value reserve:

	31 Dec. 2010		31 Dec. 2009	
	Income statement	Fair value reserve	Income statement	Fair value reserve
One percentage point rise in market rates	-1	+21	-2	+19
One percentage point fall in market rates	+3	-22	+3	-20

The sensitivity calculation is not inclusive of the computational tax effect.

2. Liquidity and refinancing risk

The Group seeks to continuously assess and monitor the amount of financing required by its business operations to ensure the sufficiency of liquid funds for financing purposes and to repay maturing loans. The risk related to access to finance is reduced by making financial contracts with several financial sources and using a variety of financial instruments. The Group seeks to spread the maturity of its new borrowings so that as loans mature, the amount needing refinancing each year remains stable. The Group's single largest creditor represents approximately one fifth of the Group's total interest-bearing liabilities. The Group's largest creditors are Nordic banks with which the company has a long-term customer relationship. Sponda expects to be able to renew the loans that fall due. Notes 32.4 and 32.5 show the maturity analysis based on the Group's agreements. The average loan period of the Group's loans on 31 December, 2010 was 3.2 years (31 December, 2009: 2.4 years).

For short-term financing purposes, the company uses a commercial paper programme. The size of the commercial paper programme is EUR 350 million. The Group's loans maturing in 2011 total some EUR 173 million, of which a bond maturing in May represents EUR 150 million. The remaining loans maturing in 2011 comprise commercial papers and loans from credit institutions. The company may, if necessary, finance the loans

falling due in 2011 by taking out long-term credit limits. The commercial paper market is also functioning well.

The Group assures its liquidity with sufficient credit limits and bank account limits. The credit limits also provide a reserve for the commercial paper programme. Unused long term credit limits totalled EUR 425 million on the balance sheet date. The company has renewed the short-term credit limits maturing in 2011 and turned them into long-term loans. In addition, the Group had unused bank account limits of EUR 10 million. Cash surpluses are invested in short-term money market instruments or bank deposits in accordance with the financial policy confirmed by the Board. On 31 December, 2010 the Group's cash and cash equivalents totalled EUR 27 million.

In addition, the risks relating to access to finance are reduced by maintaining the company's reputation as a trustworthy debtor. Sponda's financial contracts contain normal covenants to protect the creditors, which concern for example the equal status of financiers, certain financial indicators, and the use of collateral. The most important covenants used are:

- the interest coverage ratio (EBITDA/Net interest cost) for which the minimum acceptable ratio is 1.75. The ratio on the closing date was 3.0.
- the equity ratio, for which the set minimum ratio is 28 per cent.

On the closing date the equity ratio stood at 39 per cent. The Group was not in breach of covenants during the financial year.

3. Credit risk

Credit risk arises from the possibility that the counterparty in a contract fails to fulfil their obligations as given in the contract. The Group's most significant credit risks at the balance sheet date arose from investments in the money markets, from derivative contracts, and from rent receivables and trade receivables. The Group has no major concentrations of receivables or credit risks.

To avoid risks from counterparties, the Group uses only financially solid banks with a good credit rating as counterparties in its money market investments and derivative contracts. The banks' credit rating must be classified as at least A- by S&P (or a similar credit rating company). Sponda Plc may invest in the commercial papers issued by well-known, financially solid companies operating in Finland. Sponda Plc's Board of Directors decides on acceptable counterparties, on counterparty limits and on the permitted financial instruments. In derivative trading, Sponda Plc observes the stipulations given by ISDA (International Swaps and Derivatives Association, Inc.) or the Finnish Bankers Association with counterparties. The maximum amount of the

credit risk is the carrying amount of the financial assets and the positive fair value of derivatives, and details of the combined total of these (EUR 72.1 million) are given in Note 32.1.

The risk arising from tenants is managed by analysing the creditworthiness of tenants before leases are signed, by requiring rent deposits, and by the monthly collection of rent. The business units responsible for leasing properties are responsible for arranging collateral for rents. The maximum amount of the risk is the total carrying amount of the receivables less the amount of the collateral. Total collateral for rents received amounted to EUR 32 million. Collateral for rent is primarily in the form of bank deposits or bank guarantees. Collateral is not, however, required for separately approved counterparties such as the Finnish state or municipalities. Collateral received in fulfillment of lease obligations may be used to cover the company's receivables without hearing the tenant on the matter. Ovenia Oy monitors the Group's rent receivables.

The total amount of rent receivables on the balance sheet date was EUR 3.4 million. The total rent unpaid for more than three months was EUR 2.1 million. The Group recorded credit losses of EUR 1.7 million for rent receivables in 2010. The Group recognises a final credit loss when a tenant is found to be without means in the debt collection process or when the company's share of a bankruptcy is confirmed. The Group uses well-known external debt-collection firms to collect receivables.

The collateral for a selling price receivable is almost always a real security. The real security for selling price receivables is typically real estate mortgages for the sold property or shares. The Group had no selling price receivables at the balance sheet date. The total amount of trade receivables at the balance sheet date excluding rent receivables was EUR 3.9 million. The Group considers the risk from trade receivables to be small. A maturity analysis of all trade receivables is presented on page 128.

In addition the company has given guarantees as security for the commitments of the property companies it owns. The guarantees are typically guarantees relating to the construction phase of a new company, in which the beneficiary is almost always the city. The amount of the guarantees (EUR 15.7 million) is small in proportion to the carrying amount of the companies owned. The guarantees given are not expected to cause significant costs to the Group.

4. Currency risk

The Group has international operations in Russia. Changes in the exchange rate between the Russian rouble and the euro and between the US dollar and the euro may affect Sponda Group's financial position and operations. The Group is exposed to currency risk since balance sheet items for foreign subsidiaries and

revenue and expenses from properties are translated into the business currency of the parent company, into euros.

Sponda's Russian companies receive their rents monthly in US dollars, in Russian roubles or in euros. The companies pay most of their expenses in Russian roubles. USD-denominated net cash flows from lease agreements are some USD 16 million (USD 12 million) annually and RUB-denominated net cash flows some RUB -5 million (RUB -0.1 million). In accordance with the Board's decision, Sponda hedges foreign currency denominated future net cash flows for a period of six months. The company may use currency denominated forwards, options and currency swaps in hedging. One currency derivative will mature and be renewed in each month during the next six months, so that a total corresponding to the net position for six months is always effective.

On the balance sheet date the company had currency options to the value of USD 8 million to hedge the USD net cash flows. The difference between incoming cash flows denominated in Russian roubles and outgoing rouble-denominated expenses is minor, so it has not been considered necessary to hedge this net cash flow. The company does not apply hedge accounting as defined in IAS 39 to currency derivatives. Changes in the fair values of currency derivatives are recognized in the income statement. In accordance with the Board's decision, Sponda does not hedge the translation risk from Russian companies. If the exchange rate between the euro and the USD changed 10 per cent from the closing date, the change in the fair value of the currency options would be recognized through profit and loss in full. If the euro weakened 10 per cent against the USD, this would reduce the result by some EUR -0.4 million and if the euro strengthened 10 per cent against the USD, this would improve the result by some EUR +0.4 million. With the the currency derivative maturing each month, the company can sell cash flow of some USD 1.3 million based on rental income, and this would have the opposite effect on the result to that of the currency option.

On the balance sheet date, 31 December, 2010, the Group had no loans denominated in foreign currency. The Group finances its capital expenditure in Russia with internal loans denominated in euros.

5. Managing the equity structure

The objective of managing the Group's equity structure is to optimise the equity structure in relation to prevailing market conditions at any particular time. The goal is an equity structure that best assures conditions for the Group's long-term strategic operations.

Factors affecting the Group's equity structure, in addition to the result, include capital expenditure, asset sales, acquisitions, dividend payments, equity-based facilities and assessment at fair value. The Group's key covenant in credit arrangements is the equity ratio. The company's equity ratio must always be greater than 28 per cent. In the event that equity ratio approaches the 28 per cent limit, the company will carry out arrangements to boost equity. The company's equity comprises a hybrid bond that improves the company's equity ratio. The nominal value of the hybrid bond is EUR 130 million and it is recorded in the balance sheet under 'Other equity reserve'. More information on the hybrid bond is provided on page 111. The company aims to distribute a dividend of approximately 50 per cent of the period's cash flow from operations per share, taking into consideration the aforementioned equity ratio target and the company's business development. The Group's capital structure is also guided by the value of the interest cover ratio covenant. Interest cover ratio is determined by the ratio between EBITDA and net interest expenses, with gains from sales deducted and losses on sales added. Changes in the value of property assets are also included in the calculation and depreciation and amortisation are deducted. The interest cover ratio must be greater than 1.75.

Sponda Plc's Board of Directors has set the Group's long term equity ratio target at 40 per cent. On 31 December, 2010 the Group's equity ratio was 39 per cent, compared to 37 per cent at the end of 2009. Sponda's interest cover ratio on 31 December, 2010 was 3.0. In 2009 the interest cover ratio was 2.7. Sponda Group's interest-bearing liabilities decreased during 2010 by EUR 25 million and at the end of the year totalled EUR 1,573 million. Sponda Group sold property assets during 2010 for altogether EUR 55 million. The funds received were used to pay off loans and finance property development investments. The formula for calculating the equity ratio is shown in the annual report under 'Calculation of financial ratios'.

The Group's capital structure and equity ratio were as follows:

M€	2010	2009
Interest-bearing liabilities	1,573	1,598
Cash, funds in bank and interest-bearing receivables	27	30
Interest-bearing net liabilities	1,546	1,568
Shareholders' equity, total	1,201	1,114
Balance sheet total	3,086	2,990
Equity ratio	39%	37%

32.1 Carrying amounts of financial assets and liabilities by category

2010 Balance sheet item, M€	Financial assets/ liabilities recognised at fair value through profit and loss	Loans and receivables	Financial liabilities recognised at amortised cost	Hedging derivatives	Carrying amount of balance sheet items	Fair value
Non-current financial assets						
Non-current receivables		1.2			1.2	1.2
Derivative contracts	6.2			2.7	8.9	8.9
Current financial assets						
Derivative contracts	0.1				0.1	0.1
Trade and other receivables		34.9			34.9	34.9
Cash and cash equivalents		27.0			27.0	27.0
Carrying amount by category	6.3	63.1	0.0	2.7	72.1	72.1
Non-current financial liabilities						
Interest-bearing liabilities			1,399.4		1,399.4	1,377.1
Derivative contracts				28.3	28.3	28.3
Current financial liabilities						
Interest-bearing liabilities			173.2		173.2	172.9
Derivative contracts	0.1			2.0	2.1	2.1
Interest payable			11.7		11.7	11.7
Trade and other payables			31.8		31.8	31.8
Carrying amount by category	0.1	0.0	1,616.2	30.3	1,646.6	1,624.0

All derivative contracts belong to level 2 in the fair value hierarchy mentioned in IFRS 7.

Derivative contracts for EUR 30.4 million are included in financial liabilities and for EUR 8.9 million in financial assets.

2009 Balance sheet item, M€	Financial assets/ liabilities recognised at fair value through profit and loss	Loans and receivables	Financial liabilities recognised at amortised cost	Hedging derivatives	Carrying amount of balance sheet items	Fair value
Non-current financial assets						
Non-current receivables		3.4			3.4	3.4
Derivative contracts	3.8			0.0	3.8	3.8
Current financial assets						
Derivative contracts	0.0				0.0	0.0
Trade and other receivables		24.0			24.0	24.0
Cash and cash equivalents		29.1			29.1	29.1
Carrying amount by category	3.8	56.6	0.0	0.0	60.4	60.4
Non-current financial liabilities						
Interest-bearing liabilities			1,287.2		1,287.2	1,248.6
Derivative contracts				30.5	30.5	30.5
Current financial liabilities						
Interest-bearing liabilities			310.6		310.6	312.2
Derivative contracts	0.1			6.7	6.8	6.8
Interest payable			11.5		11.5	11.5
Trade and other payables			19.0		19.0	19.0
Carrying amount by category	0.1	0.0	1,628.3	37.2	1,665.6	1,628.6

The credit risk for financial receivables is at most the carrying amount of the receivables.

32.2 The Group's interest-bearing liabilities

Long-term liabilities, M€	2010	2010	2009	2009
	Carrying amount	Fair value	Carrying amount	Fair value
Bonds	99.6	99.0	149.9	145.9
Loans from financial institutions	1,299.8	1,277.6	1,137.3	1,102.8
Foreign currency loans	0.0	0.0	0.0	0.0
Total	1,399.4	1,376.6	1,287.2	1,248.7

Current liabilities, M€	2010	2010	2009	2009
	Carrying amount	Fair value	Carrying amount	Fair value
Bonds	150.0	149.7	100.0	100.1
Loans from financial institutions	23.2	23.3	210.6	212.1
Foreign currency loans	0.0	0.0	0.0	0.0
Total	173.2	173.0	310.6	312.2

The fair values of bonds are based on market prices.

The estimated margins are based on the estimates of company management.

The fair values of loans from financial institutions and of commercial papers are calculated using margins at which corresponding loans could have been refinanced on the closing date.

Due to the exceptional state of the market, the estimate for long-term loans is subject to uncertainty.

32.3 Derivative contracts

M€	2010	2010	2009	2009
	Fair values	Nominal values	Fair values	Nominal values
Interest rate derivatives				
Interest rate swaps				
Included in hedge accounting	-27.6	822.8	-37.2	997.8
Not included in hedge accounting	-	-	0.2	30.0
Interest rate caps, bought				
In hedge accounting	-	-	-	-
Not in hedge accounting	6.2	600.0	3.6	512.5
Interest rate futures				
	-	-	-	-
Foreign currency derivatives				
Currency swaps				
	0.1	5.9	0.0	4.9
Currency options				
	-0.1	4.9	-0.1	4.9

The company has entered into interest rate derivatives to hedge the loan portfolio and currency derivatives to hedge the currency risk. Hedge accounting is applied at the closing date only to interest rate swaps.

The fair value is calculated in the manner generally approved in the market. Sponda uses an external valuer for valuations. Currency options include an equal amount of call and put pairs of currency options.

Derivatives are valued in the financial statements at fair value. The fair value represents the result that would have arisen if the derivative position had been closed at the balance sheet date.

32.4 Maturity of non-current liabilities

Maturity of non-current liabilities 31 December, 2010, M€	2011	2012	2013	2014	2015	2016
Bonds	150.0	-	-	-	100.0	-
Loans from financial institutions	6.3	430.2	83.6	257.8	533.8	-

Maturity of non-current liabilities 31 December, 2009, M€	2010	2011	2012	2013	2014	2015
Bonds	100.0	150.0	-	-	-	-
Loans from financial institutions	58.9	266.3	465.1	165.0	107.8	133.8

The average interest rate of all the Group's loans, inclusive of interest derivatives, was 3.8 per cent (3.7%). The average maturity of loans was 3.2 years (2.4 years).

Shown here is the maturity of non-current liabilities, showing the nominal value when the loan was taken. Loans maturing in 2011 are presented in the balance sheet under current loans.

Sponda Plc's most significant loans

Syndicated credit arrangement

In November 2010, Sponda Plc signed syndicated credit agreements for a total of EUR 550 million. The primary creditors arranging the syndicated credit were Nordea Bank Finland Plc, Pohjola Bank Plc, SEB and Sampo Bank Plc, with Swedbank and DnB NOR also participating. The syndicated credit is coordinated by Nordea. The syndicated credit has a maturity of 5 years. The syndicated credit agreement comprises a loan of EUR 400 million and a credit limit of EUR 150 million. The loan of EUR 400 million was used in its entirety to repay existing loans. The terms of the loan correspond to the terms of Sponda's other loans. The key covenants of the loan are linked to equity ratio and interest cover ratio.

Finance limit

In November 2010, Sponda Plc renewed a EUR 100 million credit limit agreement maturing in summer 2011 for a period of three years. The credit limit agreement was concluded with Sampo Bank Plc.

Corporate bond

In May 2010, Sponda issued a domestic corporate bond with a value of EUR 100 million, a loan period of five years and a coupon of 4.375 per cent. The primary arrangers of the bond issue were Nordea Bank and Sampo Bank. The proceeds from the corporate bond issue were used to repay loans.

Bilateral loan

Sponda Plc signed an agreement in March 2010 to extend a 3-year loan of EUR 57.6 million with Sampo Bank Plc. The agree-

ment extends a short-term project loan originally taken out to finance the Elo shopping complex.

Bilateral loan

In December 2009 Sponda Plc signed an agreement for a EUR 150 million 5-year loan with Nordea Bank Finland Plc. The loan is being used in its entirety to repay existing debts and replaces short term credit facilities for the same amount that mature in March 2010. The loan is unsecured.

Bilateral loan

In April 2009 Sponda signed an agreement for a EUR 82 million 5-year credit facility with Helaba (Landesbank Hessen-Thüringen Girozentralen). The loan is secured.

Bilateral loans

Sponda Plc signed an agreement in March 2008 with Danske Bank A/S, Helsinki Branch for a 7-year EUR 150 million credit facility and an agreement with Ilmarinen Mutual Pension Insurance Company for a 7-year EUR 50 million credit facility. The loans were used to finance the company's property development and Russian investments. The credit facilities are unsecured.

Bilateral loans

Sponda Plc signed an agreement in February 2008 with Swedbank for a 5-year EUR 100 million credit facility and an agreement with OKO Bank for a 7-year EUR 50 million credit facility. The loans were used to finance the company's property development investments. The credit facilities are unsecured.

Bilateral loan

Sponda Plc signed an agreement in November 2007 with Bank DnB NORD A/S for a 5-year EUR 100 million credit facility. The loan was used to refinance the company's loan portfolio, and it replaced credit facilities raised in 2002 and 2003. The loan was unsecured.

Dual-Tranche Syndicated Credit Facility Agreement

In June 2007 Sponda Plc signed an agreement for a five year syndicated credit facility for a total of EUR 350 million. The facility was used to refinance the remainder of the short-term commercial paper raised in December to finance Sponda's Kapiteeli acquisition. The loan was unsecured.

Bond

In April 2007 Sponda Plc issued a Private-Placement bond of EUR 150 million to domestic institutional investors. The loan period is 4 years. The loan is floating-rate, and the bond's coupon was confirmed as the three-month Euribor plus 0.40 per cent. No request was made for listing for the bond. The bond was part of the refinancing of the short-term loan raised for the Kapiteeli acquisition. The bond is unsecured.

Hybrid bond

In June 2008 Sponda issued a EUR 130 million hybrid bond to Finnish institutional investors. The bond has no maturity, but Sponda is entitled to redeem the bond in five years time. The bond will be treated in Sponda's IFRS financial statements in its entirety as equity. The hybrid bond improves the company's solvency. The bond is subordinated to the company's other debt instruments. The bond has been publicly listed. The bond has a coupon of 8.75 per cent. The interest on the bond is paid if the shareholders' meeting decides to pay a dividend. If no dividend is paid, the company decides separately on whether to pay the interest. Unpaid interest accumulates.

32.5 Cash flows for repayments and financing expenses for financial liabilities based on loan contracts on 31 December 2010 were as follows:

M€	2011	2012	2013	2014	2015	2016	2017
Bonds	155	4	4	4	104		
Loans from financial institutions	29	451	97	269	539		
Commercial papers	17						
Interest rate derivatives							
- in hedge accounting, net	19	15	11	5	3	1	0
- not in hedge counting, net	-	-	-	-	-	-	-
Currency forwards not included in hedge accounting, net	0						
Trade payables	4						
Other liabilities	28						
Interest payable	12						
	264	470	111	278	647	1	0

Cash flows for repayments and financing expenses for financial liabilities based on loan contracts on 31 December 2009 were as follows:

M€	2010	2011	2012	2013	2014	2015	2016
Bonds	103	151					
Loans from financial institutions	20	286	479	229	111	134	0
Commercial papers	153						
Interest rate derivatives							
- in hedge accounting, net	28	19	14	9	3	1	0
- not in hedge counting, net	1	1	1	1	1	1	0
Currency forwards not included in hedge accounting, net	0						
Trade payables	7						
Other liabilities	12						
Interest payable	12						
	336	457	494	239	115	136	0

33. Collateral and contingent liabilities

Liabilities for which mortgages over property and shares have been given, M€	Group 12/2010	12/2009
Loans from financial institutions, covered by collateral	141.1	141.3
Mortgages	269.2	269.2
Carrying amount of pledged shares	18.6	17.5
Guarantees	0.0	0.0
Collateral, total	287.7	286.7

Commitments arising from land lease contracts, M€	Group 12/2010	12/2009	Parent company 12/2010	12/2009
Lease liabilities	100.8	103.3	-	-
Mortgages	3.9	3.0	-	-
Guarantees	15.7	16.2	15.7	16.2
Total	120.5	122.5	15.7	16.2

Operating leases, M€	Group 12/2010	12/2009	Parent company 12/2010	12/2009
Contractual maturities on lease contracts:				
During the following financial year	0.4	0.4	0.4	0.4
Due after the following year	0.3	0.3	0.3	0.3
Total	0.6	0.7	0.6	0.7

Operating leases consist of leases for vehicles and office equipment.

The leases have lengths of 3–5 years and they have no redemption obligations.

Other commitments

VAT reductions made on renovation investments

Liabilities in accordance with §33 of the VAT Act have been calculated for all Group companies and they have an aggregate value of EUR 55.2 million (58.6).

Interest on hybrid bond

Interest of EUR 11.4 million was paid on the hybrid bond on 28 June, 2010. Of this, EUR 5.8 million accrued from 2009 and EUR 5.6 million from 2010. In addition to the interest paid, EUR 5.8 million of unpaid interest accrued in 2010. The accrued interest is recognized directly as a reduction in equity on the payment date. Altogether EUR 11.4 million in interest accrued in 2010.

Investment commitments to real estate funds

On 31 December, 2010, the remaining investment commitments to real estate funds totalled EUR 12.9 million (2009: EUR 18.3 million).

34. Related party transactions

Related party

The related parties of Sponda Group are the parent company, subsidiary and associated companies, and joint ventures. Other related parties are the Board of Directors, members of the Executive Team, the President and CEO, and close member of their families.

The Group's parent and subsidiary relationships are presented in Note 37.

The following related party transactions were carried out:

Management employee benefits, M€	2010	2009
Salaries and other short-term employee benefits	1.8	1.8
Share-based payments	0.8	0.8
Total	2.6	2.6

Salaries and fees, €	2010	2009
President and CEO	478,000	481,143
Board of Directors	300,600	306,400
Total	778,600	787,543

Management salaries and other short-term employee benefits as well as long-term employee benefits and share-based benefits are described in more detail in Note 9.

There were no outstanding loans receivable from key management on 31 December, 2010 or on 31 December, 2009.

Members of the Board of Directors held 69,070 shares and members of the Executive Board 604,065 at the end of 2010 (2009: 50,000 and 452,810 shares respectively).

35. Confirmed losses of Sponda Kiinteistöt Oy

The Supreme Administrative Court resolved a dispute pertaining to the deductibility of the confirmed losses of Sponda Kiinteistöt Oy in Sponda's favour in July 2010. The decision is not subject to appeal. The decision has no effect on the company's result for 2010.

36. Events after the balance sheet date

Sponda Plc's Shareholders' Nomination Committee decided on the proposal to the Annual General Meeting on 16 March, 2011 regarding the composition and remuneration of the Board of Directors.

The Nomination Committee proposes to the Annual General Meeting that the members of the Board of Directors elected in the Annual General Meeting be paid the following annual fees for the term concluding at the 2012 Annual General Meeting: Chairman of the Board, EUR 60,000, Vice Chairman of the Board, EUR 36,000 and each member, EUR 31,200. The Nomination Committee further proposes that all members of the Board of Directors be paid meeting fees of EUR 600 per meeting, inclusive of Board Committee meetings. The Nomination Committee proposes that 40 per cent of the annual fee be paid in Sponda Plc shares acquired on the market. The shares will be acquired within two weeks of the publication of the interim report for 1 January–31 March, 2011.

37. Shares and holdings owned by the Group and parent company

Group companies	Group company holding %	31 Dec. 2010		
		Parent company holding %		
Mutual real estate companies				
Aleksi-Hermes	Helsinki	100.00	100.00	Sponda
Arkadiankatu 4–6	Helsinki	100.00	100.00	Sponda
Atomitie I	Helsinki	100.00	100.00	Sponda
Backaksenpelto	Vantaa	100.00	100.00	Sponda
Bulevardi I	Helsinki	100.00	100.00	Sponda
Dianapuisto	Helsinki	100.00	100.00	Sponda
Design House Hattutehdas	Helsinki	100.00		Sponda Kiinteistöt
Elovainion Kauppakiinteistöt	Ylöjärvi	100.00	100.00	Sponda
Espoon Juvanpuisto	Espoo	100.00	100.00	Sponda
Espoon Komentajankatu 3	Espoo	100.00	100.00	Sponda
Espoon Kuusiniementie 2	Espoo	100.00		Sponda Kiinteistöt
Espoon Pyyntitie I	Espoo	100.00		Sponda Kiinteistöt
Espoonportti	Espoo	100.00	100.00	Sponda
Estradi	Helsinki	100.00		Sponda Kiinteistöt
Fabianinkatu 23	Helsinki	100.00	100.00	Sponda
Gohnt-talo	Helsinki	100.00	100.00	Sponda
Hankasuontie 13	Helsinki	100.00	100.00	Sponda
Hannuksentie I	Espoo	100.00	100.00	Sponda
Haukilahdenkatu 4	Helsinki	100.00	100.00	Sponda
Heimola	Helsinki	59.57	59.57	Sponda
Helsingin Ehrensärdintie 31–35	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Energiakatu 4	Helsinki	100.00	100.00	Sponda
Helsingin Erottajankatu	Helsinki	100.00	100.00	Sponda
Helsingin Harkkorautatie 7	Helsinki	100.00	100.00	Sponda
Helsingin Hämeentie 105	Helsinki	60.63		Sponda Kiinteistöt
Helsingin Itäkatu 11	Helsinki	100.00	100.00	Sponda
Helsingin Itämerenkatu 21	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Itämerentalo	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Kaivokatu 8	Helsinki	100.00	100.00	Sponda
Helsingin Kalatori	Helsinki	100.00	100.00	Sponda
Helsingin Kalevankatu 30	Helsinki	100.00	100.00	Sponda
Helsingin Kirvesmiehenkatu 4	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Kuntotalo	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Lampputie 12	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Neonpolku	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Nuijamiestentie	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Ohrahuhtantie 4	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Pieni Roobertinkatu 9	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Porkkalankatu 22	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Ruoholahden Parkki	Helsinki	90.78		Sponda Kiinteistöt
Helsingin Salmisaarentalo	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Tulppatie I	Helsinki	100.00	100.00	Sponda
Helsingin Silkkikutomo	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Sörmäistenkatu 2	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 25 A	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 25 B	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 25 C	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 27 A	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 27 B	Helsinki	100.00		Sponda Kiinteistöt
Helsingin Valimotie 27 C	Helsinki	100.00		Sponda Kiinteistöt

Group companies	31 Dec. 2010		Sponda Kiinteistöt
	Group company holding %	Parent company holding %	
Mutual real estate companies			
Helsingin Valimotie 27 D	Helsinki	100.00	Sponda Kiinteistöt
Helsingin Valokaari	Helsinki	100.00	Sponda Kiinteistöt
Helsingin Valuraudankuja 7	Helsinki	100.00	100.00 Sponda
Helsingin Vanhanlinnantie 3	Helsinki	100.00	Sponda Kiinteistöt
Helsingin Veneentekijäntie 8	Helsinki	100.00	Sponda Kiinteistöt
Helsingin Värjäämö	Helsinki	100.00	Sponda Kiinteistöt
Henrik Forsiuksentie 39	Helsinki	100.00	100.00 Sponda
Hermian Pulssi	Tampere	100.00	Sponda Kiinteistöt
Hitsaajatalo	Helsinki	100.00	100.00 Sponda
Holkkitie 8 A	Helsinki	100.00	100.00 Sponda
Hyvinkään Varikko	Hyvinkää	100.00	100.00 Sponda
Hämeenkatu 20	Tampere	100.00	Sponda Kiinteistöt
Hämeenportin Yritystalo	Vantaa	100.00	100.00 Sponda
Häementie 103	Helsinki	100.00	Sponda Kiinteistöt
Höylämötie 5	Helsinki	100.00	Sponda Kiinteistöt
Insinöörinkatu	Helsinki	100.00	100.00 Sponda
Iso-Roobertinkatu 21–25	Helsinki	100.00	100.00 Sponda
Isontammentie 4	Vantaa	100.00	Sponda Kiinteistöt
Itälähdenkatu 20	Helsinki	100.00	100.00 Sponda
Itälähdenkatu 22	Helsinki	100.00	100.00 Sponda
Jaakkolanportti	Kerava	100.00	Sponda Kiinteistöt
Kaivokadun Tunneli	Helsinki	100.00	100.00 Sponda
Kaivokatu 12	Helsinki	100.00	100.00 Sponda
Kalkkipellontie 6	Espoo	100.00	100.00 Sponda
Kappellitie 8	Espoo	100.00	100.00 Sponda
Karapellontie 4 C	Espoo	100.00	100.00 Sponda
Kasarmikatu 36	Helsinki	100.00	100.00 Sponda
Kaupintie 3	Helsinki	100.00	100.00 Sponda
Keskuskatu 1 B	Helsinki	100.00	100.00 Sponda
Kilonkallio 1	Espoo	100.00	100.00 Sponda
Korkeavuorenkatu 45	Helsinki	100.00	100.00 Sponda
Kumpulantie 11	Helsinki	100.00	100.00 Sponda
Kuninkaankaari	Vantaa	100.00	100.00 Sponda
Kuninkaankruunu	Vantaa	100.00	100.00 Sponda
Kylvöpolku 1	Helsinki	100.00	100.00 Sponda
Leppäsorsa	Kuopio	100.00	Sponda Kiinteistöt
Läkkitori	Espoo	100.00	100.00 Sponda
Länsi-Keskus	Espoo	58.64	58.64 Sponda
Lönkka	Helsinki	100.00	100.00 Sponda
Malmin Kankirauta	Helsinki	100.00	100.00 Sponda
Malmin Yritystalo	Helsinki	100.00	100.00 Sponda
Mannerheimintie 6	Helsinki	100.00	100.00 Sponda
Manhattan	Turku	52.85	Sponda Kiinteistöt
Mansku 4	Helsinki	100.00	100.00 Sponda
Martinkyläntie 53	Vantaa	100.00	100.00 Sponda
Melkonkatu 26	Helsinki	100.00	100.00 Sponda
Messukylän Castrulli	Tampere	100.00	100.00 Sponda
Messukylän Kattila	Tampere	100.00	100.00 Sponda
Messukylän Turpiini	Tampere	100.00	100.00 Sponda
Miestentie	Espoo	100.00	100.00 Sponda
Mäkkylän Toimistotalo	Helsinki	100.00	100.00 Sponda
Nimismieheniitty	Espoo	67.00	Sponda Kiinteistöt
Olarintörmä	Espoo	100.00	100.00 Sponda

Group companies	31 Dec. 2010		Sponda Kiinteistöt
	Group company holding %	Parent company holding %	
Mutual real estate companies			
Oulun Alasintie 3–7	Oulu	100.00	100.00 Sponda
Oulun Liikevärttö 1	Oulu	100.00	Sponda Kiinteistöt
Oulun Liikevärttö 2	Oulu	100.00	Sponda Kiinteistöt
Oulun Liikevärttö 3	Oulu	100.00	Sponda Kiinteistöt
Pieni Roobertinkatu 7	Helsinki	99.79	Sponda Kiinteistöt
Piispanpiha 5	Helsinki	100.00	100.00 Sponda
Pojjupuisto	Espoo	100.00	100.00 Sponda
Porkkalankatu 20	Helsinki	100.00	Sponda Kiinteistöt
Pronssitie 1	Helsinki	100.00	Sponda Kiinteistöt
Ratapihantie 11	Helsinki	100.00	100.00 Sponda
Ratinnan Kauppakeskus	Tampere	100.00	40.00 Sponda
Ratinalinna	Tampere	100.00	Sponda Kiinteistöt
Robert Huberintie 2	Vantaa	100.00	100.00 Sponda
Ruoholahden Sulka	Helsinki	100.00	Sponda Kiinteistöt
Ruoholahdenkatu 4	Helsinki	94.95	Sponda Kiinteistöt
Ruosilantie 14	Helsinki	100.00	100.00 Sponda
Ruosilantie 16	Helsinki	100.00	100.00 Sponda
Ruosilantie 18	Helsinki	100.00	100.00 Sponda
Salmisaaren Liiketalo	Helsinki	100.00	100.00 Sponda
Scifin Beta	Espoo	100.00	Sponda Kiinteistöt
Scifin Gamma	Espoo	100.00	Sponda Kiinteistöt
Sinikalliontie 10	Espoo	100.00	100.00 Sponda
Sinimäentie 14	Espoo	100.00	100.00 Sponda
Sp-kiinteistöt Oy Kilo	Espoo	100.00	Sponda Kiinteistöt
Säästötammela	Tampere	100.00	Sponda Kiinteistöt
Tällbergintalo	Helsinki	100.00	Sponda Kiinteistöt
Tampereen Enqvistinkatu 7	Tampere	100.00	Sponda Kiinteistöt
Tampereen Hallituskatu 8	Tampere	100.00	Sponda Kiinteistöt
Tampereen Naulakatu 3	Tampere	100.00	Sponda Kiinteistöt
Tampereen Näsilinnankatu 39–41	Tampere	100.00	Sponda Kiinteistöt
Tapiolan Kulttuuritori	Espoo	100.00	100.00 Sponda
Tapiolan Liiketalo	Espoo	100.00	100.00 Sponda
Tiistilän Miilu	Espoo	100.00	Sponda Kiinteistöt
Tiistinhovi	Espoo	100.00	Sponda Kiinteistöt
Tonttipaino	Vantaa	100.00	100.00 Sponda
Turku High Tech Centre Oy	Turku	100.00	Sponda Kiinteistöt
Turun Ilmarisenkulma	Turku	100.00	Sponda Kiinteistöt
Turun Julinia Fastighets Ab	Turku	100.00	Sponda Kiinteistöt
Turun Koulukatu 29	Turku	100.00	100.00 Sponda
Turun Kurjenmäki	Turku	100.00	Sponda Kiinteistöt
Turun Rautakatu	Turku	100.00	Sponda Kiinteistöt
Turun Yliopistonkatu 12 A	Turku	100.00	Sponda Kiinteistöt
Turun Yliopistonkatu 14	Turku	100.00	Sponda Kiinteistöt
Turunlinnantie 12	Helsinki	100.00	100.00 Sponda
Tuusulan Teollisuuskujat 4	Tuusula	100.00	100.00 Sponda
Tuusulan Teollisuuskujat 6	Tuusula	100.00	100.00 Sponda
Tuusulan Tärkkelystehdas	Tuusula	100.00	100.00 Sponda
Unioninkatu 18	Helsinki	100.00	100.00 Sponda
Unioninkatu 20–22	Helsinki	100.00	100.00 Sponda
Unioninkatu 24	Helsinki	100.00	100.00 Sponda
Upseerinkatu 1	Espoo	100.00	100.00 Sponda
Valuraudankuja 6	Helsinki	100.00	100.00 Sponda
Vantaan Harkkokuja 2	Vantaa	100.00	Sponda Kiinteistöt

Group companies		31 Dec.		
		Group company holding %	Parent company holding %	
Mutual real estate companies				
Vantaan Honkatalo	Vantaa	100.00	100.00	Sponda
Vantaan Koivupuistontie 26	Vantaa	89.07		Sponda Kiinteistöt
Vantaan Kuussillantie 27	Vantaa	100.00		Sponda Kiinteistöt
Vantaan Köysikuja I	Vantaa	100.00	100.00	Sponda
Vantaan Omega	Vantaa	100.00	100.00	Sponda
Vantaan Santaradantie 8	Vantaa	100.00	100.00	Sponda
Vantaan Simonrinne	Vantaa	77.18		Sponda Kiinteistöt
Vantaan Tähtiinkuja 3	Vantaa	100.00		Sponda Kiinteistöt
Vantaan Vanha Porvoontie 231	Vantaa	100.00	100.00	Sponda
Vantaan Värehtaankatu 8	Vantaa	100.00		Sponda Kiinteistöt
Vepema	Vantaa	100.00	100.00	Sponda
Vitikka 6	Espoo	100.00	100.00	Sponda
Vuosaaren Logistiikkakeskus	Helsinki	100.00	100.00	Sponda
Vuosaaren Porttikeskus	Helsinki	100.00	100.00	Sponda
Vuosaaren Service Center	Helsinki	100.00	100.00	Sponda
Värtönparkki I	Oulu	100.00		Sponda Kiinteistöt
Ylä-Malmintori 6	Helsinki	100.00	100.00	Sponda
Zeppelinin City-Keskus	Kempele	94.83		Sponda Kiinteistöt
Zeppelinin Kauppakeskus	Kempele	91.47		Sponda Kiinteistöt
Zeppelinin Kauppakulma	Kempele	100.00		Sponda Kiinteistöt
Zeppelinin Kauppapörssi	Kempele	91.44		Sponda Kiinteistöt
Zeppelinin Markkinapaikka	Kempele	58.71		Sponda Kiinteistöt
Zeppelinin Pikkukulma	Kempele	100.00		Sponda Kiinteistöt
Zeppelinin Tavaratori	Kempele	78.87		Sponda Kiinteistöt

Limited liability companies

Drawer Oy	Helsinki	100.00	100.00	Sponda
Hexagon Oy	Helsinki	100.00		Sponda
Sponda Kiinteistöt Oy	Helsinki	100.00	100.00	Sponda
Porkkalankadun alitus Oy	Helsinki	62.64		Sponda Kiinteistöt
Ruoholahden Yhteissuoja Oy	Helsinki	100.00		Sponda Kiinteistöt
Russia Europe Oy Ltd	Helsinki	100.00		Sponda
Sponda AM Oy	Helsinki	100.00	100.00	Sponda
Sponda Asset Management Oy	Helsinki	100.00	100.00	Sponda
Sponda Asset Management II Oy	Helsinki	100.00	100.00	Sponda
Sponda Russia Oy Ltd	Helsinki	100.00	100.00	Sponda
Sponda Russia Finance Oy Ltd	Helsinki	100.00		Sponda
SRK-Kiinteistöt Oy	Helsinki	100.00	100.00	Sponda
Tamforest Oy	Tampere	100.00	100.00	Sponda
Tamsilva Oy	Tampere	100.00	100.00	Sponda

Associated companies

Asunto Oy Lönnrotinkatu 28	Helsinki	30.81		Sponda
Creax Oy	Helsinki	25.00	25.00	Sponda
Erottajan Pysäköintilaitos Oy	Helsinki	49.29	49.29	Sponda
J. Österblad Oy	Turku	20.67		Sponda Kiinteistöt
Kilpakujan Liikekiinteistö Oy	Helsinki	45.65		Sponda Kiinteistöt
Puotinharjun Puhos Oy	Helsinki	20.43	20.43	Sponda
Simonseutu	Vantaa	47.62		Sponda Kiinteistöt
Zeppelinin Kulmatori Kiinteistö Oy	Kempele	49.67		Sponda Kiinteistöt

Holdings in associated companies		31 Dec.		
		Group company holding %	Parent company holding %	

Ovenia Oy	Helsinki	45.10		Sponda Kiinteistöt
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Real estate fund companies

First Top LuxCo I S.A.r.l	Luxemburg	20.00	20.00	Sponda
Sponda Fund I Ky	Helsinki	46.10		Sponda
Sponda Fund II Ky	Helsinki	43.75		Sponda
YESS Ky	Helsinki	60.00	60.00	Sponda

Foreign subsidiaries

OOO Adastra	St Petersburg, Russia	100.00		Sponda
OOO Inform Future	St Petersburg, Russia	100.00		Sponda
OOO NRC	St Petersburg, Russia	100.00		Sponda
OOO Veika	St Petersburg, Russia	100.00		Sponda
OOO Europe Terminal	Moscow, Russia	100.00		Sponda
ZAO Ankor	Moscow, Russia	100.00		Sponda
OOO Western Realty (Ducat 2)	Moscow, Russia	100.00		Sponda
Korbis K Limited Liability Company	Moscow, Russia	100.00		Sponda
Slavjanka Closed Joint-Stock Company	Moscow, Russia	100.00		Sponda
Rowina Holding Limited	Cyprus	100.00		Sponda
Makentrax Limited	Cyprus	100.00		Sponda

Changes in Group structure in 2010

Companies sold

Inkeröisten Koekeskus Oy
Turun Kauppiaskatu 9 B
Vanhajämerä
Vantaan Alfa

Parent company income statement

M€	Note	1 Jan.–31 Dec. 2010	1 Jan.–31 Dec. 2009
Total revenue			
Rental income and recoverables	1	114.8	120.0
Fund management fees		5.1	5.0
		119.9	125.0
Expenses from leasing operations			
Expenses from leasing operations		-52.5	-34.0
Direct expenses from funds		-1.5	-1.9
		-54.0	-35.9
Net operating income		65.9	89.1
Sales and marketing expenses			
Sales and marketing expenses		-1.1	-1.1
Administrative expenses	2, 3, 6	-7.9	-9.1
Other operating income	4	0.2	0.3
Profits on sale of investment properties		4.4	6.1
Other operating expenses	5	-1.9	-0.7
Operating profit		59.6	84.5
Financial income and expenses	7	-68.4	-78.2
Profit/loss before one-time items		-8.8	6.3
Extraordinary items			
Extraordinary items	8	12.6	1.5
Changes in depreciation differences	9	0.2	-
Profit/loss before tax		4.0	7.8
Income taxes	10	0.0	0.0
Profit/loss for period		4.0	7.8

Parent company balance sheet

M€	Note	31 Dec. 2010	31 Dec. 2009
Assets			
Non-current assets			
Intangible assets	11	25.6	26.2
Property, plant and equipment	12		
Land and water		1.9	4.8
Buildings and structures		-	1.2
Machinery and equipment		0.3	0.3
Advance payments		0.4	-
		2.6	6.3
Investments	13		
Holdings in Group companies		1,729.1	1,737.9
Receivables from Group companies		1,025.5	981.8
Holdings in associated companies		7.5	7.5
Investments in real estate funds		59.1	53.7
Other investments		28.4	21.6
		2,849.6	2,802.4
Total non-current assets		2,877.8	2,834.9
Current assets			
Current receivables	14	35.3	33.7
Financial securities		-	9.3
Cash and bank deposits		9.0	0.1
Total current assets		44.3	43.1
Total assets		2,922.0	2,878.0
Equity and liabilities			
Equity			
Share capital	15	111.0	111.0
Share premium reserve		159.1	159.1
Invested non-restricted equity reserve		423.9	423.9
Retained earnings		122.4	147.9
Loss for the period		4.0	7.8
Total equity		820.4	849.8
Depreciation differences	16	-	0.2
Provisions	17	-	-
Liabilities			
Non-current liabilities	18	1,864.8	1,670.8
Current liabilities	19	236.7	357.2
Total liabilities		2,101.6	2,028.0
Total equity and liabilities		2,922.0	2,878.0

Parent company statement of cash flows

M€	1 Jan.–31 Dec. 2010	1 Jan.–31 Dec. 2009
Cash flow from operating activities		
Net profit for the period	4.0	7.8
Adjustments	1) 57.9	76.9
Change in net working capital	2) 44.3	3.0
Interest received	2.4	2.0
Interest paid	-68.9	-78.4
Other financial items	-22.3	-31.3
Taxes received/paid	0.0	0.0
Net cash flow generated by operating activities	17.4	-20.0
Cash flow from investing activities		
Investments in shares and holdings	-5.4	-15.0
Acquisition of property, plant and equipment and intangible assets	-0.1	-4.6
Other investments		
Proceeds from disposal of shares and holdings	11.9	21.7
Proceeds from disposal of tangible and intangible assets		
Loans granted	-60.1	-109.4
Repayments of loan receivables	9.7	5.1
Net cash flow used in investing activities	-44.0	-102.2
Cash flow from financing activities		
Proceeds from share issue	-	208.2
Non-current loans, raised	821.8	197.4
Non-current loans, repayments	-626.1	-218.9
Current loans, raised/repayments	-136.2	-59.8
Dividends paid	-33.3	-
Net cash flow generated from financing activities	26.2	126.9
Change in cash and cash equivalents	-0.4	4.6
Cash and cash equivalents at 1 Jan.	9.4	4.7
Cash and cash equivalents at 31 Dec.	9.0	9.4

1) Adjustments

The following adjustments change the accrual-based items in the income statement to cash-based items, and they reverse items shown elsewhere in the cash flow statement.

Other operational expenses	0.9	0.0
Other operational income	-4.4	-6.1
Depreciation and amortization	5.8	6.2
Financial income and expenses	68.4	78.3
Group contributions	-12.6	-1.5
Changes in depreciation differences	-0.2	-
Taxes	0.0	0.0
Adjustments, total	57.9	76.9

2) Statement of change in net working capital

Current receivables increase (-), decrease (+)	-9.4	-20.3
Non-interest-bearing current liabilities increase (+), decrease (-)	53.7	23.4
Change in net working capital	44.3	3.0

Accounting principles for the parent company accounts

The financial statements of Sponda Plc have been prepared in accordance with the provisions of the Finnish Accounting Act, the Finnish Companies Act and the Finnish Securities Market Act.

Measurement and timing principles

Contractual improvements

Costs arising from renovation work for individual tenants are entered as an annual expense or capitalized to other long-term expenditure of the landlord, Sponda Plc. Repair costs and tenant improvements are capitalized over the duration of the lease when they generate income in several accounting periods. For open-ended leases, costs are capitalized over the period until the date that is defined in the lease agreement as the first possible termination date.

Fixed assets and straight-line depreciation

Fixed assets are valued at cost less straight-line depreciation. Straight-line depreciation on machinery and equipment and on buildings and building materials is calculated using the declining balance method. Renovation costs related to tenant improvements and capitalized to other long-term expenditure are depreciated over the lease period.

Other machinery and equipment	3–10 years
Buildings	50 years
Building materials	25 years
Other long-term expenditure	3–19 years

In addition to capitalized tenant improvements, other long-term expenditure includes computer software and renovation of the business premises occupied by Sponda Plc itself.

Investments

Property investments are shares in subsidiaries and associated companies, loans granted to Group companies and associated companies, investments in real estate funds and other investments. Investments are valued at cost in the parent company's balance sheet. Permanent writedowns are deducted from cost.

Research and development costs

The company has no research activities. Building project costs equivalent to R&D costs are capitalized when the technical implementation of the project is completed and the project can be considered to generate income over a period of several years. Otherwise research and development costs are entered as an expense.

Financial assets, liabilities and derivative contracts

Financial assets and non-interest bearing debt are recognized at cost. Interest-bearing debt is measured at amortized cost using the effective interest rate method. Interest rate swap contracts made to hedge the risk exposure associated with long-term loans are not entered in the balance sheet but instead are listed in the notes to the financial statements. Interest arising from these contracts is recognized in the income statement as it is incurred.

Extraordinary income and expenses

Extraordinary income and expenses consist of group contributions.

Income tax

Income tax includes tax in the period and adjustments to taxes for previous periods. The current tax expense is based on taxes calculated on the result for the period and tax rules. No deferred tax liabilities or credit are entered in the parent company balance sheet.

Foreign currency denominated items

Transactions denominated in foreign currency are recognized at the exchange rate on the transaction date. Balance sheet items in foreign currency outstanding on the closing date are valued at the exchange rate on the closing date.

Other principles

The Group has arranged statutory pension insurance for its personnel with a pension insurance company. The pension costs are entered as an expense in proportion to salaries.

Fees arising from leasing assignments are recognized over the duration of the leasing contract.

Interest payable during construction projects in progress are entered as an expense.

The Group has no significant finance leases.

Notes to the parent company financial statements

1) Rental income and recoverables

Rental income and recoverables by type of property, M€	2010	2009
Office & Retail Properties	81.9	85.5
Logistics Properties	32.8	34.5
Property Development	0.1	0.1
Total	114.8	120.0

Rental income and recoverables by geographical area, M€	2010	2009
Helsinki Metropolitan Area	107.0	113.0
Rest of Finland	7.8	7.0
Total	114.8	120.0

2) Personnel expenses and number of employees

M€	2010	2009
Salaries and fees	9.0	9.6
Pension costs	1.5	1.8
Other personnel costs	0.3	0.5
Total	10.8	11.9

Salaries and fees to management		
President and CEO*	0.5	0.5
Members of the Board of Directors	0.3	0.3
Total	0.8	0.8

* Does not include bonuses from incentive scheme

The President and CEO is paid a full salary. The President and CEO also participates in the long-term share-based incentive scheme for top management introduced on 1 January, 2006. The first incentive scheme covered the period from 2006 to 2008. The company also had an incentive scheme with the same terms in effect for the 2009–2011 period, but the Board of Directors of Sponda Plc decided to revise the incentive scheme adopted in 2009 by extending the vesting periods. The extension will take effect in stages by 2012, reducing the proportion of one-year vesting periods each year and increasing the proportion of new three-year vesting periods correspondingly. The purpose of the incentive scheme is to link the objectives of shareholders and key personnel in order to increase the company's shareholder value, increase the commitment of key personnel to the company, and offer them a competitive bonus scheme based on share ownership.

M€	2010	2009
Bonus under the incentive scheme based on actual figures for 2009	0.3	0.2

Personnel expenses are included in the income statement under administrative expenses.

Loans and commitments to related parties

There were no loans to related parties. The President and CEO is eligible to retire at the age of 63. The pension obligation is covered by pension insurance policies. The salaries and fees paid to the Board of Directors, and the pension obligations and termination benefits payable to management, are described in Note 9 to the consolidated financial statements "Employee benefit expenses and number of employees".

Personnel on average	2010	2009
White collar, number of employees	107	120

3) Depreciation, amortization and impairment losses

M€	2010	2009
Intangible assets		
Other long-term expenditure	5.7	6.0
Property, plant and equipment		
Machinery and equipment	0.1	0.2
Buildings and structures	0.0	0.0
Total	5.8	6.2

Depreciation, amortization and impairment losses are included in the income statement under administrative expenses.

4) Other operating income

M€	2010	2009
Share of bankruptcy estate	0.1	0.2
Other operating income	0.1	0.1
Total	0.2	0.3

5) Other operating expenses

M€	2010	2009
Losses on disposal of investments	0.9	0.0
Other expenses	0.1	0.1
Credit losses	0.5	0.1
Doubtful receivables	0.4	0.5
Total	1.9	0.7

6) Auditor fees

M€	2010	2009
Authorized public accountants KPMG Oy		
Audit	0.1	0.1
Tax advice	0.0	0.0
Other services	0.1	0.4
Total	0.2	0.5

The 'Other services' item for 2009 includes EUR 0.3 million in expenses related to a share issue, which in accordance with IFRS is recognised directly in equity as a reduction in the funds obtained in the share issue.

7) Financial income and expenses

M€	2010	2009
Realised gains from real estate funds	5.6	5.8
Interest income from long-term investments in Group companies	35.9	39.9
Other interest income	2.7	2.0
Other financial income	0.0	0.1
Total interest and financial income	44.2	47.8

Interest expenses paid to Group companies	-12.1	-11.1
Other interest expenses	-70.6	-75.9
Other financial expenses	-4.9	-12.3
Finance charge to subsidiaries	-25.0	-26.8
Total interest expenses and other financial expenses	-112.6	-126.1

Financial income and expenses total	-68.4	-78.2
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8) Extraordinary items

M€	2010	2009
Group contributions received	12.6	1.5
	12.6	1.5

9) Differences in depreciation

M€	2010	2009
Difference between planned depreciation and depreciation reported for taxation	0.2	-

10) Income taxes

M€	2010	2009
Income taxes for the period	-	0.0
Income taxes for previous periods	0.0	-
	0.0	0.0

11) Intangible assets

2010, M€	Other long-term expenditure	Purchases in progress	Total
Acquisition cost 1 January	59.9	0.1	60.0
Increases	2.5	5.2	7.7
Transfers	-0.3	-2.2	-2.5
Acquisition cost 31 December	62.1	3.1	65.2
Accumulated amortization and impairment losses 1 January	-33.8	-	-33.8
Amortization for the period	-5.8	-	-5.8
Accumulated depreciation 31 December	-39.6	-	-39.6
Net carrying amount 31 December	22.5	3.1	25.6

2009, M€	Other long-term expenditure	Purchases in progress	Total
Acquisition cost 1 January	52.8	2.7	55.5
Increases	7.7	3.0	10.7
Transfers	-0.6	-5.6	-6.2
Acquisition cost 31 December	59.9	0.1	60.0
Accumulated amortization and impairment losses 1 January	-27.8	-	-27.8
Amortization for the period	-6.0	-	-6.0
Accumulated depreciation 31 December	-33.8	-	-33.8
Net carrying amount 31 December	26.1	0.1	26.2

12) Property, plant and equipment

2010	Land sites	Buildings and structures	Machinery and equipment	Advance payments	Total
Acquisition cost 1 January	4.8	1.8	1.4	-	8.0
Increases	-	-	0.0	0.4	0.4
Decreases	-2.9	-1.8	-	-	-4.7
Acquisition cost 31 December	1.9	-	1.4	0.4	3.7
Accumulated depreciation and impairment losses 1 January	-	-0.5	-1.0	-	-1.5
Accumulated depreciation on decreases and transfers	-	0.5	-	-	0.5
Depreciation for the period	-	-	-0.1	-	-0.1
Accumulated depreciation 31 December	-	-	-1.1	-	-1.1
Net carrying amount 31 December	1.9	-	0.3	0.4	2.6
2009	Land sites	Buildings and structures	Machinery and equipment	Advance payments	Total
Acquisition cost 1 January	4.8	1.8	1.3	-	7.9
Increases	-	-	0.1	-	0.1
Acquisition cost 31 December	4.8	1.8	1.4	-	8.0
Accumulated depreciation and impairment losses 1 January	-	-0.5	-1.0	-	-1.5
Accumulated depreciation on decreases and transfers	-	-	0.0	-	-
Depreciation for the period	-	0.0	-0.1	-	-0.1
Accumulated depreciation 31 December	-	-0.5	-1.0	-	-1.6
Net carrying amount 31 December	4.8	1.2	0.3	-	6.3

13) Investments

2010, M€	Shares in Group companies	Receivables from Group companies	Holdings in associated companies	Investments in property funds	Other investments ^{*)}	Total
Acquisition cost January	1,737.9	981.8	7.5	53.7	21.6	2,802.5
Increases	1.0	68.9	-	5.4	16.0	91.3
Decreases	-9.8	-25.3	-	-	-9.2	-44.3
Net carrying amount 31 December	1,729.1	1,025.5	7.5	59.1	28.4	2,849.6

^{*)} Other investments, M€	Other shares	Receivables from associated companies	Receivable funds	Other investments	Total
Acquisition cost January	3.9	14.5	3.1	0.1	21.6
Increases	-	16.0	-	-	16.0
Decreases	-0.2	-9.0	-	-	-9.2
Net carrying amount 31 December	3.7	21.5	3.1	0.1	28.4

2009, M€	Shares in Group companies	Receivables from Group companies	Holdings in associated companies	Investments in property funds	Other investments ^{*)}	Total
Acquisition cost January	1,731.7	867.8	7.5	49.7	15.6	2,672.3
Increases	21.1	147.0	-	3.9	8.9	180.9
Decreases	-14.9	-33.0	-	-	-2.8	-50.7
Net carrying amount 31 December	1,737.9	981.8	7.5	53.7	21.6	2,802.4

^{*)} Other investments, M€	Other shares	Receivables from associated companies	Receivable funds	Other investments	Total
Acquisition cost January	4.8	7.6	3.1	0.1	15.6
Increases	-	8.9	-	-	8.9
Decreases	-0.9	-1.9	0.0	-	-2.8
Net carrying amount 31 December	3.9	14.5	3.1	0.1	21.6

Shares and holdings are listed in Note 37 to the consolidated financial statements.

14) Current receivables

M€	2010	2009
Trade receivables	3.8	3.6
Other receivables	4.8	0.0
Prepaid expenses and accrued income		
From Group companies	17.2	21.7
From other companies	9.5	8.4
Prepaid expenses and accrued income, total	26.7	30.1
Current receivables, total	35.3	33.7
Main items in prepaid expenses and accrued income		
Interest and financial items	6.9	4.8
Other items	19.8	25.2
Total	26.7	30.1

15) Equity

M€	2010	2009
Share capital 1 January	111.0	111.0
Share capital 31 December	111.0	111.0
Share premium 1 January	159.1	159.1
Share premium reserve 31 December	159.1	159.1
Invested non-restricted equity reserve 1 January	423.9	215.7
Share issue	-	208.2
Invested non-restricted equity reserve 31 December	423.9	423.9
Retained earnings 1 January	155.7	147.9
Dividend payment	-33.3	-
Retained earnings 31 December	122.4	147.9
Profit/loss for period	4.0	7.8
Equity, total	820.4	849.8
Calculation of distributable funds 31 December	2010	2009
Retained earnings	122.4	147.9
Invested non-restricted equity reserve	423.9	423.9
Profit/loss for period	4.0	7.8
Total	550.3	579.6

16) Depreciation differences

M€	2010	2009
Accumulated depreciation differences		
1 January	0.2	0.2
Decreases	-0.2	-
Accumulated depreciation differences 31 December	-	0.2

17) Provisions

M€	2010	2009
Other provisions 1 January	-	8.3
Increases	-	-
Decreases	-	-8.3
Other provisions 31 December	-	-

18) Non-current liabilities

Non-current interest-bearing liabilities		
Serial bonds	99.6	149.9
Loans from financial institutions	1,398.6	1,235.9
Other non-current debt payable to Group companies	366.6	285.0
Non-current interest-bearing liabilities, total	1,864.8	1,670.8

Loans from financial institutions include a EUR 130 million hybrid bond, which is treated in the consolidated balance sheet as an equity item.

Debt maturing after five years	2010	2009
Loans from financial institutions	-	133.8

19) Current liabilities

M€	2010	2009
Current interest-bearing liabilities		
Loans from financial institutions	173.2	310.8
Current interest-free liabilities		
Advances received	0.3	0.7
Trade payables		
To Group companies	25.4	3.4
To other companies	0.5	0.4
Total trade payables	25.9	3.8
Accrued expenses and prepaid income		
Payable to Group companies	2.0	2.0
Payable to other companies	22.8	23.0
Total accrued expenses and prepaid income	24.8	25.0
Other current debt receivable from Group companies		
	11.4	14.4
Other current debt		
	1.2	2.4
Total current interest-free liabilities	63.6	46.4
Total current liabilities	236.7	357.2
Main items in accrued expenses and prepaid income		
Interest and financial items	17.3	17.1
Personnel expenses	3.4	3.7
Other items	4.1	4.2
Total	24.8	25.0

20) Derivative instruments

M€	2010	2009
Interest derivatives		
Interest rate swaps, nominal value of principal	822.8	1,027.8
Interest rate swaps, fair value	-27.6	-37.0
Interest options, nominal value	600.0	512.5
Interest options, fair value	6.2	3.6
Currency derivatives		
Purchased options, fair value	5.9	4.9
Purchased options, nominal value	0.1	0.0
Written options, fair value	4.9	4.9
Written options, nominal value	-0.1	-0.1

21) Collateral and contingent liabilities

M€	2010	2009
Loans from financial institutions, covered by collateral		
	110.4	57.6
Collateral given on behalf of Group companies, M€		
	2010	2009
Book value of pledged shares	9.3	9.3
Contingent liabilities given on behalf of Group companies, M€		
	2010	2009
Guarantees given on behalf of Group companies	15.7	16.2
Lease liabilities, M€		
	2010	2009
Payments based on agreements fall due as follows:		
During the following year	0.4	0.4
After the following year	0.3	0.3
Total	0.7	0.7
Other commitments, M€		
	2010	2009
Investment commitments to real estate funds	12.9	18.3

Other lease agreements consist of leases for vehicle and office equipment. The leases have lengths of 3–5 years and they have no redemption obligations.

Distribution of profit

Proposal by the Board of Directors on the disposal of the profit for the year

The parent company's distributable funds total EUR 550,275,281.29,
of which the profit for the period is EUR 3,971,680.95.

The Board of Directors proposes to the AGM that a dividend of EUR 0.15 per share be paid for the 2010 financial year.

There has been no material changes in the company's financial position since the end of the financial year.
The company's liquidity is good and the Board of Directors' view is that the proposed disposal of the profit does not undermine the company's liquidity.

Helsinki, 3 February 2011

Signatures of the Board of Directors and CEO for the report by the Board of Directors and for the financial statements

SPONDA PLC
Board of Directors

Klaus Cawén

Tuula Entelä

Timo Korvenpää

Lauri Ratia

Arja Talma

Erkki Virtanen

Kari Inkinen
CEO

We have today submitted our report on the audit conducted by us.

Helsinki, 15 February 2011

Raija-Leena Hankonen
APA

KPMG Oy Ab
Kai Salli
APA

Auditor's report

To the Annual General Meeting of Sponda Plc

We have audited the accounting records, the financial statements, the report of the Board of Directors, and the administration of Sponda Plc for the year ended 31 December 2010. The financial statements comprise the consolidated statement of financial position, income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows, and notes to the consolidated financial statements, as well as the parent company's balance sheet, income statement, cash flow statement and notes to the financial statements.

Responsibility of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, as well as for the preparation of financial statements and the report of the Board of Directors that give a true and fair view in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The Board of Directors is responsible for the appropriate arrangement of the control of the company's accounts and finances, and the Managing Director shall see to it that the accounts of the company are in compliance with the law and that its financial affairs have been arranged in a reliable manner.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements, on the consolidated financial statements and on the report of the Board of Directors based on our audit. The Auditing Act requires that we comply with the requirements of professional ethics. We conducted our audit in accordance with good auditing practice in Finland. Good auditing practice requires that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the report of the Board of Directors are free from material misstatement, and whether the members of the Board of Directors of the parent company and the Managing Director are guilty of an act or negligence which may result in liability in damages towards the company or have violated the Limited Liability Companies Act or the articles of association of the company.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial

statements and the report of the Board of Directors. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements and report of the Board of Directors that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the report of the Board of Directors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the consolidated financial statements

In our opinion, the consolidated financial statements give a true and fair view of the financial position, financial performance, and cash flows of the group in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU.

Opinion on the company's financial statements and the report of the Board of Directors

In our opinion, the financial statements and the report of the Board of Directors give a true and fair view of both the consolidated and the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The information in the report of the Board of Directors is consistent with the information in the financial statements.

Other opinions

We support the adoption of the financial statements. The proposal by the Board of Directors regarding the treatment of distributable funds is in compliance with the Limited Liability Companies Act. We support that the Board of Directors of the parent company and the Managing Director be discharged from liability for the financial period audited by us.

This document is an English translation of the Finnish auditor's report. Only the Finnish version of the report is legally binding.

Helsinki, 15 February 2011

Raija-Leena Hankonen
KHT

KPMG Oy Ab
Kai Salli
KHT

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